



NGAUS Industry Day Full Workshop

06 Dec 22

0800-1900 EST

NGAUS Building, Washington, DC



NGAUS

Schedule

7:00 AM - 8:00 AM	Coffee and Pastries / Registration
8:00 AM - 8:15 AM	NGAUS Chairman Remarks Major General Janson “Durr” Boyles
8:15 AM - 9:00 AM	NGAUS Legislative Update Col. Mike Hadley (Ret.) NGAUS Vice President, Government Affairs
9:00 AM - 9:30 AM	Guest Speaker General Daniel R. Hokanson, <i>Chief of the National Guard Bureau</i>
TBD	Featured Speaker U.S. Representative Trent Kelly (MS)
9:30 AM - 10:10 AM	Air National Guard Maj. Gen. Duke A. Pirak Deputy Director, Air National Guard
10:10 AM - 10:30 AM	Break
10:30 AM - 11:30 AM	Air National Guard Brig. Gen. Michael Ahmann, Acting Director ANG A5/8 Plans & Requirements & Col. Dan Fowler, Deputy Director, ANG A5/8 Brig. Plans & Requirements, ANG
11:30 AM - 12:00 PM	145th General Conference & Exhibition Preview (Reno, Nevada) Kyle Cerfoglio & Shaun Cruze (Nevada National Guard Association)

Schedule

Noon – 1:15 PM	Lunch
1:15 PM – 1:40 PM	Army National Guard Maj. Gen. John Andonie Deputy Director, Army National Guard
1:40 PM – 2:40 PM	Army National Guard ARNG-FD G3/5/7 Jim Jones Deputy Division Chief, ARNG-FD
2:40 PM - 3:15 PM	Army Futures Command Maj. Gen. John Epperly Deputy Commanding General, U.S. Army Futures Command
3:15 PM – 3:35 PM	Break
3:35 PM - 3:45 PM	Corporate Advisory Panel (CAP) Recognition
3:45 PM – 4:15 PM	NGAUS Legislative Team Perspective JC Cardinale, Marcy Weldin, Julian Marie Plamann
4:15 PM - 4:30 PM	NGAUS Chairman Wrap-up
4:30 PM - 7:00 PM	Reception

MG Janson “Durr” Boyles

TAG-MS

NGAUS Chairman of the Board

NGAUS Task Forces

Army		Air		Joint and Personnel	
Aviation	COL Rob Oleson MT ARNG	Combat Air Forces	Brig Gen Tim Donnellan ID ANG	Personnel-Medical	Maj Keith Marshall KS ANG
C4I	BG Tony Shepherd AR ARNG	Mobility Air Forces	Col Stephen Gwinn CT ANG	Domestic Operations	COL Derald Neugebauer AR ARNG
Ground Combat	BG John Bowlin TX ARNG	CS/MS	Col Matt Eakins WI ANG	Cyber	MG Johanna Clyborne MN ARNG
Engineering	COL Andrew Stone OH ARNG	Space	Col Michael Bruno CO ANG	NGAUS POC	Julian Plamann Joint Affairs Manager
Fire Support	BG Dave Pritchett WY ARNG	NGAUS POC	Priya Ghosh Ahola Deputy Director		
Sustainment	COL Timothy Newman IL ARNG				
NGAUS POC	Marcy Weldin Army Affairs Manager				

Col. Mike Hadley (Ret)

**NGAUS Vice President
Government Affairs**



Legislative Update

Mike Hadley

Vice President, Government Affairs



NGAUS

Agenda



Mission



Legislative Team



Strategic Overview



Resolutions



Priorities for a 21st Century National Guard

Mission



- Serve as a **strong advocate** for National Guard service members, their families, and veterans in Washington, D.C.
- Continuously improve National Guard **readiness, modernization, and quality of life** within the Total Force
- Preserve and promote the National Guard's **rich militia heritage** as the first military organization of the U.S.

Legislative Team



BG (Ret) Roy Robinson
NGAUS President



COL (Ret) Mike Hadley
Vice President, Government
Affairs



Priya Ghosh Ahola
Deputy Legislative Director & General
Counsel, *Air National Guard Programs*



Marcy Weldin
Legislative Affairs Manager
Army National Guard Programs



Julian Plamann
Legislative Affairs Manager
Joint & Personnel Programs



Blaise Lemke
Legislative Analyst



Alec Gonzalez
Legislative Assistant

Strategic Overview

- **Advocacy**
- **Apolitical & Non-Partisan**



Lobby for National Guard equipment parity and benefits equity



Collaboration with:

- DoD, NGB, VA and DHS
- Military Service Organizations, Veteran Service Organizations

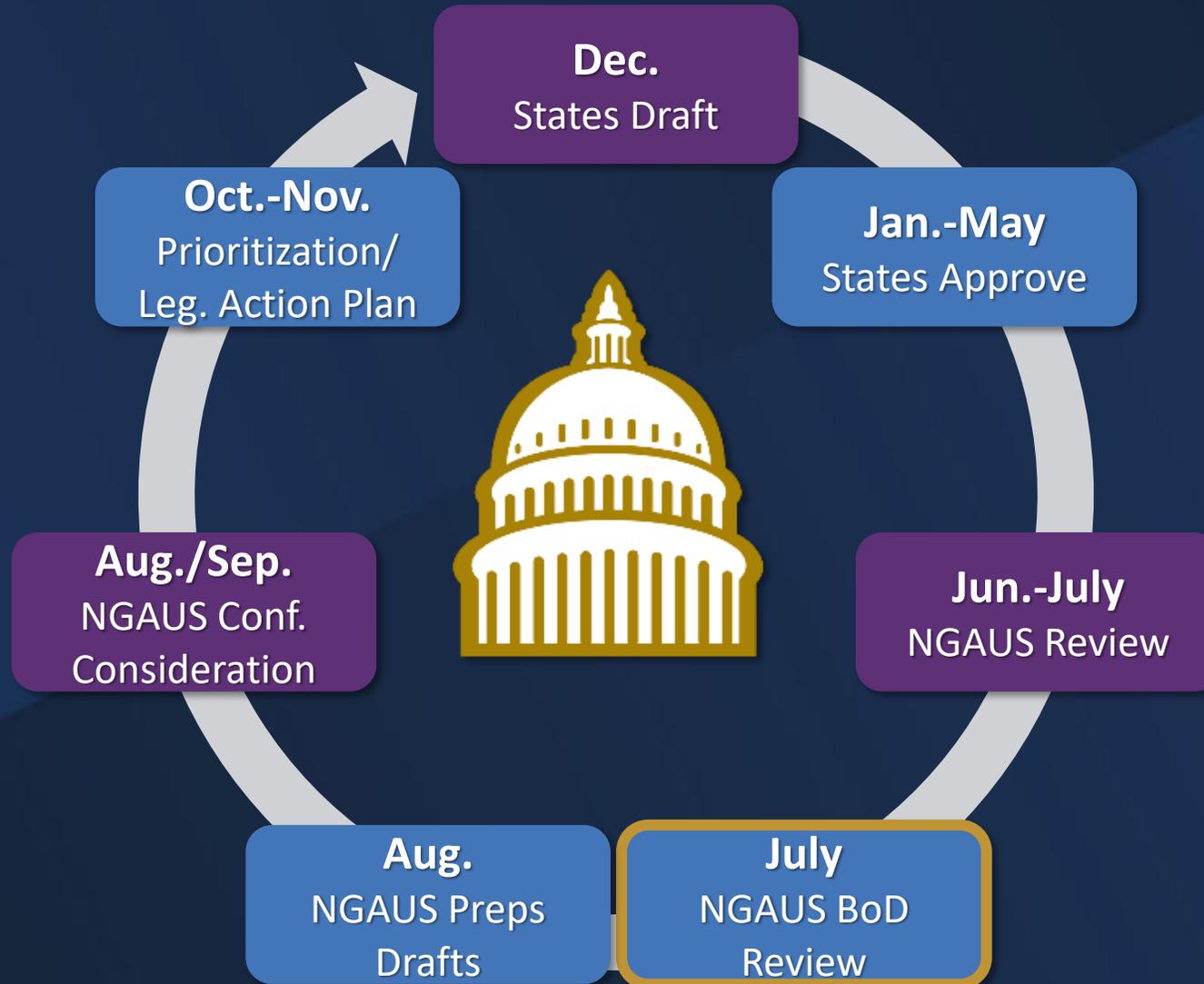


Develop strong relationships with Congress and staff



Grassroots engagement

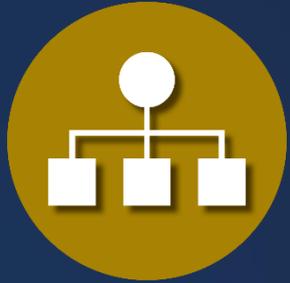
Resolutions Process



**All Drafts Due to NGAUS by July 1*

Priorities for a 21st Century National Guard

Ensuring Deployability, Sustainability, and Interoperability with the Active Component through...



The **Same** Organization

- **Future Multi-Domain Battlefield Interoperability, including:**
 - Deployable & Interoperable Force Structure that is Validated & Doctrinally Consistent
 - Space National Guard as Primary Combat Reserve within Space Force
 - Continued National Guard Integration into Total Force Cyber Mission & Training



The **Same** Equipment

- **Deployable, Interoperable & Sustainable Equipment**
- **Concurrent & Proportional Fielding of Equipment to the National Guard, including:**
 - UH-60M, F-35A, KC-46A & C-130J Procurement
- **National Guard Equipment Modernization & Recapitalization, including:**
 - HMMWV, M1 & M2, C-130H, A-10, F-15 & F-16 Modernization



The **Same** Resources and Benefits

- **Zero Cost TRICARE to Ensure Reserve Component Medical Readiness**
- **Post 9/11 GI Bill Parity**
- **Robust National Guard & Reserve Equipment Account (NGREA) Funding**
- **Tax Incentives for Guardsmen & Employers**
- **Ready Access to Mental Health Care & Suicide Prevention**
- **Increased National Guard Military Construction (MILCON) Funding**

Questions?

Notable FY22 Accomplishments

Army

- **\$100.0M** for ARNG High Mobility Multi-purpose Wheeled Vehicle (HMMWV) modernization program
- **\$1.1B** to modernize 90 M1 Abrams for the ARNG
- **\$987.8M** for 33 UH-60M Black Hawks for the ARNG
- **\$571.6M** for Joint Light Tactical Vehicles (JLTVs) for the Army
- **\$662.9M** for the Paladin Integrated Management System for the Army
- DRL to ensure ARNG divisions are MDO

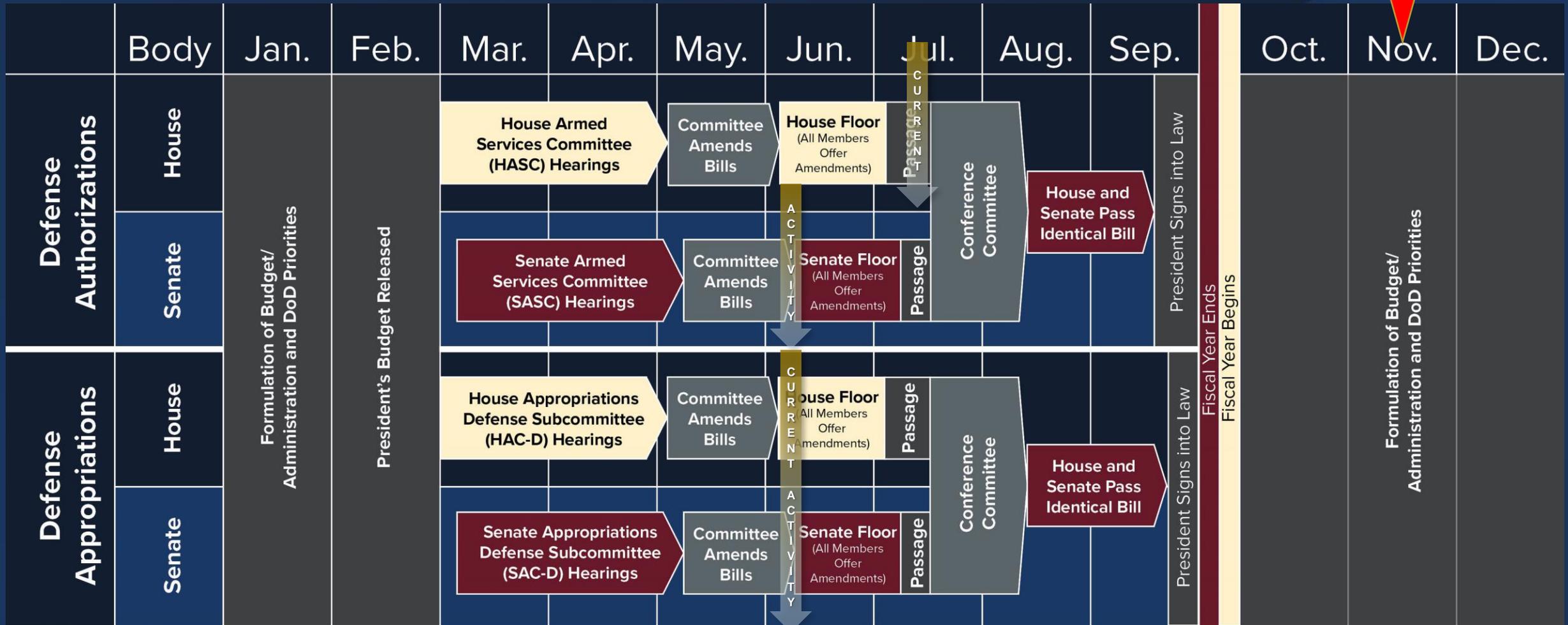
Air

- **\$1.8B** for 16 C-130J Super Hercules aircraft for ANG
- **\$272.2M** for C-130H modernization, includes:
 - **\$151.0M** for NP2000 propeller upgrades
 - **\$79.0M** for T-56 Series 3.5 engine mods
 - **\$20.0M** for Modular Airborne Firefighting System
- **\$95.8M** for F-16 Viper AESA radars for ANG
- DRL to ensure C-130J manufacturing lines remain open

Joint/Personnel

- Incentive and special pay parity for members of the reserve and active components
- Creation of a federally recognized service document (DD-214-1) for all Guardsmen upon completion of military service for better access to earned benefits
- Allowing members of the Guard and Reserve to be buried in federally funded state veterans' cemeteries
- Robust National Guard MILCON:
 - **\$337.9M** for the ARNG
 - **\$305.0M** for the ANG
- **\$950.0M** for the National Guard and Reserve Equipment Account (NGREA), includes:
 - **\$285.0M** for both ARNG and ANG

Defense Congressional Cycle



Legislative Update

President's Budget

President's Budget - \$773.0 Billion in total defense spending

- Released 28 March 2022, delayed normal defense congressional cycle

Authorizations

H.R.7900 – National Defense Authorization Act for Fiscal Year 2023

- Mark-up by full committee completed on 23 June
- Passed in the House on 14 July

Senate National Defense Authorization Act for Fiscal Year 2023

- Mark-up by full committee completed on 16 June
- Awaiting floor consideration in the Senate

Appropriations

H.R.8236 – Defense Appropriations Legislation, 2023

- Introduced in the House on 24 June

Senate Defense Appropriations Legislation, 2023

- Chairman's Mark released 28 July

Outlook: A continuing resolution, passed on 9/30, funds the government through mid-December.

Annual defense bills are expected to be signed before the next Congress.

Legislative Update

H.R.3512 – Healthcare for our Troops Act

- Provides Zero-Cost TRICARE Reserve Select and dental coverage for all members of the RC
- Authorizes TRS eligibility for RC servicemembers who are federal employees in their civilian capacity

H.R.1836/S.2644 – Guard and Reserve GI Bill Parity Act

- Provides GI Bill education benefits parity between the Active and Reserve Components

H.R.7837/S.4272 – National Guard Promotion Improvement Act

- Requires service secretaries to backdate date of rank and provides backpay
- Provides Congressional oversight and reviews FEDREC process to decrease delays

H.R.5112/S.4179 – Space National Guard Establishment Act

- Establishes the Space National Guard as the Primary Combat Reserve of the USSF

H.R.1854/S.1178 – RECRUIT Act

- Authorizes small businesses tax credits for employing members of the Guard and Reserves

H.R.7041/S.1297 – Record of Military Service for Members of the Armed Forces Act of 2021

- Provides definitive record of service (DD-214) for members of the RC for titles 14 and 32

S.3215 – USACE Military Personnel Augmentation Act of 2021

- Expands USACE eligibility to all Warrant Officers and Enlisted members

What Can You Do?



Get Informed



Communicate & Socialize



**District Congressional Staff
Outreach**

Bill Original Co-Sponsors

H.R.3512 – Healthcare for our Troops Act

- Reps. Kim, Kelly, Ryan, Palazzo, Stefanik, Veasey, and DesJarlais

H.R.1836/S.2644 – Guard and Reserve GI Bill Parity Act

- Reps. Levin, Takano, Palazzo, Mace, Ryan, Pappas, and Sablan
- Sens. Moran, Tester, and Collins

H.R.7837/S.4272 – National Guard Promotion Improvement Act

- Reps. Brown, and Kelly
- Sens. Duckworth, Klobuchar, Blackburn, and Warren

H.R.5112/S.4179 – Space National Guard Establishment Act

- Reps. Crow and Lamborn
- Sens. Feinstein, Rubio, Hickenlooper, Murkowski, Bennet, Blackburn, Manchin, Portman, Scott, Padilla, Braun, Cornyn

H.R.1854/S.1178 – RECRIUT Act

- Reps. Ryan and Palazzo
- Sens. Duckworth and Moran

H.R.7041/S.1297 – Record of Military Service for Members of the Armed Forces Act of 2021

- Reps. Pappas and Mace plus an additional 36 original co-sponsors
- Sens. Rosen, Hyde-Smith, and Kelly

S.3215 – USACE Military Personnel Augmentation Act of 2021

- Sens. Rounds, Manchin, and King

Legislative Outreach Programs



Capitol Summit

- **Next Summit: TBD**
- Targeted towards Company Grade and Warrant Officers from the 54
- **Goals:**
 - Elevate CGOs view from the State to the National level highlighting challenges faced across the 54.
 - Increase CGO involvement and advocacy at the grassroots level



Legislative Workshop

- **Next Workshop: TBD**
- Targeted towards CACOs, Executive Directors and Presidents of the 54 Associations
- **Goal:**
 - Inform audience of NGAUS Legislative Priorities and efforts syncing messaging across the 54.

Membership Type and Dues Structure

Company Grade 01, 02, 03, WO1, CW2, CW3	\$40.00
Field Grade 04, 05, 06, CW4, CW5	\$80.00
Flag Officer 07, 08, 09, 010	\$130.00
Digital Life/Active Life Membership	\$500/\$1,000

- **Active Annual Membership:** Dues are collected based on pay grade
- **Digital or Active Life Membership:** Paid once or in installments for a lifetime membership
 - Monthly Installments available (up to two years to pay off)
 - Your Annual Membership can be applied to the Life Payment

Notable FY21 Accomplishments

Army

- **\$100.0M** for ARNG High Mobility Multi-purpose Wheeled Vehicle (HMMWV) modernization program
- **\$884.4M** for Joint Light Tactical Vehicles (JLTVs) for the Army
- **\$862.0M** for UH-60 Black Hawk M model helicopters for the Army

Air

- **\$570.0M** for 6 C-130J Super Hercules aircraft for ANG
- **\$265.5M** for C-130H modernization, includes:
 - **\$180.0M** for NP2000 propeller upgrades
 - **\$79.0M** for T-56 Series 3.5 engine modifications
- **\$75.0M** for F-16 Viper Active Electronically Scanned Array (AESA) radars for ANG

Joint/Personnel

- Allows CNGB to provide annual unfunded priorities list to Congress
- Three-month maternity leave including retirement credit and pay for traditional Soldiers and Airmen
- Access to VA home loans for Guardsmen who have served on Title 32 orders
- Expanded USERRA protections to Guardsmen serving on SAD orders, or responding to a National or Federal Natural Disaster Emergency
- **\$950.0M** for the National Guard and Reserve Equipment Account (NGREA), includes:
 - **\$285.0M** for both ARNG and ANG
- **\$7.0 M** for the National Guard preventative mental health program

NGAUS Write to Congress

H.R.3512 – Health Care for our Troops Act



The screenshot shows the NGAUS website header with the logo and navigation menu. The 'Legislation' menu is open, and 'Write to Congress' is highlighted with a red box. Below the menu, there is a banner for 'Zero-Cost TRICARE' with a blue 'Take Action' button. A red arrow points from the 'Take Action' button to the 'Write to Congress' link.

Please contact your Member of Congress by filling out the form below and urge them to support H.R.3512.

* Prefix/Rank

* First Name

* Last Name

* Address Line 1

Address Line 2

* City

* State

* ZIP Code

* Email Address

Phone Number

Email Opt-in



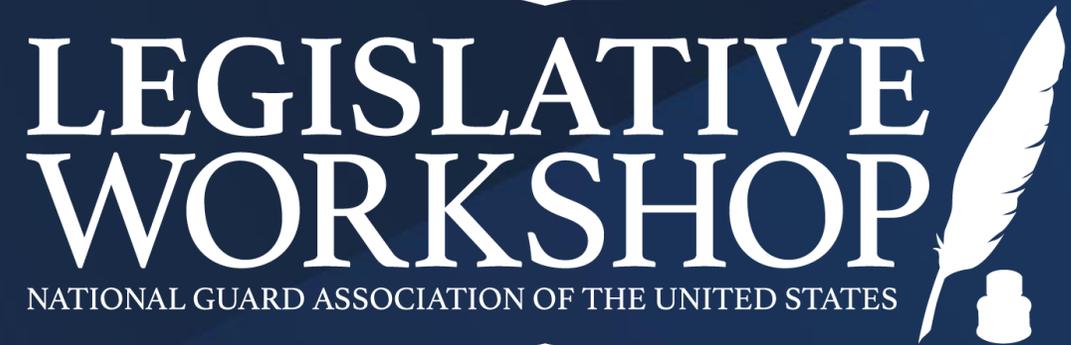
Background
NGAUS strongly supports H.R. 3512, the Healthcare for our Troops Act. This legislation would

117th Congress, First Session Overview

- House of Representatives - 221-211 Democratic Majority
- Senate - 50-50 split, Democratic control under 2021 US Senate Power-Sharing Agreement
- President's Budget released May 28, 2021
- New Chairs in SASC, HASC, SAC-D, HAC-D, SVAC, HVAC

Committee	Senate Chair	Senate Co-Chair/Ranking Member	House Chair	House Ranking Member
Armed Services	Jack Reed (D-RI)	Jim Inhofe (R-OK)	Adam Smith (D-WA)	Mike Rogers (R-AL)*
Appropriations	Patrick Leahy (D-VT)	Richard Shelby (R-AL)	Rosa DeLauro (D-CT)*	Kay Granger (R-TX)
Defense Subcommittee	Jon Tester (D-MT)*	Richard Shelby (R-AL)	Betty McCollum (D-MN)*	Ken Calvert (R-CA)
VA/MILCON Subcommittee	Martin Heinrich (D-NM)*	John Boozman (R-AR)	Debbie Wasserman Schultz (D-FL)	John Carter (R-TX)
Veterans' Affairs	John Tester (D-MT)	Jerry Moran (R-KS)*	Mark Takano (D-CA)	Mike Bost (R-IL)*

Legislative Outreach Programs



- **Next Summit: TBD**
- Targeted towards Company Grade and Warrant Officers from the 54
- Goals:
 - Elevate CGOs view from the State to the National level highlighting challenges faced across the 54.
 - Increase CGO involvement and advocacy at the grassroots level
- Short Video:

<https://www.youtube.com/watch?v=h8Xmn1nUvZE>

- **Next Workshop: TBD**
- Targeted towards CACOs, Executive Directors and Presidents of the 54 Associations
- Goal:
 - Inform audience of NGAUS Legislative Priorities and efforts syncing messaging across the 54.

Guest Speaker

General Daniel R. Hokanson
Chief, National Guard Bureau

Featured Speaker

**U.S. Representative
Trent Kelly
(MS)**

BREAK

Maj Gen. Duke A. Pirak

Deputy Director Air National Guard

Air National Guard

Brig. Gen. Michael Ahmann, Act Dir A5/8
Col. Dan Fowler, ANG A5/8

**145th NGAUS Annual Conference
Preview
Reno, Nevada**

Kyle Cerfoglio & Shaun Cruze



Nevada National Guard Association

Voice of the Silver State Warfighter

2023 NGAUS Conference

August 17-21, 2023



NGAUS Conference August 17-21, 2023

- Hotel Space
 - The ROW: Circus-Circus, Silver Legacy, and Eldorado
 - Additional contracted space: Atlantis and if needed Peppermill
- Convention Center/Meeting Space
 - Reno-Sparks Convention Center



NGAUS 2023

Event Overview

- Areas for the following venues:
 - Vendor Golf Tournament Toiyabe Golf Club
 - NGAUS Golf Tournament Lakeridge Golf Club
 - NGAUS Vibrations – Rout TBD
 - Mt Rose Hike
 - TAG Reception - NV Automobile Museum
 - Field Grade Officer Mixer - NV Automobile Museum
 - Company Grade/Warrant Officer Mixer - Freight House District/Aces Ballpark
 - Fun Run - Downtown
 - Entertainment for Opening Ceremony- TBD
 - States Dinner - Reno Events Center
 - Spouses Luncheon - Reno Ballroom
 - TAG Spouses Reception – NV Museum of Art
 - Governors Farewell - Aces Ballpark or National Bowling Stadium followed by Pub Crawl



Bus Transportation

POC: CPT Wistisen/

- Airport to Hotels- Provided by “The Row” (5.2 miles; 20 min)
- Hotels to Airport – Provided by “The Row”
 - Supplemented by Contracted bus carrier
- Contracted bus carrier to and from Hotels to:
 - Golf (Toiyabe- 27 miles; 30 min); (Lakeridge- 4 miles; 12 min)
 - Mt. Rose Hike (29 miles; 45 min)
 - Daily from Convention Center to General Sessions (5.7 miles; 15 min)
 - TAG Spouse Lunch (0.6 miles; 5 min)
 - Other events if needed



Opening Ceremony/General Sessions

POC: Lt Col Cruze

- Native American Dance
- Tonga/Fiji Haka Dance
- Singer-TBD



Golf Tournaments (Aug 17/18)

POC's: Mr. Prizina/MSgt Whetzel

Sponsor Tournament (Aug 17)

- Toyiabe Golf Course

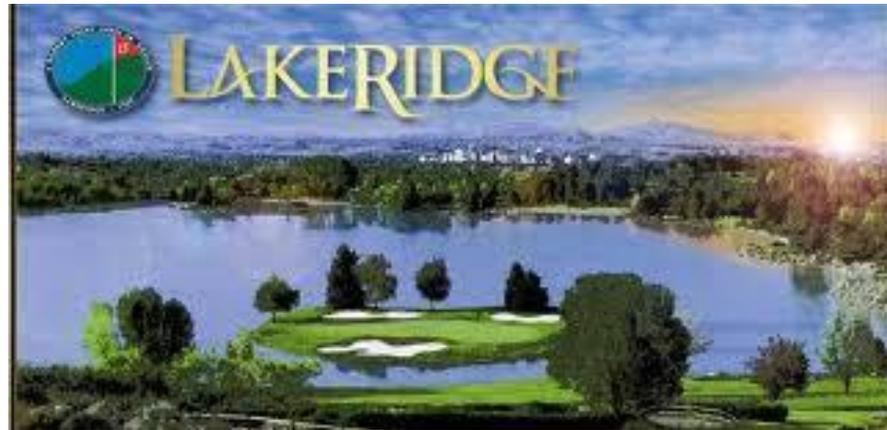
NGAUS Tournament (Aug 18)

- Lakeridge Golf Club



Sponsorship Opportunities

- Individual Tournament Sponsor \$15,000
- Hole Sponsorship \$1000
- In Kind opportunities:
 - Adult Beverage/Non-Adult Beverage
 - Continental Breakfast
 - Lunch Buffett





Mt. Rose Hike (Friday, Aug 18)

POC: LTC Gabrielson

- EVENT SPONSORSHIP \$5,000
- Hike up beautiful Mt Rose, overlooking Lake Tahoe
- Short hike 2.5 miles (5 total); long hike 5.5 miles (11 total)

NGAUS Vibrations (Friday, Aug 18)

POC: COL Jonkey

- EVENT SPONSORSHIP \$5,000
- Motorcycle poker run- Reno/Incline/Tahoe/Virginia City/Reno

5K Fun Run (Saturday, Aug 19)

POC: Maj Young

- EVENT SPONSORSHIP \$5,000
- Downtown/River - exact route TBD



Company Grade/Warrant Officer Mixer (Friday, Aug 18)

POC's: CPT Gardner/CW3 Minifie/CW4 Nielsen

Aces Ballpark/Freight House District Contact

- Sponsorship Opportunity \$50,000
- Gates open at 1630 – for Cocktails/Bufferet
- DJ/Band 1700
- Game starts at 1800- all participants will have a ticket



TAG Reception/Field Grade Officer Mixer (Friday, Aug 18)

TAG POC's: MAJ Orolfo/Mr. Sosa/Lt Col Cruze

FGO POC's: POC's: LTC Auch/Lt Col Kimsey

NATIONAL AUTOMOBILE MUSEUM

- Events will go on simultaneously in private rooms
- Main floor will be open to all



All States Dinner (Saturday, Aug 19)

POC's: Lt Col Cruze/Col Kyle Cerfoglio

Reno Events Center

- Sponsorship Opportunity: Co-Sponsor \$50,000
- Theme – Western wear
- Entertainment – Working with RCVA/"The Row" to secure
- One block from Hotels



Spouses Luncheon (Sunday, Aug 20, 1100-1500)

POC's: CPT Carson/Mrs. Nielsen/Mrs. Cerfoglio/Mrs. Jonkey/Mrs. Cruze

RENO BALLROOM

- Sponsorship Opportunities: \$50,000
 - Meals \$35,000/Entertainment \$5,000
- 20's/Speakeasy theme
- Across the street from the hotels



Hospitality Night Availability (Sunday Aug 20)

POC: The Row administration

<u>ELDORADO</u>	<u>F & B MINIMUM</u>	<u>VENUE RENTAL</u>
Novi	\$15,000	n/a
Brew Brothers	\$20,000	n/a
Roxy Bar	\$12,500	n/a
Roxy Restaurant (Wine Cellar and Warehouse)	\$15,000	n/a
Roxy Restaurant (Entire Restaurant)	\$30,000	n/a
Cin Cin	\$5,000	n/a
<u>SILVER LEGACY</u>	<u>F & B MINIMUM</u>	<u>VENUE RENTAL</u>
Rum Bullions	\$20,000	n/a
TopGolf (+Silver Baron E for Food)	\$12,500	n/a
New Aura	\$10,000	n/a
Laugh Factory	\$5,000	n/a
<u>CIRCUS CIRCUS</u>	<u>F & B MINIMUM</u>	<u>VENUE RENTAL</u>
El Jefe's	\$20,000	n/a
<u>CONVENTION SERVICES CONTROLLED VENUES</u>		
<u>ELDORADO</u>	<u>F & B MINIMUM</u>	<u>VENUE RENTAL</u>
CVC	Varies by portion used	Varies by portion used
<u>SILVER LEGACY</u>	<u>F & B MINIMUM</u>	<u>VENUE RENTAL</u>
Silver Baron Ballrooms	Varies by portion used	Varies by portion used
Grande Exposition	Varies by portion used	Varies by portion used
<u>CIRCUS CIRCUS</u>	<u>F & B MINIMUM</u>	<u>VENUE RENTAL</u>
Casino Ballroom	Varies by portion used	Varies by portion used
Mandolay	Varies by portion used	Varies by portion used
Space near Madame Butterworks	Varies by portion used	Varies by portion used
3 floor-Sky Tower	Varies by portion used	Varies by portion used

ELDORADO

<u>SUITE TYPE</u>	<u>CODE</u>	<u>INVENTORY</u>	<u>QUANTITY FOR NGAUS</u>	<u>PER NIGHT PRICING</u>
Penthouse 2 Bedroom	Z3/Z2/YP	4	2	\$2,000
Penthouse 1 Bedroom	Z1	2	1	\$1,800
Spa Tower 1-Bedroom	ZS	10	6	\$1,200
Spa Tower Player Spa	YS/M1	20	10	\$800
Twenty-One Suite	U1	7	7	\$600
25th Floor Hospitality	UK	3	3	\$800 with bedroom

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SILVER LEGACY

<u>SUITE TYPE</u>	<u>CODE</u>	<u>INVENTORY</u>	<u>QUANTITY FOR NGAUS</u>	<u>PER NIGHT PRICING</u>
Penthouse 2 Bedroom	Z2	2	1	\$2,000
Penthouse 1 Bedroom	Z1	6	4	\$1,800
1-Bedroom Spa Suite	U1	4	3	\$1,200
Hospitality Suite	WK	3	2	\$900
Corner Spa Suite	V1	3	2	\$900

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CIRCUS CIRCUS

<u>SUITE TYPE</u>	<u>CODE</u>	<u>INVENTORY</u>	<u>QUANTITY FOR NGAUS</u>	<u>PER NIGHT PRICING</u>
Presidential	V1	4	4	\$600
Executive Suite	U1	4	4	\$600
Mini Suites	M1/S1	57	As many as needed	\$250



TAG Spouses Luncheon (Monday, Aug 21)

POC's: MAJ Hollenback/Mrs. Berry/Mrs. Kruger/Mrs. Guerrero

NV MUSEUM OF ART

- Sponsorship Opportunity: \$18,000
- 0.6 Miles from Hotels – we will have bus transportation

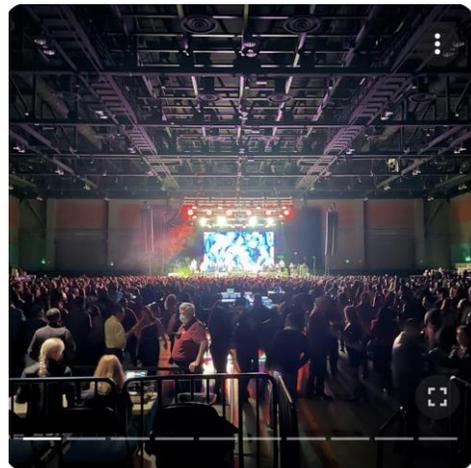


Governor's Farewell (Monday, Aug 21)

POC: Lt Col Alston

National Bowling Stadium or Silver Legacy/Reno Ballroom

- Sponsorship Opportunities: \$200,000
 - Food \$125,000/Drinks \$40,000
- Entertainment will depend venue
 - Big name– Silver Legacy Ballroom/Reno Ballroom
 - Big name for States dinner- Bowling Stadium
- Food/Cocktails
- Walking map of Riverwalk/Downtown Bars
- Drink Tickets

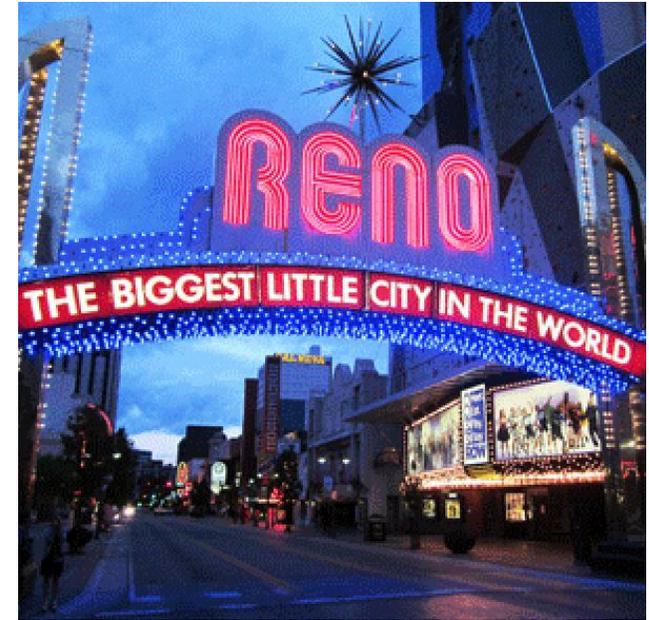


Partnership Opportunities

- **Conference Presenting Partner \$100,000**
 - Premier listing of Co. logo on NGAUS 2023 website & link to your website/Premier placement of logo on signage & printed material
- **Tahoe Sponsor \$50,000**
 - Prominent listing of Co. logo on NGAUS 2023 website & link to your website/Prominent placement of logo on signage & printed material
- **Sierra Sponsor \$25,000**
 - Listing of Co. logo on NGAUS 2023 website & link to your website/Placement of logo on signage & printed material
- **Mt. Rose Sponsor \$10,000**
 - Listing of Co. logo on NGAUS 2023 website & link to your website/Placement of logo on signage & printed material
- **Truckee River Sponsor \$5,000**
 - Listing on printed materials including program books and promotional materials
- **Peavine Mt. Sponsor \$2,500**
 - Listing on printed materials including program books and promotional materials

***ALL SPONSORSHIPS INCLUDE INVITATIONS TO EVENTS AND OTHER BENEFITS COMPARABLE WITH LEVEL**





LUNCH BREAK

MG John Andonie

Deputy Director Army National Guard

Army National Guard

Mr. Jim Jones, Deputy Director ARNG-FD



Army National Guard NGREA Orientation

Colonel Kevin Ressel

Chief, Force Development Division NGB G3/5/7(FD)

Mr. Jim Jones

Deputy, Force Development Division NGB G3/5/7(FD)





Agenda



- **Capabilities Overview**
- **Authority / Intent of NGREA**
- **List Guidance & Business Rules**
- **NGREA Process: Step-By-Step**
- **Modernization Equipping Requirements Conference**
- **Summary**





Capabilities Overview



G-8 Equipment Portfolios

Maneuver
Fire Support
Air & Missile Defense
Intelligence and Electromagnetic Warfare
Force Protection
Assured Mobility
Soldier Systems
Mission Command, Transport & Enablers
Combat Service Support Sustainment
Combat Service Support Transportation
Ammunition
Robotics/Support and Test Equipment
Aviation
Science and Technology

Emergency Support Functions

#1: Transportation
#2: Communications
#3: Public Works and Engineering
#4: Firefighting
#5: Information and Planning
#6: Mass Care, Emergency Assistance, Temporary Housing, and Human Services
#7: Logistics
#8: Public Health and Medical Services
#9: Search and Rescue
#10: Oil and Hazardous Materials Response
#11: Agriculture and Natural Resources
#12: Energy
#13: Public Safety and Security
#14: Cross-Sector Business and Infrastructure
#15: External Affairs



Authority/Intent of NGREA



- Created by Congress in 1981 as a response to HQDA budget priorities to supplement the Army's base procurement appropriations for the RC
- Special 3-year Defense Procurement Appropriation to improve ARNG combat and DOMOPs readiness by procuring critical shortfall and modernization items the base procurement appropriations do not fund
- Not meant to relieve HQDA from appropriately funding & equipping the ARNG
- NGREA is not programmed or budgeted as part of the Planning, Programming, Budgeting, Execution (PPBE) process...No "POM" or President's Budget Request
- Complies with Appropriation language and:
 - Equipment/systems require sustainment funding or sustainment plan
 - Not intended for Operational Needs Statement (ONS) or JUONS
 - A validated requirement – MTOE, TDA, or JCADP-approved

Until the Army is able to support total Army modernization, the continued programming of NGREA funding will allow the ARNG to procure critical equipment in order to improve interoperability, deployability, and sustainability

JUONS: Joint Urgent Operational Needs Statement

POM: Program Objective Memoranda, the "5-year" resourcing plan

MTOE: Modified Table of Equipment

TDA: Table of Distribution and Allowances



List Guidance & Business Rules



- **Procurement Focus Areas:**

- Army Modernization Priorities
- Critical Dual Use (CDU) / Homeland Defense (HD) Items
- Congressional Interest Items

- **Business Rules:**

- All nominations must be submitted through JCADP
- Priority given to CDU & DOMOPs equipment
- Authorization fill rate of 90% or less
- If cost is under \$250,000 each, then must be PM managed
- Must have sustainment plan

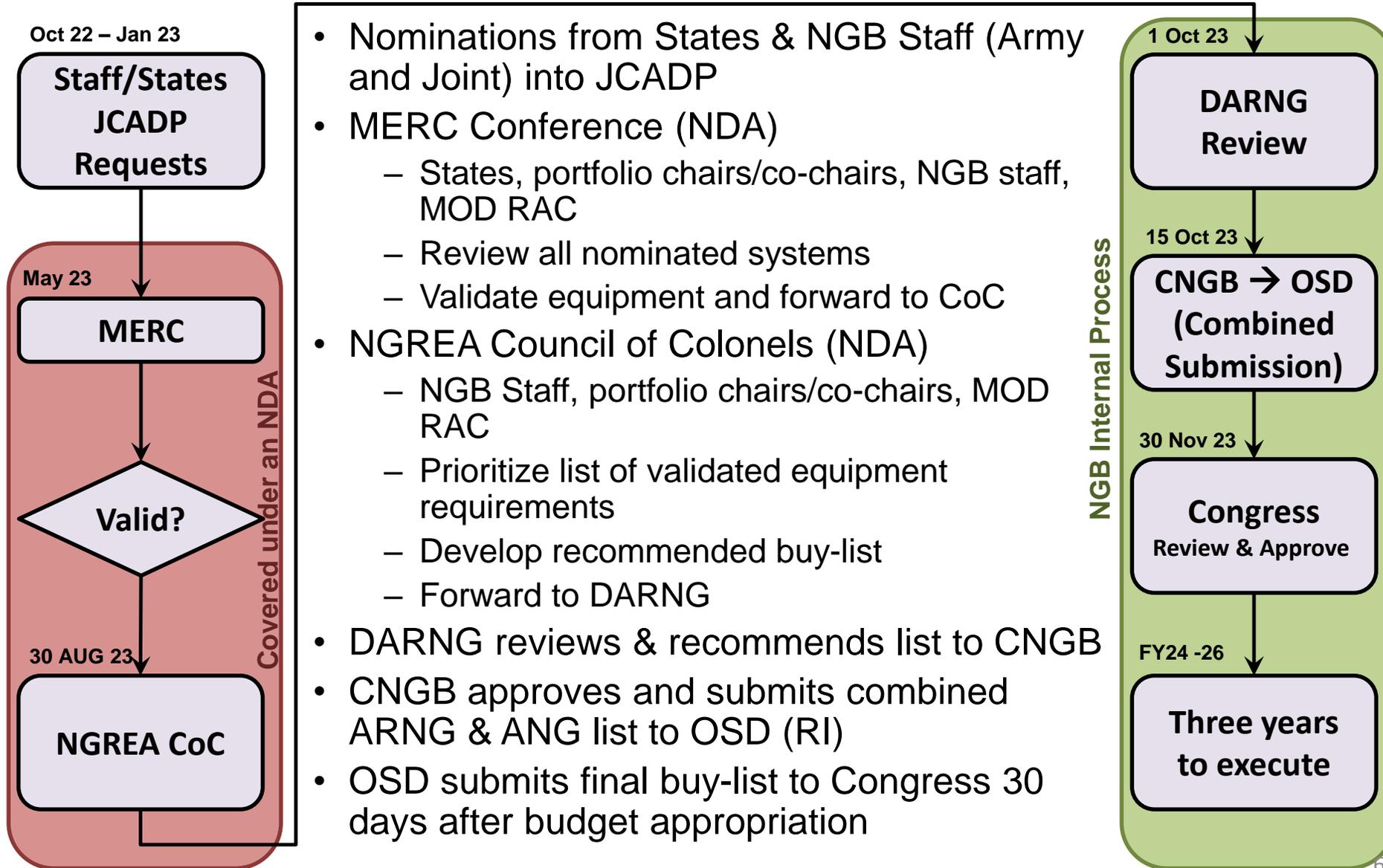
- **Considerations:**

- Some DOMOPs requirements may have COTS solution
- Procurable in a 36-month window
- Must be able to put on contract with enough time to satisfy OSD annual obligation rates (80%,90%,100%)
- Items with the most requests from the States receive higher priority
- Priority to items purchased from previous list





NGREA Process: Step-By-Step

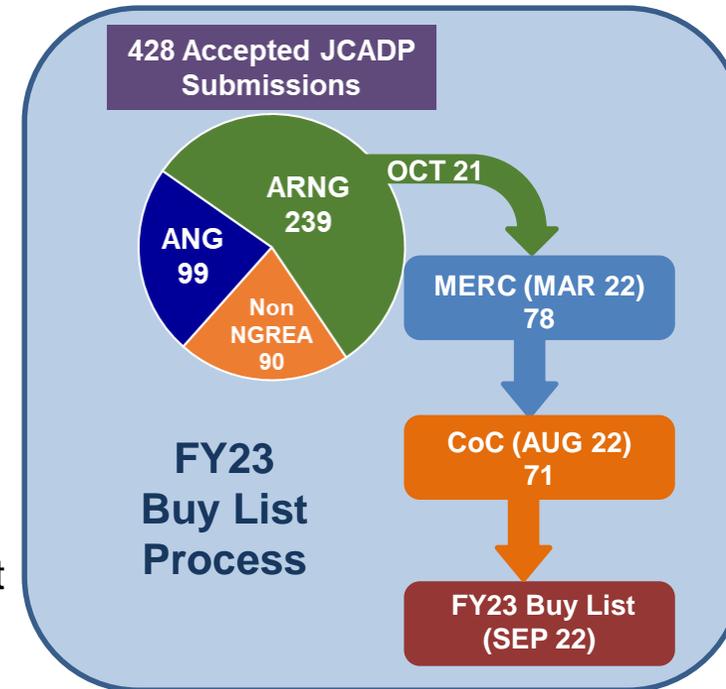




Modernization Equipping Requirements Conference (MERC)



- Provides the NGREA Council of Colonels a synchronized, prioritized, and staffed list of validated requirements shaped by the States and Territories
- Empowers the States and Territories with a direct / coordinated voice through representation:
 - Designated modernization RAC representative
 - State portfolio chairs and/or co-chairs
 - 2 attendees per State
 - ARNG G-staff
- Process
 - Intent is to conduct concurrently with ANG
 - Off-site to ensure participation and engagement
 - Industry invited to attend
 - Shapes the following fiscal year's NGREA buy-list
 - Create synergy with DOMOPS programs



The MERC is the prime opportunity for industry to demonstrate capability and affect State input



Summary



- The development of the NGREA Buy List is a collaborative and transparent effort across the ARNG enterprise
- It is imperative for participants to provide their inputs during their window of opportunity
- NGREA funding varies from year-to-year
- We value your input and support throughout the entire process to ensure Congressional resources are applied to critical ARNG capability gaps
- The same business rules used to allocate funding across the list are the same rules used to manage the list to the last dollar





Questions

U.S Army Futures Command

MG John Epperly
Deputy Commanding General
U.S. Futures Command

BREAK

NGAUS Corporate Advisory Panel Recognition

MG Durr Boyles & Keith Klemmer
NGAUS Chairman & CAP Chair

Keith Klemmer, Chair, BAE Systems
Tricia Callahan, PowerFlare
Chris Mears, Chris Mears Assoc.
Bruce Westcott, AT&T

NGAUS Legislative Team Perspective

JC Cardinale
Marcy Weldin
Julian Marie Plamann

Legislative Team



BG (Ret) Roy Robinson
NGAUS President



COL (Ret) Mike Hadley
Vice President, Government
Affairs



Priya Ghosh Ahola
Deputy Legislative Director & General
Counsel, *Air National Guard Programs*



Marcy Weldin
Legislative Affairs Manager
Army National Guard Programs



Julian Plamann
Legislative Affairs Manager
Joint & Personnel Programs



Blaise Lemke
Legislative Analyst



Alec Gonzalez
Legislative Assistant

NGAUS

Wrap-up

Maj. Gen. Mick McGuire
Immediate Past Chairman

Reception

BACK-UP SLIDES

Wrap-Up

NGB Small Business Office

Kyle Beagle



**National Guard
Bureau**

*Industry Partners
Welcome*

*Presented by
NGB Office of Small Business Programs*

National Guard Bureau

- 144 Federal contracting offices located throughout our States, the District of Columbia, and the Territories of Guam, Puerto Rico and the Virgin Islands.
- 54 United States Property and Fiscal Officer Contracting Offices
- 90 Air National Guard Base Contracting Offices
- NGB National Capital Region Support Office
 - Army Guard Readiness Center, Arlington, Virginia
 - Air National Guard Readiness Center, Joint Base Andrews
- Federal contracting dollars flow into both large and small communities.
- NGB is meeting goals, also helping to build the defense industrial base.

The background of the slide features a large, semi-transparent seal of the National Guard. The seal is circular and contains the text "NATIONAL GUARD" at the top, "FELLOWSHIPS" on the left, "ALWAYS READY" at the bottom left, "HOMELAND" at the bottom center, and "ALWAYS THERE" at the bottom right. In the center of the seal is a figure of a soldier in full combat gear, including a helmet, a rifle, and a gas mask. The number "54" is visible at the bottom center of the seal.

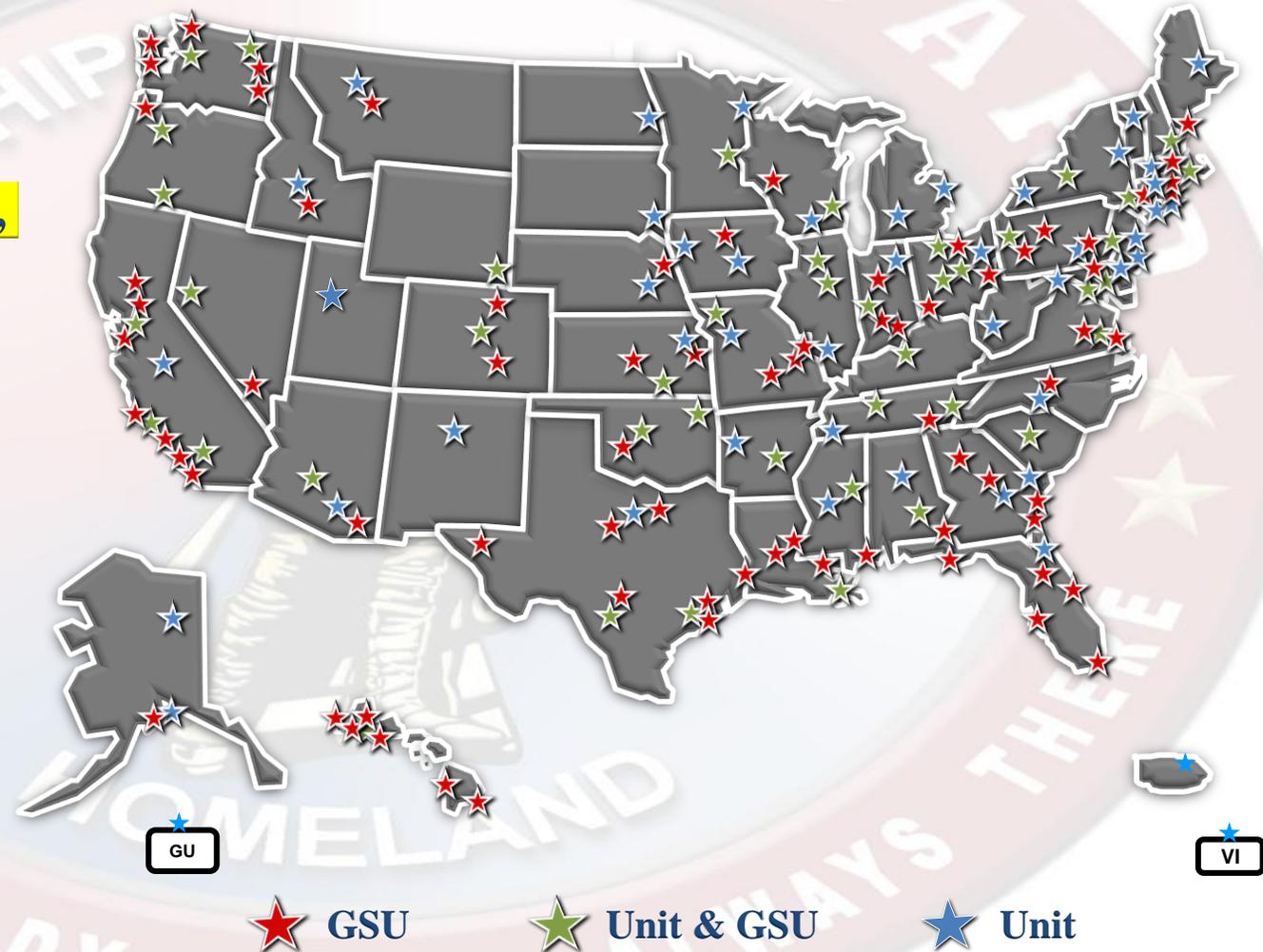
Mission

The National Guard Bureau, Office of Small Business Programs supports Soldiers and Airmen of the National Guard by maintaining and developing a strong innovative small business industrial base across all socio-economic groups providing industry partners with a focus on supporting the warfighter and the greater mission of the National Guard.

Air National Guard Contracting Mission

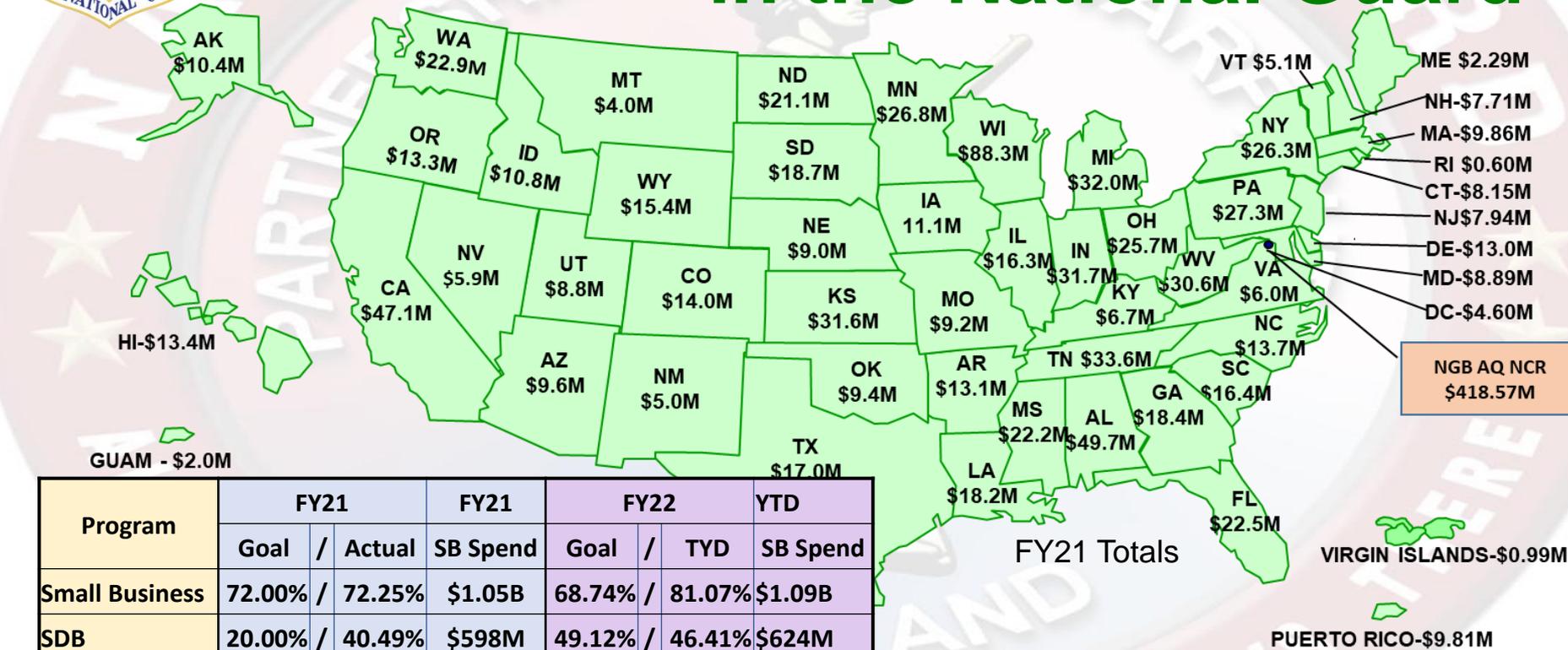
ANG Supports:

- 91 Wings
- 54 States, Territories, and the District
- 579 Support Units
- 105,700 Personnel
- 1,160 Aircraft



GSU: Geography Separated Unit

Small business is big business in the National Guard



Program	FY21		FY21 SB Spend	FY22		YTD SB Spend
	Goal	Actual		Goal	TYD	
Small Business	72.00%	72.25%	\$1.05B	68.74%	81.07%	\$1.09B
SDB	20.00%	40.49%	\$598M	49.12%	46.41%	\$624M
8a		19.60%	\$286M		22.27%	\$299.7M
SDVOSB	9.00%	11.05%	\$161M	9.00%	12.55%	\$168.9M
WOSB	15.50%	18.32%	\$267M	15.50%	22.53%	\$303.3M
HUBZone	7.00%	8.82%	\$128M	5.00%	7.83%	\$105.3M

As of 21 November 2022

...not just meeting goals...
building the industrial base...

*How Can
The Small
Business Office
Assist You?*

Providing guidance on small business procurement

Assistance on Command Policy and regulations

Early discussion with Command officials and any challenges and needs from industry

Connecting with potential partners and government officials

Aiding in developing a capture strategy based on the forecasted information

Assisting with connecting to NGB acquisition if needed for questions or concerns Pre or Post award

Connecting with innovation point of contact for new or creative technology projects

How to Do Business with NGB OSBP

Vendor Visit and Product Demonstration Forms

The forms below are to request an onsite visit with the National Guard Bureau Office of Small Business Programs and the various Divisions of the National Guard Bureau. The information you provide will help our office focus and prepare for your visit so that we can give our meeting the attention it deserves. Whether or not you have current contracts with the NGB, or do not have any but are looking for an opportunity to do business with us, the more specific detail you provide, the better. Upon receipt of this information we will schedule time to meet to discuss your capabilities in more detail to identify where opportunities exist. Kindly use your company letterhead and submit all of the forms with your Capability Statement to:

ng.ncr.ngb-arng.mbx.ngb-osbp@army.mil

[Contractor Visit Data Sheet \(Jul. 29, 2016\)](#)

[Contractor Visit and Briefing Agreement \(Jul. 29, 2016\)](#)

[NGB Vendor Library Form](#)



*SB Office
initiatives of
interest*

Development of small business vendor file

Industry Roundtables to address vendor and organization concerns. (first one we are looking at is related to improving IGEs to prevent bid busts)

Annual Acquisition Industry Day (in planning)

Greater involvement at outreach events

Improving communication through training of NGB staff

Increasing opportunities for vendors to learn about NGB needs and requirements

Connecting innovative companies with the right people at NGB

Contact Information

Contact information for the Small Business specialists in a particular state or territory is available upon request.

National Guard Bureau Office of Small Business Programs

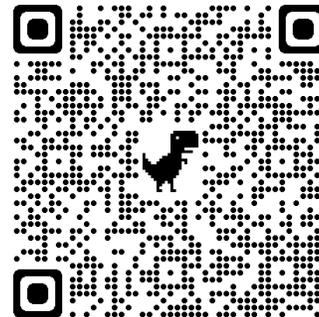
Mr. Kyle Beagle

Director, Office of Small Business Programs

Main office e-mail: ng.ncr.ngb-arng.mbx.ngb-osbp@army.mil

Phone: (703) 601-6765

<https://www.nationalguard.mil/Leadership/Joint-Staff/Special-Staff/Small-Business-Programs/>



**National Guard Executive Directors
Association and State National Guard
Associations
BG (Ret) Maria Kelly**



Industry Day Mini-Workshop

National Guard Executive
Directors Association (NGEDA)

BG (Ret) Maria Kelly
NGEDA Secretary



NGAUS

Agenda

- Mission of NGEDA
- NGEDA Membership
- NGEDA Annual Meeting
- State Associations
- Resolutions Process State Level
- Resources



Mission Statement

- To provide a forum for the exchange of timely information of common interest for the mutual benefit of members and the organizations they represent.
- To encourage and assist, when feasible, each state, commonwealth, territory, and the District of Columbia to organize and maintain a National Guard Association.
- To participate in improving the operational readiness, training, and image of the National Guard on both state and national levels.



NGEDA Membership

Why become a member of NGEDA?

- Eligible to attend NGEDA annual meeting
- Meet Executive Directors and elected officers from each state-level association
- Receive NGEDA annual Directory and newsletters
- Become a sponsor of NGEDA
- Availability to place an advertisement in the Directory



NGEDA Annual Meeting

- January 16-19, 2023
- Silver Legacy Casino and Resort, Reno, Nevada
- Agenda
 - January 16, 2023: Travel, registration and reception at 5pm
 - January 17, 2023: General sessions, NGAUS convention center visit, Industry Dinner
 - January 18, 2023: General sessions, CAP open meeting, awards banquet
 - January 19, 2023: General sessions, Industry Partner travel day
- Sponsorship opportunities
- For more information or to register see <https://www.ngeda.org/future-meeting-dates/>



State Associations

State association overview:

- Each state or territory to include Washington D.C. has an association that represents the men and women of the National Guard
- Each association has an Executive Director that may be full or part time
- Some states have additional staff for insurance, administrative duties and membership



State Associations

State association overview:

- Most of these positions are part time
- Each association will host an annual conference to conduct elections, review and vote on resolutions and business matters for the upcoming year
- Works with state and national Legislators, through NGAUS, to improve the readiness and benefits of our National Guard



Resolutions Process at States

What happens to my resolution once I send it to states?

- Resolution is submitted to the Executive Director on the NGAUS Resolutions form
- Attach information paper for explanation of resolution (if needed)
- Once verified on correct form it is then forwarded to the state resolutions Committee



Resolutions Process at States

What happens to my resolution once I send it to states?

- Committee will review with their subject matter expert and decide if it is applicable to the state or to co-sponsor for another state
- If recommended by the Committee, it is brought before the membership for vote to support and forward to NGAUS (normally during the state association's annual conference)
- If resolution fails, the originator will be informed that the state will not support this resolution.



Resources

Where do I find more information about NGEDA and state associations?

- NGAUS Website www.ngaus.org
- NGEDA Website www.ngeda.org
- NGEDA Directory
- NGEDA President Jim Simms email: jim@ngaky.org
- NGEDA Secretary Maria Kelly email: mariakellyllc@gmail.com
- State association website



Questions?