

NGAUS CORPORATE ADVISORY PANEL (CAP) NEWSLETTER

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CAP CHAIR'S CORNER

A NOTE FROM OUR CAP CHAIR-KEITH KLEMMER

Welcome to this fall edition of the NGAUS Corporate Advisory Panel (CAP) newsletter. You will find a large amount of information that we hope will be useful as you support our National Guard!

Since our summer edition of the newsletter published in August 2022, your CAP team helped plan and execute a series of NGAUS corporate partner events during the NGAUS conference in Columbus. These included an outstanding Industry Workshop, a CAP meeting for NGAUS corporate partner, and our annual CAP elections. Following the NGAUS conference, a group of CAP members met to count election ballots and plan activities for the fall. Additionally, a group of CAP members have been meeting monthly since the NGAUS conference to review CAP Advocate Program assignments and future plans. We also said goodbye to Barbara Scott, our NGAUS Industry Liaison for the past 13 months. She will be missed by all of our NGAUS corporate family.

In November, we conducted our final closed CAP meeting for 2022. Along with the closed CAP meeting, we conducted our 2nd annual CAP member orientation session for the four CAP members elected during the NGAUS conference in Columbus, OH. This was also the last CAP meeting for four of our current members including Tricia Callahan (PowerFlare), Chris Mears (CMAI), Bruce Westcott (AT&T), and me. I would personally like to thank Tricia, Chris, and Bruce for their service to the CAP over the past several years. Bruce VanSkiver (Collins Aerospace) will take over as CAP Chair starting in January 2023 and Darin Gilderoy (Lista/Vidmar) will take over as Vice Chair. Michael Ford will take over as Membership Chair and Shannon Shrader will stay on as the CAP Secretary. It is clear to see that the CAP remains in good hands going forward!

In this month's newsletter, you will find a tremendous amount of information including a recap of the NGAUS General Conference and other related events and a preview of the upcoming NGAUS Industry Day. I highly recommend attending the Industry Day events, which actually starts on December 5, 2022 with CAP-sponsored mini-workshop. We have a tremendous line-up for the mini-workshop including MG Rogers, Michigan Adjutant General. The National Guard Executive Directors Association (NGEDA) has stepped up again this year and will be hosting the reception at 5pm that day. Also, you will find updated senior leader lists, a resolution update, and an upcoming event listing for 2023.

As my CAP Chair tenure comes to a close, I want to thank our team of 15 elected CAP members for their dedication, effectiveness, and hard work over the past two years. I also want to thank our most recent NGAUS Industry Liaisons - Max Casteleyn until August 2021 and most recently Barbara Scott. I want to particularly thank our Vice Chair, Bruce Van-Skiver, Membership Chair, Tricia Callahan, and Secretary/Communications Extraordinaire, Shannon Shrader, for their boundless energy and willingness to pitch in when I know they were swamped with other projects. Thanks to all of these superb professionals for building a strong CAP and for helping strengthen our National Guard!

CONFERENCES

While we're nearing the end of the 2022 conferences, our annual NGAUS Industry Days conference is quickly approaching. I'd ask all industry partners, not just the newest ones, to strongly consider attending for the latest Guard updates heading into 2023.

Listed below are also the upcoming 2023 conferences our industry partners can evaluate and choose those best aligned with their corporate interests. Should you have any specific questions, please feel free to reach out to your Corporate Advisory Panel or aligned industry advocate for additional details! - Bruce VanSkiver



NGAUS Industry Days: December 5-6 2022, NGAUS, Washington, DC: Industry Days provide a focused opportunity to hear directly from National Guard senior leaders. Specific topics include FY23 strategic requirement strategies & planning, coupled with a rollout of the NGAUS FY24 fiscal priorities. NGAUS Industry Days is a superb opportunity to network with National Guard key leaders and industry peers. For more details, the NGAUS POC is Jake Jakubek at jake.jakubek@ngaus.org or (202-454-5312).

NGEDA Annual Meeting: January 16-19 2023, Reno, NV: The National Guard Executive Directors Association (NGEDA) Annual Meeting provides a forum for the exchange of information between Executive Directors and the organizations they represent. The association assists each state, commonwealth, territory and the District of Columbia (the 54!) to organize and maintain a local National Guard association. It also provides industry engagement opportunities directly with local delegations to help formulate state-level conference actions. Additional details for the NGEDA Conference can be found at: https://www.ngeda.org/.





The Adjutants General Association of the United States (AGAUS) Winter and Summer conferences: Planning for the AGAUS conferences are underway & we'll keep you posted as details firm up. The AGAUS conferences provide small venue opportunities for industry sponsorships and engaging directly with the Adjutants General. This past year, industry participation was strong and the venues lent themselves to repeated engagements throughout the event. Two events to keep in mind:

AGAUS Winter (Washington, DC): February 10-11, 2023 AGAUS Summer (Hawaii): June 14-16, 2023

If you work with enlisted soldiers and airmen around the 54, consider participation in next year's EANGUS event scheduled for August 13-16, 2023 in Rochester, MN. Watch https://eangusconference.org/ for more details. If you need input to help you decide, reach out to the EANGUS HQ staff or an EANGUS CAP representative.

The EANGUS CAP is moving forward with 2023 plans to expand communications with the EANGUS corporate membership. 2023 promises to be the start of a new era for the organization - one that builds on the success of the 2022 Annual Conference in Little Rock, AR.



CONFERENCES (CON'T)



Mark your calendars! The 2023 NGAUS General Conference will be held August 18-21, 2023 in Reno, NV. The NGAUS General Conference & Exhibition brings more than 4,000 professionals, including defense leaders, from the 50 states, U.S. territories, and the District of Columbia. Industry participants should anticipate networking directly

with their state & local customers during social events include the Governor's Reception, Hospitality Night, and the States Dinner. Other events include golf tournaments, a Fun Run, mixers and luncheons.

State Conferences Update: The 2023 state conferences are kicking off with Tennessee and Arkansas already scheduled in February. Plus, many other states have begun listing their 2023 dates for early planning efforts. For the full listing, the NGAUS state directory is your one-stop, up-to-date website: https://www.ngaus.org/states-territories/state-association-directory/conference. As always, to be sure of the exact date, always reach out to the Executive Director (ED) of the state/territory.

NGAUS INDUSTRY DAYS

DON'T MISS OUT! The 25th Annual Industry Day and Workshop event is quickly approaching on December 05-06, 2022 at NGAUS HQ at the National Guard Memorial, 1 Massachusetts Ave, NW, Suite 200 Washington, DC 20001.

Attendees will hear from National Guard and congressional leaders, get an insider's view of National Guard strategic requirements, learn the NGAUS priorities for the fiscal 2024 defense budget, and network with National Guard Industry peers and key decision-makers. Your Corporate Advisory Panel conducts the Mini-Workshop on Monday. The tentative agenda is as follows:

1300-1345: National Guard and NGAUS CAP Overview

1345-1415: NGAUS Organization and Legislative Processes

1415-1500: NGB Small Business Presentation

1500-1530: Break

1530-1600: NGEDA and State Associations Overview

1600-1645: TAG Perspective

1700-1900: Mini-Workshop Reception (sponsored by NGEDA)

Tuesday's agenda will be provided by NGAUS Leadership.

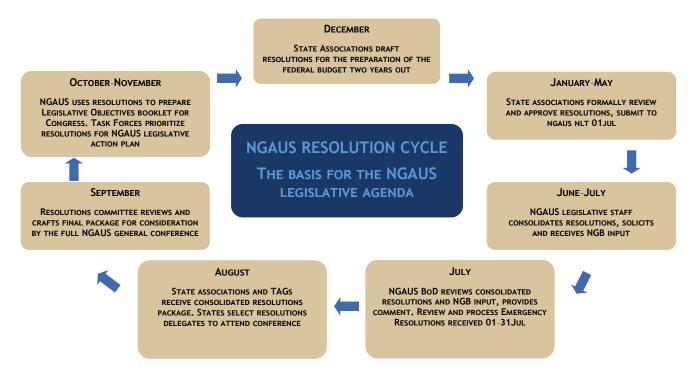
You can register and get updated agenda details at: https://www.ngaus.org/events/25th-annual-industry-day or by emailing industry@ngaus.org. We hope to see you there—this truly is a CAN'T MISS event!

RESOLUTIONS

We are entering into a new year of Resolutions. Here is a short refresher on Resolutions that we published earlier this year. We also include simple DO's and DON'Ts when it comes to providing resolutions to the states for consideration.

Resolutions shall be a statement of policy of the National Guard Association of the United States (NGAUS) regarding legislative priorities and positions on manpower, force structure, roles and missions, equipment, and other issues consistent with the purposes and objectives of the Association.

Resolutions are categorized as Joint, Army National Guard and Air National Guard, (J, ARNG, ANG). Joint resolutions apply to issues that transcend both services, and are normally related to personnel, medical, or homeland defense. Air and Army resolutions typically relate to the missions or equipment under the purview of the Army National Guard or the Air National Guard. Resolutions, or legislative ideas, are generated at the state level and become the legislative agenda of NGAUS upon being adopted at the annual general conference. Resolutions may be policy or equipment related. This is an annual cycle summarized in the following diagram:



The NGAUS Legislative Programs staff will coordinate with Task Force chairs for assignment of resolutions.

Standing Resolutions: When a resolution is adopted by the NGAUS membership, it is considered a "standing" resolution and no longer requires an expanded explanation. Most standing resolutions will only require an introductory sentence or two, followed by items that summarize the programs or modernization requirements that promote a common theme (readiness, improved capability, recruiting, retention, etc.). Note: Since standing resolutions are not likely to change unless an item has been accomplished or is no longer applicable, there is no requirement for formal review at the general conference.

RESOLUTIONS (CON'T)

Draft Resolutions: Draft resolutions propose changes (add, delete, change wording) or create a new resolution. Only state associations may submit draft resolutions. The deadline for submitting draft resolutions to the NGAUS Legislative Programs staff is July 1 of each year.

Emergency Resolutions: Resolutions reported to NGAUS after the established deadline of July 1 and before July 31 may be considered as "emergency" resolutions but only if they represent true emergent conditions that did not exist at the time of the sponsoring state's conference or arise from circumstances beyond the control of the sponsoring state.

DO's and DON'Ts of Resolutions:

DO's:

- Do keep the resolution simple and applicable to state that needs the equipment or other issues but highly recommend socializing capabilities with additional states for support
- Do discuss with the Executive Director (ED) of the state association prior to submitting
- Do check and ensure that there is no standing resolution already in the legislative agenda (you can find them on the NGAUS website) if language needs to be modified that is also an option
- Do ensure there is a white paper attached that explains the resolution and keep it one page long
- Do contact the ED and ensure the resolution is in the packet of resolutions to be considered at the state association resolution committee meeting(s)
- Do consider filling the form out with the ED contact information on it that can be changed later to the resolution chair for the state association conference
- Do ensure to request sustainment funding if necessary

DON'Ts:

- Don't put proprietary product names in the resolution (it will immediately fail)
- Don't put proprietary nomenclature in the resolution when explaining it in the white paper
- Don't use acronyms (most time people that are reviewing are not experts in the technology or issue)
- Don't over engineer or complicate the resolution (i.e., if a technology or issue, don't over explain with technical terms because you may lose the attention of the resolution chair or cause a misunderstanding of the intent)

Additional information can be found at the NGAUS website: https://www.ngaus.org/legislation/resolutions

ADJUTANTS GENERAL LIST

STATE	TITLE	SERVICE	RANK	NAME
AK	TAG	ANG	Maj Gen	Torrence W Saxe
AL	TAG	ARNG	MG	Sheryl E Gordon
AR	TAG	ARNG	MG	Kendall W Penn
AZ	TAG	ANG	Maj Gen	Kerry L Muehlenbeck
CA	TAG	ARNG	МG	Matthew P Beevers*
СО	TAG	ARNG	BG	Laura L Clellan
СТ	TAG	ARNG	MG	Francis J Evon
DC	CG	ANG	Maj Gen	Sherrie L McCandless
DE	TAG	ARNG	МG	Michael R Berry
FL	TAG	ANG	Maj Gen	James O Eifert
GA	TAG	ARNG	МG	Thomas M Carden
GU	TAG	ARNG	LTC	Esther C Aguigui
HI	TAG	ARNG	MG	Kenneth S Hara
IA	TAG	ARNG	MG	Benjamin J Corell
ID	TAG	ARNG	MG	Michael J Garshak
IL	TAG	ANG	Maj Gen	Richard R Neely
IN	TAG	ARNG	BG	Roger D Lyles
KS	TAG	ANG	Maj Gen	David A Weishaar
KY	TAG	ARNG	MG (KY)	Haldane B Lamberton
LA	TAG	ARNG	MG	Damian K Waddell
MA	TAG	ANG	Maj Gen	Gary W Keefe
MD	TAG	ARNG	MG	Timothy E Gowen
ME	TAG	ANG	Maj Gen	Douglas A Farnham
MI	TAG	ARNG	MG	Paul D Rogers
MN	TAG	ARNG	MG (MN)	Shawn P Manke
MO	TAG	ARNG	MG (MO)	Levon E Cumpton
MS	TAG	ARNG	MG	Janson D Boyles
MT	TAG	ANG	Maj Gen	John P Hronek
NC	TAG	ARNG	MG	Marvin T Hunt
ND	TAG	ARNG	MG	Alan S Dohrmann
NE	TAG	ANG	Maj Gen	Daryl L Bohac
NH	TAG	ARNG	MG	David J Mikolaities
NJ	TAG	ARNG	BG	Lisa J Hou
NM	TAG	ARNG	BG	Miguel Aguilar
NV	TAG	ANG	Maj Gen	Ondra L Berry
NY	TAG	ARNG	MG	Raymond F Shields
OH	TAG	ARNG	MG	John C Harris
OK	TAG	ARNG	BG	Thomas H Mancino
OR	TAG	ANG	Maj Gen	Michael E Stencel
PA	TAG	ARNG	MG	Mark J Schindler
PR	TAG	ARNG	MG	Jose J Reyes
RI	TAG	ARNG	MG	Christopher P Callahan
SC	TAG	ARNG	MG	Roy V McCarty
SD	TAG	ARNG	MG	Jeffrey P Marlette
TN	TAG	ARNG	MG	Jeffrey H Holmes
TX	TAG	ANG	Maj Gen	Thomas M Suelzer
UT	TAG	ARNG	MG (UT)	Michael J Turley
VA	TAG	ARNG	MG	Timothy P Williams
VI	TAG	ARNG	MG (VI)	Kodjo S Knox-Limbacker
VT	TAG	ARNG	MG (VT)	Gregory C Knight
WA	TAG	ARNG	MG	Bret D Daugherty
WI	TAG	ANG	Maj Gen	Paul E Knapp
WV	TAG	ARNG	MG (WV)	William E Crane
WY	TAG	ARNG	MG	Gregory C Porter

^{*}Interim

CSM/SEL LIST

STATE	POSITION	SERVICE	RANK	NAME
AK	State CSM	ARNG	CSM	Maria L Rasmussen
AL	State CSM	ARNG	CSM	James Nyquist
AZ	SEL	ARNG	CSM	Aaron Buelow
AZ	State CSM	ARNG	CSM	Scott Flint
AR	State CSM	ARNG	CSM	Paul R Winkle
AR	SEL	ARNG	CSM	Steven Veazey
CA	State CSM	ARNG	CSM	Joe Derma
СО	State CSM	ARNG	CSM	John Assaad
CT	State CSM/SEL	ARNG	CSM	Roger P Sicard
DC	Land Component CSM	ARNG	CSM	Patrick G Cunningham
DC	SEL	ARNG	CSM	Michael Brooks
DE	State CSM	ARNG	CSM	Kemberly Hines-Fairfax
FL	SEL	ARNG	CSM	James Kendrick
FL	State CSM	ARNG	CSM	Jasen Pask
GA	State CSM	ARNG	CSM	Jeff E Logan
GA	SEL	ARNG	CSM	Matthew Marks
GU	SEL	ARNG	CSM	Celso Leonen
HI	SEL	ARNG	CSM	Dana Wingad
HI	State CSM	ARNG	CSM	James R Jimenez
ID	State CSM	ARNG	CSM	Kevin A Dean
ID	SEL	ARNG	CSM	Scott B White
IL	State CSM	ARNG	CSM	Michael R Behary
IL	SEL	ARNG	CSM	Dena D Ballowe
IN	State CSM/SEL	ARNG	CSM	Dale Shetler
IA	State CSM/SEL	ARNG	CSM	Joseph J Hjelmstad
KS	State CSM	ARNG	CSM	Steven Harmon
KY	State CSM	ARNG	CSM	Jesse S Withers
LA	SEL	ARNG	CSM	Clifford Ockman
LA	State CSM	ARNG	CSM	Sud Robertson
ME	State CSM/SEL	ARNG	CSM	Brian D Dill
MD	State CSM	ARNG	CSM	James M Nugent
MD	SEL	ARNG	CSM	Perlisa Wilson
MA	State CSM/SEL	ARNG	CSM	Campbell James
MI	SEL	ARNG	CSM	William W Russell
MI	State CSM	ARNG	CSM	Jay C Bennett
MN	State CSM/SEL	ARNG	CSM	Brian Soper
MS	SEL	ARNG	CSM	Silvester Tatum
MS	State CSM	ARNG	CSM	Darrell L Masterson
MO	SEL	ARNG	CSM	Kannon John
MO	State CSM	ARNG	CSM	Javier R Acosta
MT	SEL	ARNG	CSM	Robert C Terrio
MT	State CSM	ARNG	CSM	Claudena Brady
NE	State CSM	ARNG	CSM	Scott M Hansen
NV	SEL	ARNG	CSM	Michael L Spaulding
NV	State CSM	ARNG	CSM	Dennis L Basilio
NH	State CSM	ARNG	CSM	William Ferland
NJ	State CSM	ARNG	CSM	Mark A Leonard
NM	State CSM	ARNG	CSM	Robbie D Cantrell
NY	State CSM	ARNG	CSM	David A Piwowarski
NY	SEL	ARNG	CSM	Robert D Jenks
NGB	Support Staff	ARNG	SGM	Robert C Foesch
NGB	NGB CSM	ARNG	CSM	John T Raines
NC	SEL	ARNG	CSM	Benjamin Garner
NC	Land Component CSM	ARNG	CSM	Brian L Webb
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CSM/SEL LIST (CON'T)

STATE	POSITION	SERVICE	RANK	NAME
ND	SEL	ARNG	CSM	Eric B Binstock
ND	State CSM	ARNG	CSM	Derek Heck
OH	State CSM	ARNG	CSM	Dwight Chambliss
OH	SEL	ARNG	CSM	William Workley
OK	State CSM/SEL	ARNG	CSM	John K Hernandez
OR	State CSM	ARNG	CSM	Lee G Smith
PA	SEL	ARNG	CSM	Jon Worley
PA	State CSM	ARNG	CSM	Andrew Campbell
PR	State CSM	ARNG	CSM	Luis Cora
RI	State CSM	ARNG	CSM	Michael Wong
SC	State CSM	ARNG	CSM	W Richard Kyzer
SC	State CSM/SEL	ARNG	CSM	Patrick Couser
TN	State CSM	ARNG	CSM	James Crockett
TX	State CSM	ARNG	CSM	Michelle L Thompson
TX	SEL	ARNG	CSM	Mikael Crummedyo
UT	State CSM/SEL	ARNG	CSM	Spencer Nielsen
VT	State CSM	ARNG	CSM	Paul Edwards
VI	State CSM	ARNG	CSM	Kent Bellot
VA	State CSM	ARNG	CSM	Ronald L Smith
WA	SEL	ARNG	CSM	Bruce Ecclestone
WA	State CSM	ARNG	CSM	Eric D Honeycutt
WV	SEL	ARNG	CSM	James D Jones
WV	State CSM	ARNG	CSM	Chadwick Moneypenny
WI	State CSM	ARNG	CSM	Curtis Patrouille
WY	State CSM	ARNG	CSM	Lindsay C Schmidt

2022 National Guard Educational Foundation (NGEF)
Commemorative Ornament honors the State Partnership Program



On this ornament are the national flags of the 13 partner countries that joined the program in 1993 and are still active today. They represent the partnerships of Maryland and Estonia, Michigan and Latvia, Pennsylvania and Lithuania, Tennessee and Bulgaria, Texas/Nebraska and the Czech Republic, Ohio and Hungary, Vermont and North Macedonia, Illinois and Poland, Alabama and Romania, Indiana and Slovakia, Colorado and Slovenia, Arizona and Kazakhstan, and California and Ukraine. Today, the State Partnership Program has grown to include 85 relationships with 93 countries, and more are slated to join. The National Guards of all 50 states, Guam, Puerto Rico, the Virgin Islands, and the District of Columbia work with at least one partner country. All proceeds benefit the NGEF. Order your ornament here: https://www.ngef.org/donate/2020-ngef-commemorative-ornament-2/#order

CAP ELECTIONS

New CAP members Elected at the NGAUS General Conference

Each year the CAP leadership holds elections during the NGAUS conference to fill upcoming vacancies. We had 12 exceptional candidates this year vying for two small business and two large business openings for the 2023-2025 term. This year, Margaret Washburn (GSI, LLC) and Erik Andersen (Georgia Tech Research Institute) were elected from small businesses, and Shane Lake (General Dynamics Mission Systems) and Russell Thompson (ADS Inc.) were chosen from large businesses. Their terms begin on January 1, 2023. We will be formally recognizing these four individuals during this year's NGAUS Industry Days on December 5-6, 2022 at NGAUS headquarters in Washington, DC.

This year's election was especially encouraging, given the overall number of votes received - 128 - from corporate member companies during the voting period. This number means that about 70% of the corporate members who exhibited, voted. The CAP works hard to represent the full corporate membership to NGAUS and other entities and this level of participation in the election reflects confidence in the work the CAP is doing, and support for the future of the panel itself. Thank you for voting!

Small



Margaret Washburn GSI, LLC mwashburn688@gmail.com



Erik Andersen Small Georgia Tech Research Institute erik.andersen@gtri.gatech.edu



Shane Lake Large General Dynamics Mission Systems shane.lake@gd-ms.com



Russell Thompson Large ADS Inc. rthompson@adsinc.com

With these four new CAP members joining us, four CAP members' terms end December 31, 2022. As a result, some of you reading this will be getting new Advocates for 2023.

If Keith Klemmer is your current Advocate, Shane Lake is your new one. Russell Thompson takes over the list managed by Bruce Westcott. Tricia Callahan's list will now hear from Margaret Washburn, and Erik Andersen assumes Chris Mears assignments.

If you haven't heard from your CAP Advocate by Spring, your can always reach out to them via email and say hello!

For our departing CAP members, we truly appreciate your efforts and commitment towards fostering relationships between NGAUS and industry.

GET TO KNOW YOUR CAP



CHAIR: Keith Klemmer Large: BAE Systems keith.klemmer@baesystems.com

Term: '23



VICE CHAIR: Bruce VanSkiver Large: Collins Aerospace bruce.vanskiver@collins.com Lead: Conference Committee

Term: '23



SECRETARY: Shannon Shrader Small: Darn Tough Vermont sshrader@darntough.com Lead: Communications Committee

Membership Committee

Term: '23



MEMBERSHIP CHAIR: Tricia Callahan Small: PowerFlare tricia@pfdci.com Conference Committee

Term: '22



Chris Mears

Small: Chris Mears & Associates

chris@chrismears.com

Lead: Resolutions Committee

Term: '22



Bruce Westcott Large: AT&T

malcolm.westcott@att.com
Conference Committee

Term: '22



Charlie Weaver

Medium: Airbus Helicopters charles.weaver@airbus.com
Lead: Education Committee

Term: '23



Darin Gilderoy

Medium: Stanley Black & Decker,

Vidmar/Lista

darin.gilderoy@sbdinc.com

Resolutions Committee Term: '22



Timothy Farrell
Small: Veterans4You
tfarrell@veterans4you.com
Communications Committee

Term: '23



Victoria McDermott

Small: Phantom Products victoria@phantomlights.com

Communications Committee

Term: '24



Michael Ford Small: ABDG michael.ford@abdg.com Education Committee

Term: '24



Steve Houten

Small: Otis Technology shouten@otistec.com

Education Committee Term: '24



Gary Kerr Medium: Pond kerrg@pondco.com Membership Committee

Term: '24



Greg Hall

Medium: Benchmade ghall@benchmade.com Conference Committee

Term: '24



Billy Murphy

Small: Yoste Strategic Partners billy.f.murphy91@gmail.com

Resolutions Committee

Term: '24