



NGAUS Industry Day Mini-Workshop

05 Dec 22

1300-1800 EST

NGAUS Building, Washington, DC



NGAUS

NGAUS Industry Day Mini-Workshop

Goal: Provide NGAUS corporate members an overview of the National Guard, National Guard Association of the United States (NGAUS), National Guard Executive Directors Association (NGEDA), and the NGAUS Corporation Advisory Panel (CAP) as well as networking with organizational leadership and staff

- 1300-1330: Welcome, Introductions, National Guard, NGAUS, and CAP Overview - BG (Ret) Klemmer
- 1330-1400: NGAUS legislative operations and resolutions process - COL (Ret) Hadley
- 1400-1445: NGB Small Business Office - Kyle Beagle.
- 1445-1500: Break
- 1500-1530: National Guard Executive Directors Association and State National Guard Associations - BG (Ret) Maria Kelly
- 1530-1600: Aviation Modernization: MG Tim Gowen, Maryland Adjutant General
- 1600-1645: Adjutant General Perspective: MG Rogers, Michigan Adjutant General
- 1645-1700: Wrap-up
- 1700-1800: NGEDA sponsored reception

Introductions

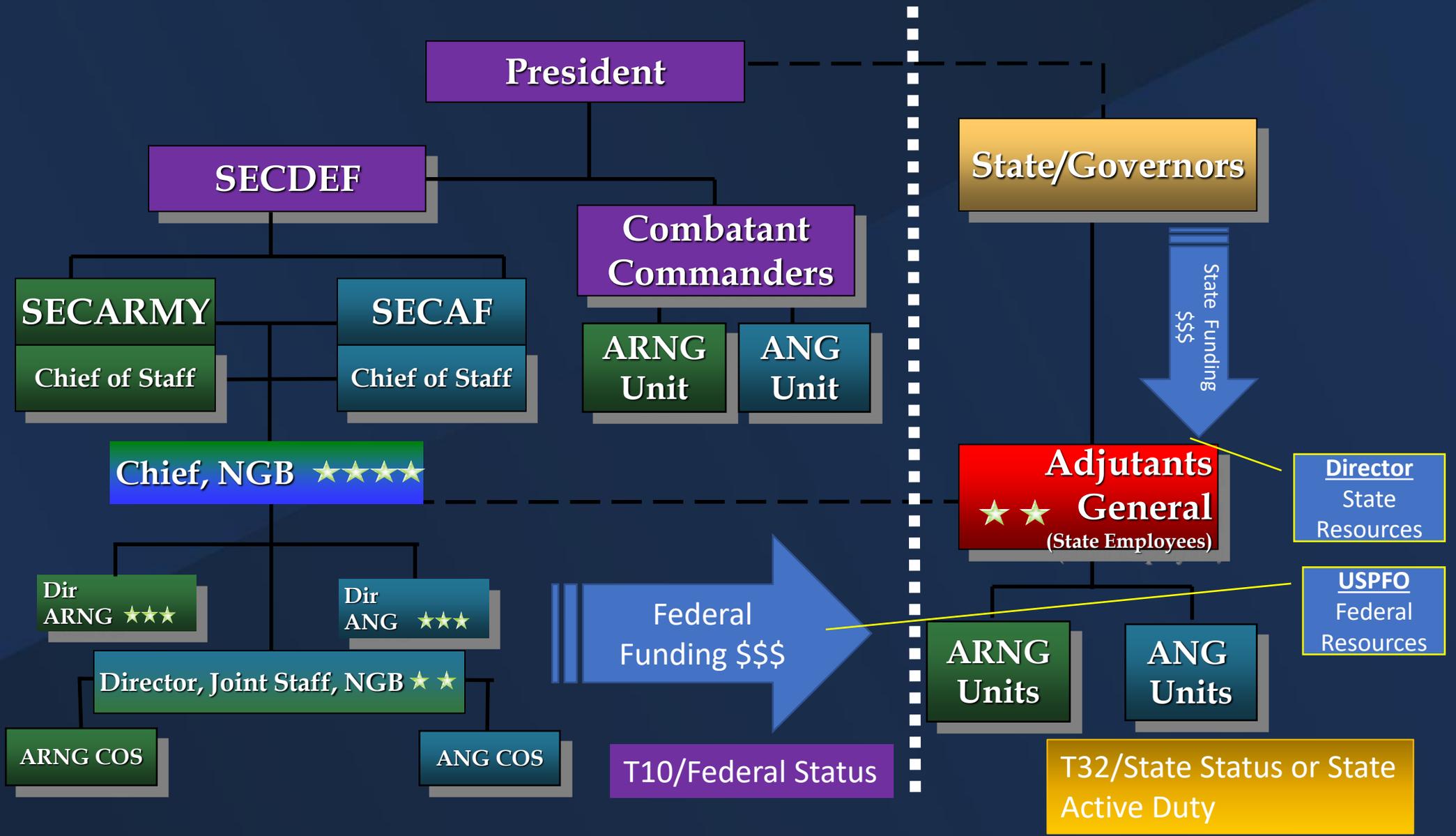
NGAUS and the NGAUS Corporate Advisory Panel

Keith Klemmer
CAP Chair

The National Guard

- The National Guard has been defending the nation for over 385 years
- There are 54 separate National Guard organizations in the 50 States, 3 Territories, and the District of Columbia
- The National Guard is a “Dual Status” organization with a Federal and State mission - funding originates from both the USG and state governments
- The Federal mission is to serve as the operational reserve component of the Army and the Air Force
- The State mission is to respond to domestic and homeland security emergencies under the Command and Control of the Governor
- Currently there are 336,00 Soldiers authorized in the Army National Guard (ARNG) and 108,300 Airmen in the Air National Guard (ANG).
- The National Guard is in 2,400+ communities across the nation and has a footprint on almost every Air Force Base in the United States

The National Guard



NGAUS

- Mission - a full strategic partner with National Guard state associations and congressional delegations enabling effective communications of messages to continuously improve the National Guard relevance, readiness, modernization, and quality of life while promoting the rich militia heritage as the nation's first military organization
- Vision - serve as America's strongest advocate for promoting the highest levels of readiness, modernization, and quality of life for the National Guard family
- Help shape the future of the National Guard by advocating in congress on behalf of NGAUS members
- ~40K active and retired members along with ~300+ corporate members

NGAUS Organizational Structure

- Chairman: MG Janson “Durr” Boyles, Mississippi
- Immediate Past Chairman: Maj. Gen. Michael McGuire, Arizona
- Vice Chair - Army: MG Jimmie Cole, Tennessee
- Vice Chair - Air: Maj. Gen. Ondra Berry, Nevada
- Secretary: MG (Ret) Joanne Sheridan, Louisiana
- Treasurer: BG (Ret) Kenneth Ross, Louisiana
- Directors representing six areas with terms expiring from 2023-2025
- Retired, Company Grade, and Warrant Officer directors
- Eight standing committees and five special committees including the CAP



Corporate Advisory Panel Overview

- NGAUS CAP: Chartered by the NGAUS Board of Directors to serve as a conduit of information to the more than 280 corporate members of NGAUS
- Composed of 15 elected representatives from across the corporate membership
- Our goal: To strengthen NGAUS and corporate member relationships, thus supporting the mutual goal of enhancing and promoting modernization and readiness of the National Guard

“Add value to the NGAUS Corporate Member experience”

Duties and Responsibilities

- Serve as a standing forum for corporate panel representatives to formally address common issues and concerns to the NGAUS, AGAUS, and NGEDA leadership and staffs
- Serve NGAUS/AGAUS/NGEDA as a formal means of addressing association and/or National Guard issues and concerns to corporate representatives
- Serve as a liaison for corporate members to more fully participate in the planning and execution of the many conferences wherein the associations and corporate members interact throughout the year.
- Research, analyze, debate, formalize and recommend means by which NGAUS and corporate members can better maximize the mutual efforts of both in the legislative process.
- Mutually explore optimum NGAUS/AGAUS/NGEDA corporate member relationships concerning corporate memberships, sponsorships, and contributions and fees to ensure all revenue producing initiatives for corporate member participation in Association conferences, receptions, dinners, and other activities are reasonable and customary.
- Ensure that the CAP as an entity, nor any individual member of the CAP, may act as an agent, representative or spokesperson for the NGAUS, the AGAUS or NGEDA, for any purpose.

Membership and Meetings

- In order to retain membership, the elected CAP member must:
 - Meet attendance requirements (miss no more than 3 consecutive meetings)
 - Company must retain NGAUS membership
 - CAP member must remain employed with the original company in which elected
- We meet a minimum of four times per year, typically during:
 - NGEDA Annual Meeting (Jan)
 - Summer AGAUS Meeting (Jun)
 - NGAUS General Conference (Aug/Sep)
 - NGAUS Industry Day (Dec)
- The CAP may also meet at other times as called by the Chair
- The CAP will hold open CAP meetings during NGEDA, AGAUS, and NGAUS

Corporate Advisor Panel for 2022

01 Dec 21



3-Year Term Expiration By Year*

2022 – Five (2 Large, 2 Small, 1 Medium)

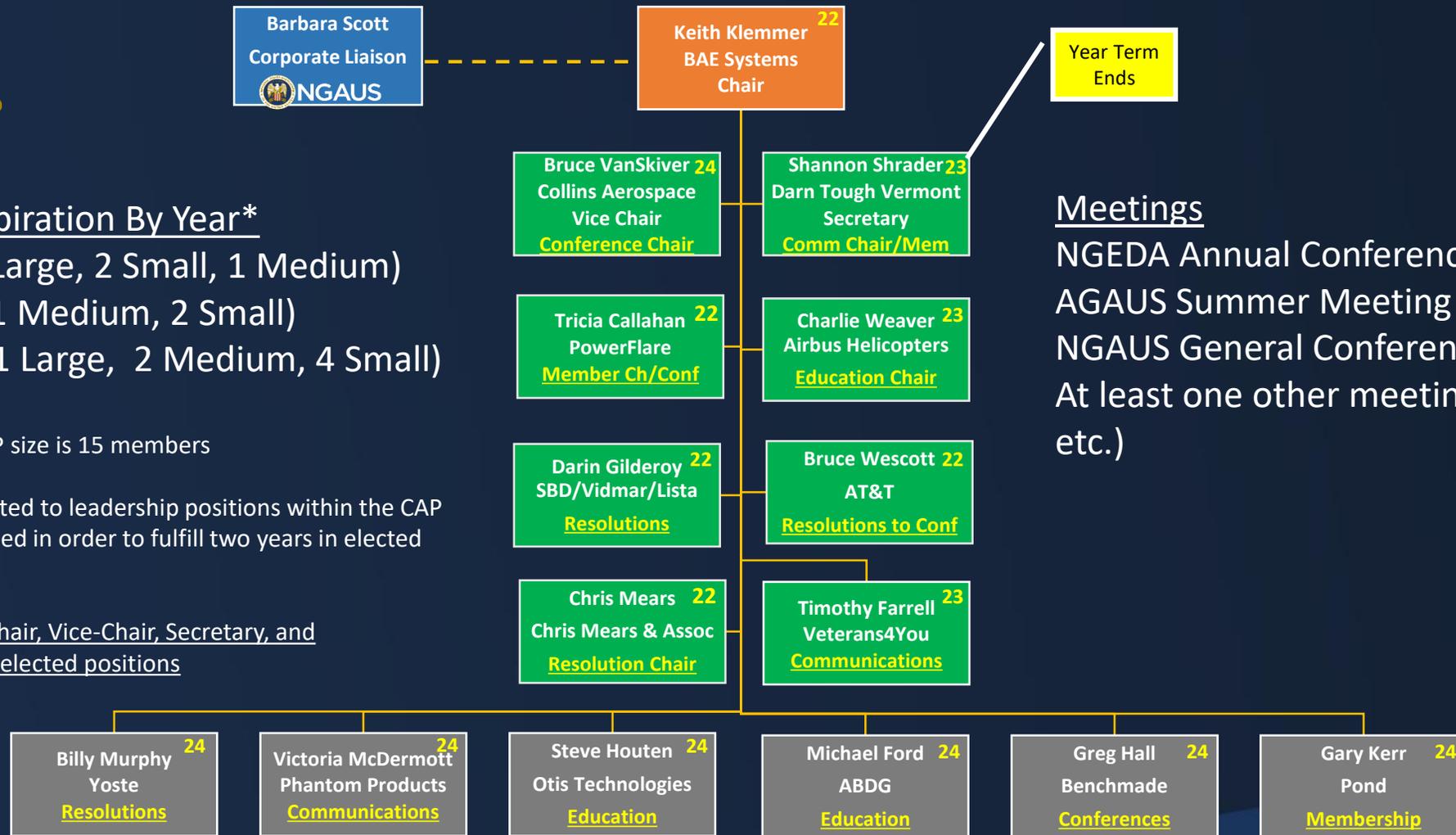
2023 – Three (1 Medium, 2 Small)

2024 – Seven (1 Large, 2 Medium, 4 Small)

Note 1: Maximum CAP size is 15 members

Note 2: Members elected to leadership positions within the CAP have their term extended in order to fulfill two years in elected office

Note 3: Leadership: Chair, Vice-Chair, Secretary, and Membership Chair are elected positions



Meetings

NGEDA Annual Conference (Jan-Feb)
 AGAUS Summer Meeting (Jun)
 NGAUS General Conference (Aug/Sep)
 At least one other meeting (Industry Day, etc.)

<https://www.ngaus.org/about-ngaus/board-directors-committees/corporate-advisory-panel>

Corporate Advisory Panel for 2023

01 Jan 23



TBD
Corporate Liaison
NGAUS

Bruce VanSkiver²⁴
Collins Aerospace
Chair

Year Term
Ends

3-Year Term Expiration By Year*

2023 – Three (1 Large, 2 Small)

2024 – Seven (1 Large, 2 Medium, 4 Small)

2025 – Four (2 Large, 2 Small)

Blue – Small

Yellow – Medium

Red - Large

Note 1: Maximum CAP size is 15 members

Note 2: Members elected to leadership positions within the CAP have their term extended in order to fulfill two years in elected office

Note 3: Leadership: Chair, Vice-Chair, Secretary, and Membership Chair are elected positions

Darin Gilderoy²⁶
SBD/Vidmar/Lista
Vice Chair
Conference Chair

Shannon Shrader²³
Darn Tough Vermont
Secretary
Communications Chair

Michael Ford²⁴
ABDG
Membership Chair

Charlie Weaver²³
Airbus Helicopters
Education Chair

Billy Murphy²⁴
Yoste
Resolutions Chair

Steve Houten²⁴
Otis Technology
Education

Victoria McDermot²⁴
Phantom Products
Conference

Timothy Farrell²³
Veterans4You
Membership

CAP Officers Effective 01 Jan 23

Chair – Bruce VanSkiver

Vice Chair – Darin Gilderoy (elected 14 Jun 22)

Secretary – Shannon Shrader

Membership – Mike Ford (elected 14 Jun 22)

Meetings

NGEDA Annual Conference (Jan)

AGAUS Summer Meeting (Jun)

NGAUS General Conference (Aug)

At least one other meeting (Industry Day, etc.)

Marge Washburn²⁵
GSI
Resolutions

Erik Andersen²⁵
GTRI
Communications

Shane Lake²⁵
GDMS
Resolutions/Educ

Russell Thompson²⁵
ADS
Conference

Greg Hall²⁴
Benchmade
Communications

Gary Kerr²⁴
Pond
Membership

<https://www.ngaus.org/about-ngaus/board-directors-committees/corporate-advisory-panel>



Newsletter/Communications

- CAP Secretary is an elected position with a two-year term, currently Shannon Shrader
- Serves as the Communications Committee Chair
- Keeps track of all CAP meeting dates, agendas, and minutes from the meeting, distributes minutes to the CAP membership and NGAUS Corporate Advisory Liaison
- Gathers stories, formats, and publishes the quarterly CAP Newsletter, typically in March, June, September, and December
- Stories for the newsletter are provided largely by CAP members
- Newsletter is sent to the Corporate Liaison for approval before publishing

Conference Committee

- Chair of the Conference Committee is appointed by the CAP Chair - currently the Vice Chair Bruce VanSkiver
- The committee serves as the CAP liaison to various conference committees to include the NGAUS General Conference, AGAUS meetings, NGEDA annual meeting, and the EANGUS annual meeting
- Ensures corporate members are involved in planning organizational events
- Upcoming events:
 - 16-19 Jan 23 - National Guard Executive Directors Association (NGEDA) annual conference/Open CAP mtg (Reno)
 - 11-12 Feb 23 - AGAUS Winter Meeting
 - 17-18 Apr 23 - SPP, Denver
 - TBD May 23 - DCP, Denver
 - 14-16 Jun 23 - AGAUS Summer Meeting (Hawaii)
 - 18-21 Aug 23 - NGAUS General Conference (Reno)
 - 13-16 Aug 23 - EANGUS Annual Conference, Rochester, MN (outside of NGAUS)

Membership Committee

- Membership Chair is elected from among the current CAP membership for a two-year term - currently Tricia Callahan
- Manages and fosters NGAUS corporate members relationships
- Assure all CAP representation issues are handled in a fair and equitable manner
- Presides over the CAP Nominating Committee, if constituted by the Chair, to ensure an equitable process for nomination and election of new corporate member representatives for the 15 rotating seats on the CAP
- CAP elections are held annually during the NGAUS General Conference, the nomination window opens on 15 Jun and concludes on 31 Jul of each year
- Manages the CAP Advocacy Program starting in 2022 - next slide

CAP Advocate Program

- Each CAP member assigned 20+/- companies, in the same size determination (small, medium, large) to advocate and advise on engagement with NGAUS
- As new companies become members, NGAUS Industry Liaison:
 - Determines the size of company
 - Assigns company to CAP member in same size group who has most ability to take on additional members
- As CAP members rotate on/off, NGAUS Industry Liaison/NGAUS CAP Chair assigns companies from one CAP member to another within the same business size
- Proactive engagement at least on a quarterly basis (defined in the SOP)
- Serve as a feedback mechanism from NGAUS corporate partners through the CAP to NGAUS
- Program is structured to place limitations on guidance/advice
- Started in January 2022, Tricia Callahan, CAP Membership Chair, is the lead

Resolutions Committee

- Chair of the Resolutions Committee is appointed by the CAP Chair
- The committee serves as the CAP liaison to the NGAUS Legislative team and NGAUS Task Forces regarding the resolution processes
- Assists with NGAUS Resolutions SOP and NGAUS Task Force SOP reviews
- Maintains situational awareness of the NGAUS resolutions status and supports the flow of information during CAP open and closed meetings
- Provides resolutions updates through the quarterly CAP newsletter

Education Committee

- Chair of the Education Committee is appointed by the CAP Chair
- Coordinate face to face seminars, webinars, and similar events to help improve the knowledge level of NGAUS corporate members about the National Guard and National Guard mission
- Key Events:
 - Quarterly webinars ICW the NGAUS Corporate Liaison
 - NGAUS Industry Day mini-workshop
 - Assist with the annual NGAUS General Conference Industry Workshop
 - Conduct various NGAUS 101 briefs as needed to support the CAP mission
- Charlie Weaver serves as the chair

Discussion

NGAUS Legislative Update - Operations and the Resolutions Process



Legislative Update

Mike Hadley

Vice President, Government Affairs



NGAUS

Agenda



Mission



Legislative Team



Strategic Overview



Resolutions



Priorities for a 21st Century National Guard

Mission



- Serve as a **strong advocate** for National Guard service members, their families, and veterans in Washington, D.C.
- Continuously improve National Guard **readiness, modernization, and quality of life** within the Total Force
- Preserve and promote the National Guard's **rich militia heritage** as the first military organization of the U.S.

Legislative Team



BG (Ret) Roy Robinson
NGAUS President



COL (Ret) Mike Hadley
Vice President, Government
Affairs



Priya Ghosh Ahola
Deputy Legislative Director & General
Counsel, *Air National Guard Programs*



Marcy Weldin
Legislative Affairs Manager
Army National Guard Programs



Julian Plamann
Legislative Affairs Manager
Joint & Personnel Programs



Blaise Lemke
Legislative Analyst



Alec Gonzalez
Legislative Assistant

Strategic Overview

- **Advocacy**
- **Apolitical & Non-Partisan**



Lobby for National Guard equipment parity and benefits equity



Collaboration with:

- DoD, NGB, VA and DHS
- Military Service Organizations, Veteran Service Organizations

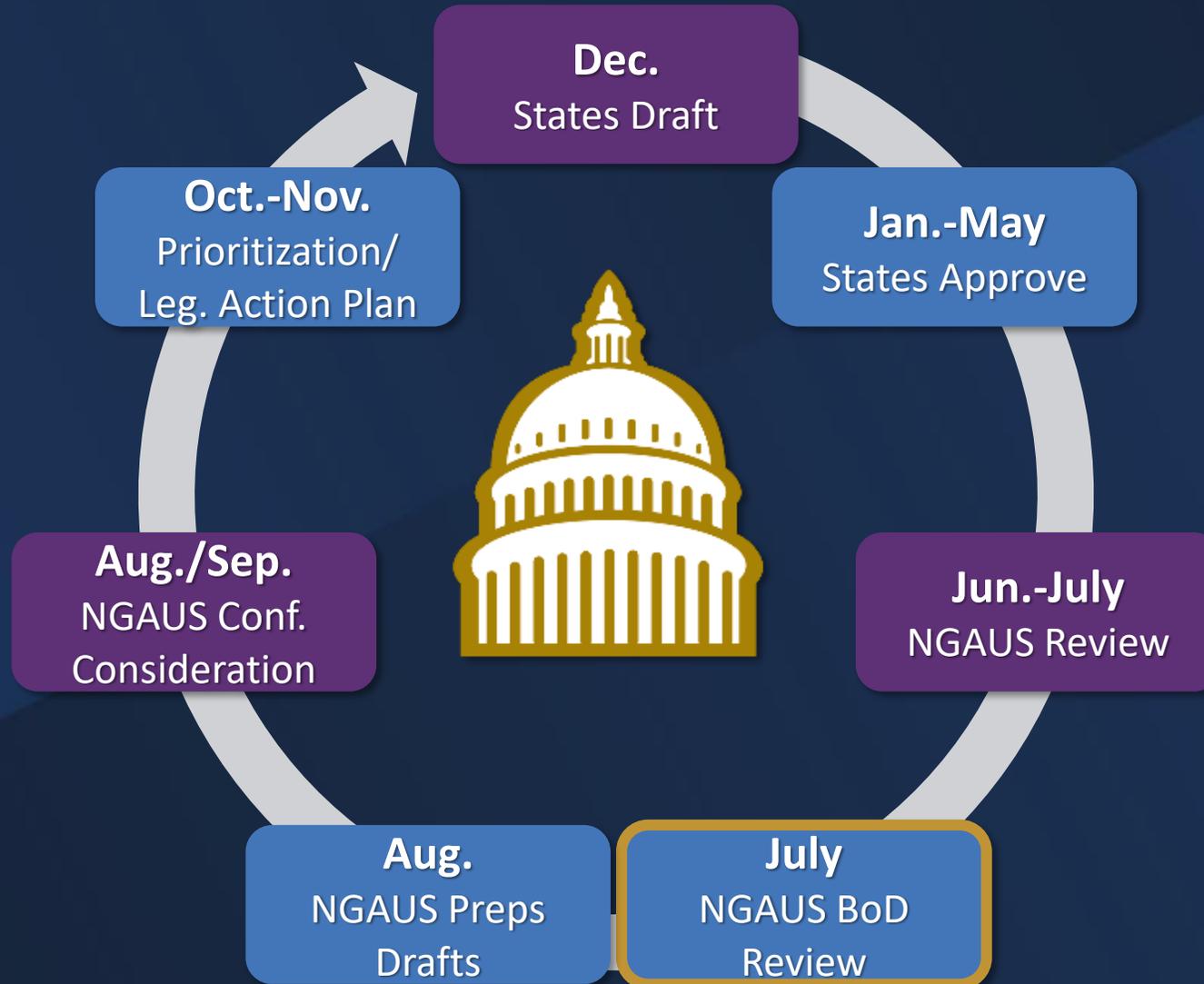


Develop strong relationships with Congress and staff



Grassroots engagement

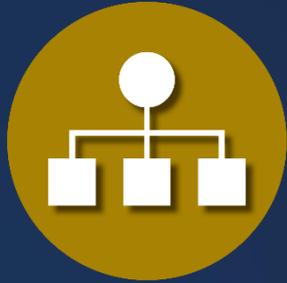
Resolutions Process



**All Drafts Due to NGAUS by July 1*

Priorities for a 21st Century National Guard

Ensuring Deployability, Sustainability, and Interoperability with the Active Component through...



The **Same** Organization

- **Future Multi-Domain Battlefield Interoperability, including:**
 - Deployable & Interoperable Force Structure that is Validated & Doctrinally Consistent
 - Space National Guard as Primary Combat Reserve within Space Force
 - Continued National Guard Integration into Total Force Cyber Mission & Training



The **Same** Equipment

- **Deployable, Interoperable & Sustainable Equipment**
- **Concurrent & Proportional Fielding of Equipment to the National Guard, including:**
 - UH-60M, F-35A, KC-46A & C-130J Procurement
- **National Guard Equipment Modernization & Recapitalization, including:**
 - HMMWV, M1 & M2, C-130H, A-10, F-15 & F-16 Modernization



The **Same** Resources and Benefits

- **Zero Cost TRICARE to Ensure Reserve Component Medical Readiness**
- **Post 9/11 GI Bill Parity**
- **Robust National Guard & Reserve Equipment Account (NGREA) Funding**
- **Tax Incentives for Guardsmen & Employers**
- **Ready Access to Mental Health Care & Suicide Prevention**
- **Increased National Guard Military Construction (MILCON) Funding**

Questions?

Notable FY22 Accomplishments

Army

- **\$100.0M** for ARNG High Mobility Multi-purpose Wheeled Vehicle (HMMWV) modernization program
- **\$1.1B** to modernize 90 M1 Abrams for the ARNG
- **\$987.8M** for 33 UH-60M Black Hawks for the ARNG
- **\$571.6M** for Joint Light Tactical Vehicles (JLTVs) for the Army
- **\$662.9M** for the Paladin Integrated Management System for the Army
- DRL to ensure ARNG divisions are MDO

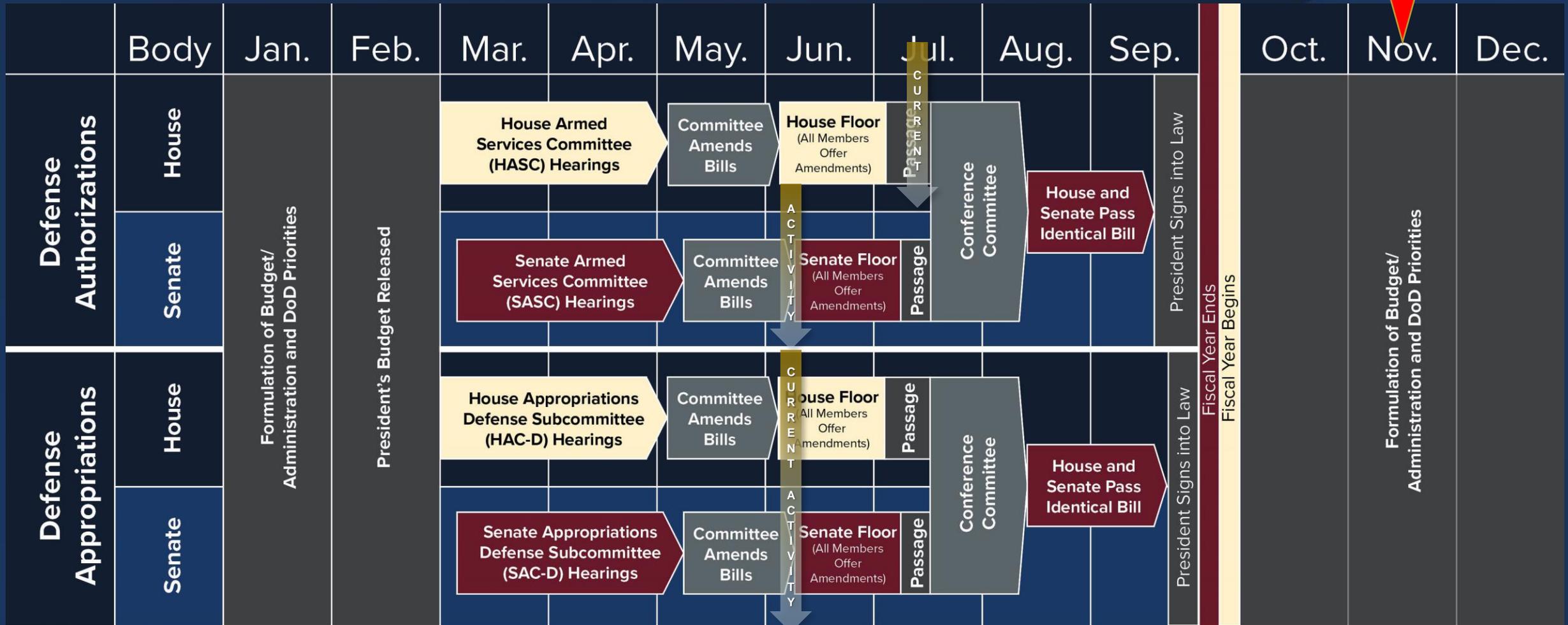
Air

- **\$1.8B** for 16 C-130J Super Hercules aircraft for ANG
- **\$272.2M** for C-130H modernization, includes:
 - **\$151.0M** for NP2000 propeller upgrades
 - **\$79.0M** for T-56 Series 3.5 engine mods
 - **\$20.0M** for Modular Airborne Firefighting System
- **\$95.8M** for F-16 Viper AESA radars for ANG
- DRL to ensure C-130J manufacturing lines remain open

Joint/Personnel

- Incentive and special pay parity for members of the reserve and active components
- Creation of a federally recognized service document (DD-214-1) for all Guardsmen upon completion of military service for better access to earned benefits
- Allowing members of the Guard and Reserve to be buried in federally funded state veterans' cemeteries
- Robust National Guard MILCON:
 - **\$337.9M** for the ARNG
 - **\$305.0M** for the ANG
- **\$950.0M** for the National Guard and Reserve Equipment Account (NGREA), includes:
 - **\$285.0M** for both ARNG and ANG

Defense Congressional Cycle



Legislative Update

President's Budget

President's Budget - \$773.0 Billion in total defense spending

- Released 28 March 2022, delayed normal defense congressional cycle

Authorizations

H.R.7900 – National Defense Authorization Act for Fiscal Year 2023

- Mark-up by full committee completed on 23 June
- Passed in the House on 14 July

Senate National Defense Authorization Act for Fiscal Year 2023

- Mark-up by full committee completed on 16 June
- Awaiting floor consideration in the Senate

Appropriations

H.R.8236 – Defense Appropriations Legislation, 2023

- Introduced in the House on 24 June

Senate Defense Appropriations Legislation, 2023

- Chairman's Mark released 28 July

Outlook: A continuing resolution, passed on 9/30, funds the government through mid-December.

Annual defense bills are expected to be signed before the next Congress.

Legislative Update

H.R.3512 – Healthcare for our Troops Act

- Provides Zero-Cost TRICARE Reserve Select and dental coverage for all members of the RC
- Authorizes TRS eligibility for RC servicemembers who are federal employees in their civilian capacity

H.R.1836/S.2644 – Guard and Reserve GI Bill Parity Act

- Provides GI Bill education benefits parity between the Active and Reserve Components

H.R.7837/S.4272 – National Guard Promotion Improvement Act

- Requires service secretaries to backdate date of rank and provides backpay
- Provides Congressional oversight and reviews FEDREC process to decrease delays

H.R.5112/S.4179 – Space National Guard Establishment Act

- Establishes the Space National Guard as the Primary Combat Reserve of the USSF

H.R.1854/S.1178 – RECRUIT Act

- Authorizes small businesses tax credits for employing members of the Guard and Reserves

H.R.7041/S.1297 – Record of Military Service for Members of the Armed Forces Act of 2021

- Provides definitive record of service (DD-214) for members of the RC for titles 14 and 32

S.3215 – USACE Military Personnel Augmentation Act of 2021

- Expands USACE eligibility to all Warrant Officers and Enlisted members

What Can You Do?



Get Informed



Communicate & Socialize



**District Congressional Staff
Outreach**

Bill Original Co-Sponsors

H.R.3512 – Healthcare for our Troops Act

- Reps. Kim, Kelly, Ryan, Palazzo, Stefanik, Veasey, and DesJarlais

H.R.1836/S.2644 – Guard and Reserve GI Bill Parity Act

- Reps. Levin, Takano, Palazzo, Mace, Ryan, Pappas, and Sablan
- Sens. Moran, Tester, and Collins

H.R.7837/S.4272 – National Guard Promotion Improvement Act

- Reps. Brown, and Kelly
- Sens. Duckworth, Klobuchar, Blackburn, and Warren

H.R.5112/S.4179 – Space National Guard Establishment Act

- Reps. Crow and Lamborn
- Sens. Feinstein, Rubio, Hickenlooper, Murkowski, Bennet, Blackburn, Manchin, Portman, Scott, Padilla, Braun, Cornyn

H.R.1854/S.1178 – RECRIUT Act

- Reps. Ryan and Palazzo
- Sens. Duckworth and Moran

H.R.7041/S.1297 – Record of Military Service for Members of the Armed Forces Act of 2021

- Reps. Pappas and Mace plus an additional 36 original co-sponsors
- Sens. Rosen, Hyde-Smith, and Kelly

S.3215 – USACE Military Personnel Augmentation Act of 2021

- Sens. Rounds, Manchin, and King

Legislative Outreach Programs



Capitol Summit

- **Next Summit: TBD**
- Targeted towards Company Grade and Warrant Officers from the 54
- **Goals:**
 - Elevate CGOs view from the State to the National level highlighting challenges faced across the 54.
 - Increase CGO involvement and advocacy at the grassroots level



Legislative Workshop

- **Next Workshop: TBD**
- Targeted towards CACOs, Executive Directors and Presidents of the 54 Associations
- **Goal:**
 - Inform audience of NGAUS Legislative Priorities and efforts syncing messaging across the 54.

Membership Type and Dues Structure

Company Grade 01, 02, 03, WO1, CW2, CW3	\$40.00
Field Grade 04, 05, 06, CW4, CW5	\$80.00
Flag Officer 07, 08, 09, 010	\$130.00
Digital Life/Active Life Membership	\$500/\$1,000

- **Active Annual Membership:** Dues are collected based on pay grade
- **Digital or Active Life Membership:** Paid once or in installments for a lifetime membership
 - Monthly Installments available (up to two years to pay off)
 - Your Annual Membership can be applied to the Life Payment

Notable FY21 Accomplishments

Army

- **\$100.0M** for ARNG High Mobility Multi-purpose Wheeled Vehicle (HMMWV) modernization program
- **\$884.4M** for Joint Light Tactical Vehicles (JLTVs) for the Army
- **\$862.0M** for UH-60 Black Hawk M model helicopters for the Army

Air

- **\$570.0M** for 6 C-130J Super Hercules aircraft for ANG
- **\$265.5M** for C-130H modernization, includes:
 - **\$180.0M** for NP2000 propeller upgrades
 - **\$79.0M** for T-56 Series 3.5 engine modifications
- **\$75.0M** for F-16 Viper Active Electronically Scanned Array (AESA) radars for ANG

Joint/Personnel

- Allows CNGB to provide annual unfunded priorities list to Congress
- Three-month maternity leave including retirement credit and pay for traditional Soldiers and Airmen
- Access to VA home loans for Guardsmen who have served on Title 32 orders
- Expanded USERRA protections to Guardsmen serving on SAD orders, or responding to a National or Federal Natural Disaster Emergency
- **\$950.0M** for the National Guard and Reserve Equipment Account (NGREA), includes:
 - **\$285.0M** for both ARNG and ANG
- **\$7.0 M** for the National Guard preventative mental health program

NGAUS Write to Congress

H.R.3512 – Health Care for our Troops Act



The screenshot shows the NGAUS website navigation menu. The 'Legislation' dropdown menu is open, and the 'Write to Congress' option is highlighted with a red rectangular box. Below the menu, there is a banner for 'Zero-Cost TRICARE' with a blue 'Take Action' button. A large red arrow points from the 'Take Action' button towards the 'Write to Congress' link in the menu.

Please contact your Member of Congress by filling out the form below and urge them to support H.R.3512.

* Prefix/Rank

* First Name

* Last Name

* Address Line 1

Address Line 2

* City

* State

* ZIP Code

* Email Address

Phone Number

Email Opt-in



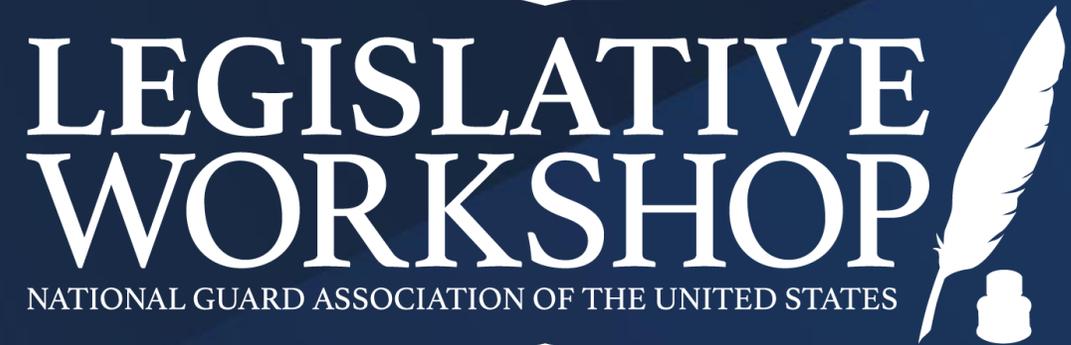
Background
NGAUS strongly supports H.R. 3512, the Healthcare for our Troops Act. This legislation would

117th Congress, First Session Overview

- House of Representatives - 221-211 Democratic Majority
- Senate - 50-50 split, Democratic control under 2021 US Senate Power-Sharing Agreement
- President's Budget released May 28, 2021
- New Chairs in SASC, HASC, SAC-D, HAC-D, SVAC, HVAC

Committee	Senate Chair	Senate Co-Chair/Ranking Member	House Chair	House Ranking Member
Armed Services	Jack Reed (D-RI)	Jim Inhofe (R-OK)	Adam Smith (D-WA)	Mike Rogers (R-AL)*
Appropriations	Patrick Leahy (D-VT)	Richard Shelby (R-AL)	Rosa DeLauro (D-CT)*	Kay Granger (R-TX)
Defense Subcommittee	Jon Tester (D-MT)*	Richard Shelby (R-AL)	Betty McCollum (D-MN)*	Ken Calvert (R-CA)
VA/MILCON Subcommittee	Martin Heinrich (D-NM)*	John Boozman (R-AR)	Debbie Wasserman Schultz (D-FL)	John Carter (R-TX)
Veterans' Affairs	John Tester (D-MT)	Jerry Moran (R-KS)*	Mark Takano (D-CA)	Mike Bost (R-IL)*

Legislative Outreach Programs



- **Next Summit: TBD**
- Targeted towards Company Grade and Warrant Officers from the 54
- Goals:
 - Elevate CGOs view from the State to the National level highlighting challenges faced across the 54.
 - Increase CGO involvement and advocacy at the grassroots level
- Short Video:

<https://www.youtube.com/watch?v=h8Xmn1nUvZE>

- **Next Workshop: TBD**
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 - Inform audience of NGAUS Legislative Priorities and efforts syncing messaging across the 54.

NGB Small Business Office

Kyle Beagle



**National Guard
Bureau**

*Industry Partners
Welcome*

*Presented by
NGB Office of Small Business Programs*

National Guard Bureau

- 144 Federal contracting offices located throughout our States, the District of Columbia, and the Territories of Guam, Puerto Rico and the Virgin Islands.
- 54 United States Property and Fiscal Officer Contracting Offices
- 90 Air National Guard Base Contracting Offices
- NGB National Capital Region Support Office
 - Army Guard Readiness Center, Arlington, Virginia
 - Air National Guard Readiness Center, Joint Base Andrews
- Federal contracting dollars flow into both large and small communities.
- NGB is meeting goals, also helping to build the defense industrial base.

The background of the slide features a large, semi-transparent seal of the National Guard. The seal is circular and contains the text "NATIONAL GUARD" at the top, "FELLOWSHIPS" on the left, "ALWAYS READY" at the bottom left, "HOMELAND" at the bottom center, and "ALWAYS THERE" at the bottom right. In the center of the seal is a figure of a soldier in full combat gear, including a helmet, a rifle, and a gas mask. The number "54" is visible at the bottom center of the seal.

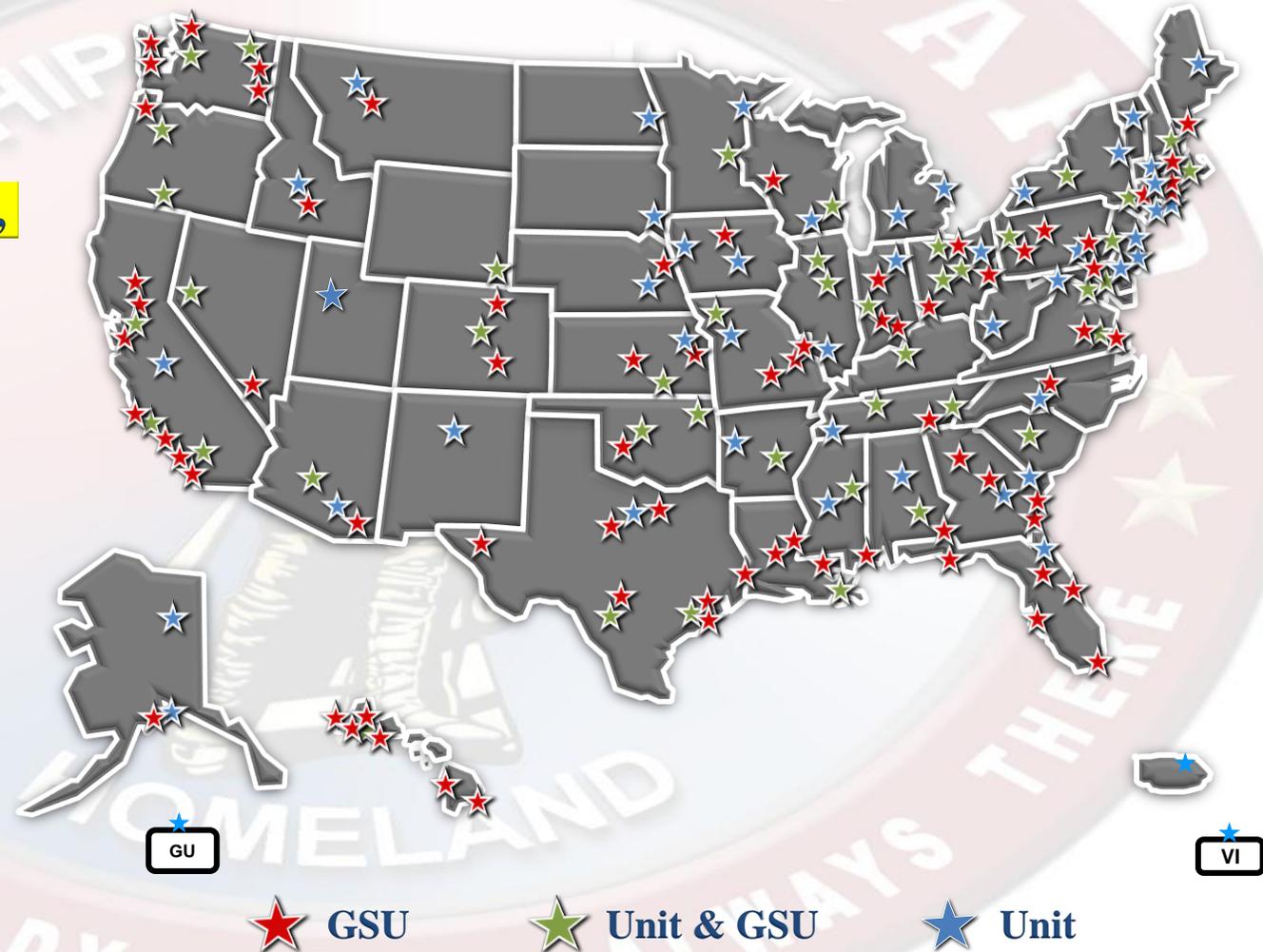
Mission

The National Guard Bureau, Office of Small Business Programs supports Soldiers and Airmen of the National Guard by maintaining and developing a strong innovative small business industrial base across all socio-economic groups providing industry partners with a focus on supporting the warfighter and the greater mission of the National Guard.

Air National Guard Contracting Mission

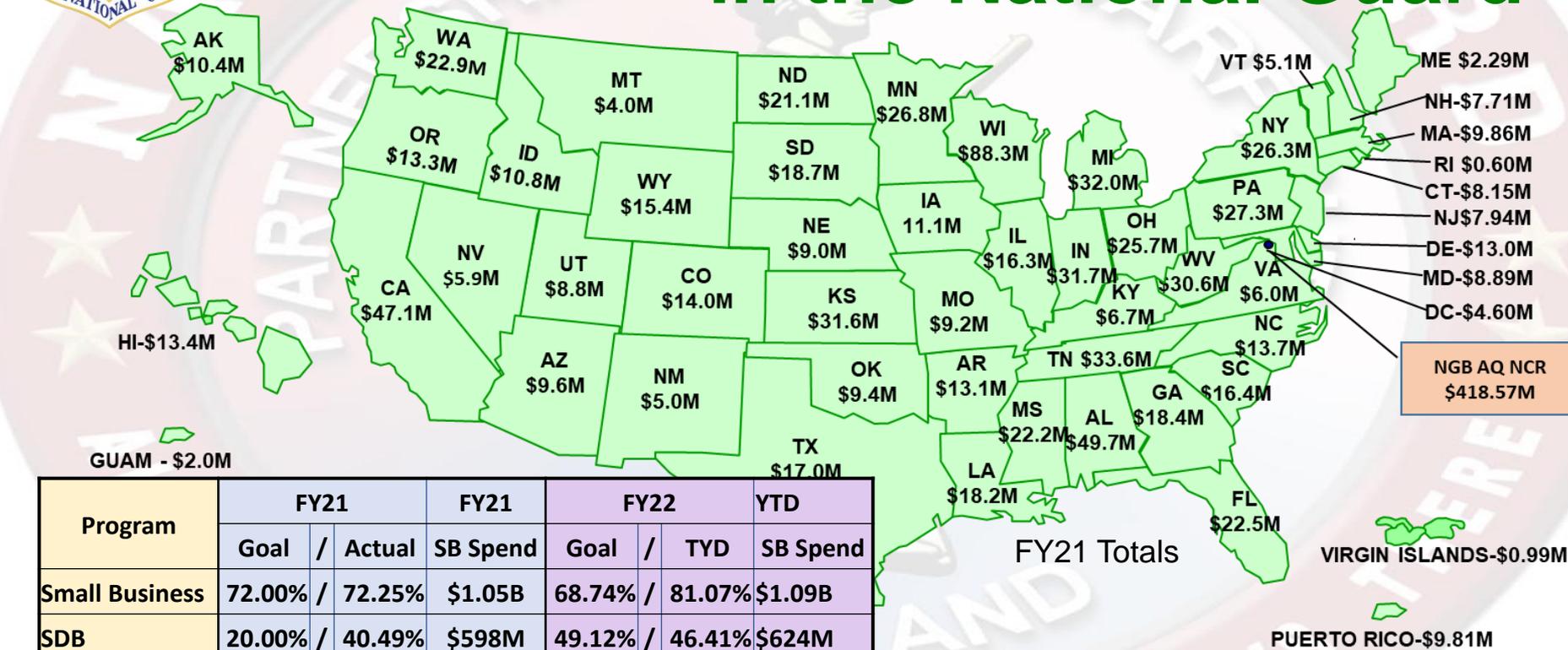
ANG Supports:

- 91 Wings
- 54 States, Territories, and the District
- 579 Support Units
- 105,700 Personnel
- 1,160 Aircraft



GSU: Geography Separated Unit

Small business is big business in the National Guard



Program	FY21		FY21 SB Spend	FY22		YTD SB Spend
	Goal	Actual		Goal	TYD	
Small Business	72.00%	72.25%	\$1.05B	68.74%	81.07%	\$1.09B
SDB	20.00%	40.49%	\$598M	49.12%	46.41%	\$624M
8a		19.60%	\$286M		22.27%	\$299.7M
SDVOSB	9.00%	11.05%	\$161M	9.00%	12.55%	\$168.9M
WOSB	15.50%	18.32%	\$267M	15.50%	22.53%	\$303.3M
HUBZone	7.00%	8.82%	\$128M	5.00%	7.83%	\$105.3M

As of 21 November 2022

...not just meeting goals...
building the industrial base...

*How Can
The Small
Business Office
Assist You?*

Providing guidance on small business procurement

Assistance on Command Policy and regulations

Early discussion with Command officials and any challenges and needs from industry

Connecting with potential partners and government officials

Aiding in developing a capture strategy based on the forecasted information

Assisting with connecting to NGB acquisition if needed for questions or concerns Pre or Post award

Connecting with innovation point of contact for new or creative technology projects

How to Do Business with NGB OSBP

Vendor Visit and Product Demonstration Forms

The forms below are to request an onsite visit with the National Guard Bureau Office of Small Business Programs and the various Divisions of the National Guard Bureau. The information you provide will help our office focus and prepare for your visit so that we can give our meeting the attention it deserves. Whether or not you have current contracts with the NGB, or do not have any but are looking for an opportunity to do business with us, the more specific detail you provide, the better. Upon receipt of this information we will schedule time to meet to discuss your capabilities in more detail to identify where opportunities exist. Kindly use your company letterhead and submit all of the forms with your Capability Statement to:

ng.ncr.ngb-arng.mbx.ngb-osbp@army.mil

[Contractor Visit Data Sheet \(Jul. 29, 2016\)](#)

[Contractor Visit and Briefing Agreement \(Jul. 29, 2016\)](#)

[NGB Vendor Library Form](#)



*SB Office
initiatives of
interest*

Development of small business vendor file

Industry Roundtables to address vendor and organization concerns. (first one we are looking at is related to improving IGEs to prevent bid busts)

Annual Acquisition Industry Day (in planning)

Greater involvement at outreach events

Improving communication through training of NGB staff

Increasing opportunities for vendors to learn about NGB needs and requirements

Connecting innovative companies with the right people at NGB

Contact Information

Contact information for the Small Business specialists in a particular state or territory is available upon request.

National Guard Bureau Office of Small Business Programs

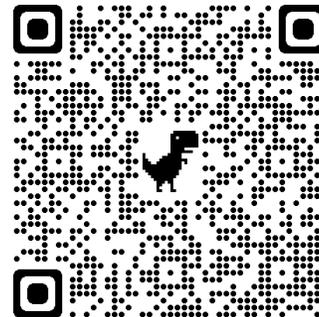
Mr. Kyle Beagle

Director, Office of Small Business Programs

Main office e-mail: ng.ncr.ngb-arng.mbx.ngb-osbp@army.mil

Phone: (703) 601-6765

<https://www.nationalguard.mil/Leadership/Joint-Staff/Special-Staff/Small-Business-Programs/>



Break - 30 minutes

**National Guard Executive Directors
Association and State National Guard
Associations
BG (Ret) Maria Kelly**



Industry Day Mini-Workshop

National Guard Executive
Directors Association (NGEDA)

BG (Ret) Maria Kelly
NGEDA Secretary



NGAUS

Agenda

- Mission of NGEDA
- NGEDA Membership
- NGEDA Annual Meeting
- State Associations
- Resolutions Process State Level
- Resources



Mission Statement

- To provide a forum for the exchange of timely information of common interest for the mutual benefit of members and the organizations they represent.
- To encourage and assist, when feasible, each state, commonwealth, territory, and the District of Columbia to organize and maintain a National Guard Association.
- To participate in improving the operational readiness, training, and image of the National Guard on both state and national levels.



NGEDA Membership

Why become a member of NGEDA?

- Eligible to attend NGEDA annual meeting
- Meet Executive Directors and elected officers from each state-level association
- Receive NGEDA annual Directory and newsletters
- Become a sponsor of NGEDA
- Availability to place an advertisement in the Directory



NGEDA Annual Meeting

- January 16-19, 2023
- Silver Legacy Casino and Resort, Reno, Nevada
- Agenda
 - January 16, 2023: Travel, registration and reception at 5pm
 - January 17, 2023: General sessions, NGAUS convention center visit, Industry Dinner
 - January 18, 2023: General sessions, CAP open meeting, awards banquet
 - January 19, 2023: General sessions, Industry Partner travel day
- Sponsorship opportunities
- For more information or to register see <https://www.ngeda.org/future-meeting-dates/>



State Associations

State association overview:

- Each state or territory to include Washington D.C. has an association that represents the men and women of the National Guard
- Each association has an Executive Director that may be full or part time
- Some states have additional staff for insurance, administrative duties and membership



State Associations

State association overview:

- Most of these positions are part time
- Each association will host an annual conference to conduct elections, review and vote on resolutions and business matters for the upcoming year
- Works with state and national Legislators, through NGAUS, to improve the readiness and benefits of our National Guard



Resolutions Process at States

What happens to my resolution once I send it to states?

- Resolution is submitted to the Executive Director on the NGAUS Resolutions form
- Attach information paper for explanation of resolution (if needed)
- Once verified on correct form it is then forwarded to the state resolutions Committee



Resolutions Process at States

What happens to my resolution once I send it to states?

- Committee will review with their subject matter expert and decide if it is applicable to the state or to co-sponsor for another state
- If recommended by the Committee, it is brought before the membership for vote to support and forward to NGAUS (normally during the state association's annual conference)
- If resolution fails, the originator will be informed that the state will not support this resolution.



Resources

Where do I find more information about NGEDA and state associations?

- NGAUS Website www.ngaus.org
- NGEDA Website www.ngeda.org
- NGEDA Directory
- NGEDA President Jim Simms email: jim@ngaky.org
- NGEDA Secretary Maria Kelly email: mariakellyllc@gmail.com
- State association website



Questions?

Army Aviation Modernization
MG Tim Gowen
Adjutant General, Maryland

Army Aviation Modernization (Slide 1 of 2)

- **AH-64**: Field each ARNG Attack Battalion with 24 AH-64E's
 - Divest all AH-64D's to the 64E Reman line by FY'26.
 - Field 1 battalion each in FY'22 (complete), FY'23, FY'24 and FY'26-'7
 - Increase AH-64 on hand from 80 (current) to 96 or 100% MTOE Strength
 - Other initiatives: TADS/PNVS Gen2 Turret, CIRCM for AH-64E V6; AH-64E V4.5 to V6.x upgrades
- **UH-60**: Field all AHB's and GSAB's with UH/HH-60M's or UH-60V's/V MED's
 - Divest all H-60A's by 1QFY'23 (Complete)
 - Divest all H-60A/L's to the BEST or H-60V Line by FY'33
 - Field 535 H-60M's by FY'27 and 386 H-60V's FY'34.
 - Other initiatives: CIRCM for H-60M and V; 800 MHz CIVCOMS, H-60M Hoist, H-60V DOMOPS AWR/MWO's (NGREA)

Army Aviation Modernization (Slide 2 of 2)

- **CH-47:** Fleet fully modernized with 192 MY1 CH-47F's.
 - Coordinating turn in of RCF (up to 25 Excess CH-47F's) to the CH-47F BLOCK II Line
 - Block II decision pending DP in CY'23; Block 2 improvements include increased range and payload, redesigned fuel tanks, strengthened fuselage, and improved drivetrain.
 - Other initiatives: LIMWS, CIRCM and BFT 2 MODs; CIVCOMS, RSERFS and Bambi Buckets (NGREA)
- **UH-72:** Field 18 x H-72B's to 9 states in FY'22-23
 - Coordinating turn in of final 2 H-72A's to USAACE (Due in DEC)
 - Fielding 2 x H-72B's each to (AZ, CO, NM, NV, GA,NC-Complete), SC, UT, WA (pending)
 - Other initiatives: Hoist upgrades, XMNSN improvements; MED Seats, CIVCOMS, Moving Map upgrades (NGREA); Jettisonable Doors

Adjutant General Perspective
MG Paul Rogers
Adjutant General, Michigan

Wrap-Up