





NGAUS Welcome

MG Janson Boyles NGAUS Chairman of the Board



NGAUS Senior Leader Remarks

BG (Ret.) J. Roy Robinson NGAUS President



GEN Daniel Hokanson Chief of the National Guard Bureau





NGB Legislative Priorities

Maj Gen April Vogel Director, NGB-LL





National Guard Bureau

Office of the Legislative Liaison



NGAUS-Update 12 Dec 23

Major General April Vogel

Director, NGB-LL



NGB-LL Roles and Responsibilities

CUI

What We do:

- Serves as a THE conduit of communication between Congress, its agencies, and National Guard Bureau (NGB)
- Inform and educate Congress on National Guard (NG) plans, programs, budget, policies, activities, and issues
- Advise Chief of the National Guard Bureau (CNGB) and other senior NGB leaders on congressional activities which may impact NG interests
- Manage NGB's legislative program:
 - Deliberate legislative planning (i.e. congressional objectives)
 - Legislative proposal development
 - Prepare CNGB for hearing testimony
 - Respond to formal congressional correspondence (inquiries)

What We Don't Do:

- Advocate for policies/programs outside President's Budget, or contrary to Administration position
- Portray ourselves as subject matter experts
- LOBBY

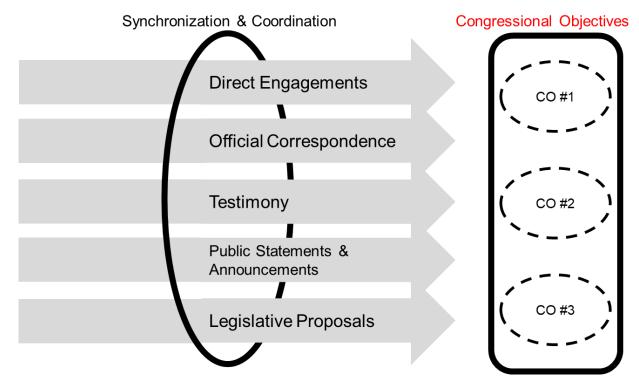


How NGB-LL Interacts with Congress

Congressional Objectives vs. Legislative Proposals

CU

- Congressional Objective (CO): Objectives chosen by CNGB relative to Congress, if achieved, will enable CNGB to achieve their organizational vision
- Legislative Proposal (LP): Any proposal (usually containing legislative text)
 intended to change an existing law or be enacted by the Congress into law





118th Congress, 1st Session (CY2023)

Congressional Objectives

CUI

These inform(ed) the FY24 National Defense Authorization Act (NDAA) and FY24 Defense Appropriations

PEOPLE

- Sustain a positive work culture and environment
 - Educate Congress on NG's efforts to implement Independent Review Commission (IRC) recommendations
- Military Technician (MILTECH) Modernization Act

READINESS

- Educate Congress on NG Role in Cyber
- Educate Congress on Air National Guard (ANG) Space Forces

MODERNIZATION

- Ensure relevant modernization for NG
 - ANG Fighter Recapitalization
 - Army National Guard (ARNG) Modernization Requirements

REFORM

- 4-star Vice Chief of the National Guard Bureau (VCNGB)
 - In FY24 NDAA Conference Report
- Healthcare coverage for NG members
- Implementation of Duty Status Reform (DSR)

10



FY24 National Defense Authorization Act (NDAA)

Legislative Proposals (8 total)

CUI

- Disapproved by Deputy Secretary of Defense (DSD)
 - VCNGB Elevation
- DSD Approved, Deferred by White House Office of Management & Budget (OMB)
 - NG Military Service Deposit into the Federal Civilian Retirement System
- Transmitted to Congress (6 total)
 - State Active Duty (SAD) Reimbursement
 - MILTECH Modernization
 - Dual Basic Allowance for Housing (BAH) for Training (In FY24 NDAA Conference Report)
 - Allow Officers/Warrants in the Inactive National Guard (ING)
 - Allow MILTECHs to Serve Until Age 62
 - Allow T10 Members to the Air Force Reserve Forces Policy Committee (In the FY24 NDAA Conference Report)



FY24 National Defense Authorization Act (NDAA)

Congressional Objective & Legislative Proposal Outcomes

CUI

Category	CO/LP/BO TH	Description	Senate	House	Both	Conference	Comment	
People		Keep Congress informed on NG's efforts to implement IRC recommendations	NO	NO	NO	NO	No prescriptive language is positive	
People	вотн	Technician statute modernization	NO	NO	NO	NO	Late transmission: hyper-partisan	
Readiness	СО	Educate Congress on NG's cyber role	-	-	-	-	No prescriptive language is positive	
Readiness	со	Educate Congress on ANG space forces	-	-	-		Report language for a study of long-term tactical fighter force structure	
Modernization	СО	ANG fighter recapitalization	YES	YES	YES	YES	Divestment limitations	
Modernization	СО	ARNG modernization requirements	YES	YES	YES	-	Appropriations driven	
Reform	вотн	4-star VCNGB	YES	YES	YES	YES	Authorizes 4 Star VCNGB	
Reform	СО	No-fee healthcare for NG members	NO	YES	NO	NO		
Reform	СО	Duty Status Reform	-	-	-	NO	OMB Rejected LP, DoD adjudicating	
	LP	Allow Officers/Warrants in the ING	NO	YES	NO	NO		
	LP	SAD Reimbursement	NO	NO	NO	NO	Juridictional issue; \$500M pay-go; Lee Amendment	
	LP	Dual BAH for Training	YES	YES	YES	YES		
	LP	Allow MILTECHS to Serve until Age 62	NO	NO	NO	NO	Partisan issue; funding based	
	LP	Allow T10 Members to the AF Reserve Policy Committee	YES	YES	YES	YES		

CUI



118th Congress, 2nd Session (CY2024)

Congressional Objectives

CUI

These inform the FY25 National Defense Authorization Act (NDAA) and FY25 Defense Appropriations

PEOPLE

- Attract and Retain Talent within the NG
- Healthcare Coverage for NG Members (SUSTAIN)

READINESS

- Future of the Total Force Optimization Mix and Integration
- NG Infrastructure

MODERNIZATION

- ANG Fighter Recapitalization (SUSTAIN)
- ARNG Modernization Requirements (SUSTAIN)
- National Guard and Reserve Equipment Account (NGREA)

REFORM

State Partnership Program (SPP)



FY25 National Defense Authorization Act (NDAA)

Legislative Proposals (11 total)

CUI

Approved DSD, advanced to OMB

- SAD Reimbursement
- MILTECH Modernization Act
- Unrestricted NG Access to Defense Environmental Restoration Program (DERP) (In FY24 NDAA Conference Report)
- Allow Officers/Warrants in the ING
- Allow MILTECHs to Serve until Age 62
- Civilian Disability Retirements Processing for NG Dual Status Technicians
- Student Loan Repayment Program Rate Increase From 15% to 20%
- 30-Day Rule for Reserve Component General Officers
- Emergency Response Authority for NG Employees

DOD Coordination

Modification of SPP Congressional Notification (LATE)

Deferred

NG Benefit Parity (NSC Non-Concur)



Questions



NGAUS Legislative Priorities and the Current State of Congress

COL (Ret.) Mike Hadley NGAUS VP of Government Affairs





118th Congress, First Session Overview

- House of Representatives 221-213 Republican Majority
- Senate 51-49 split, Democratic Majority
- New Chairs in HASC, SAC, HAC, HAC-D, HVAC

Committee	Senate	Senate	House	House	
	Chair	Co-Chair/Ranking Member	Chair	Ranking Member	
Armed Services	Jack Reed	Roger Wicker	Mike Rogers	Adam Smith	
	(D-RI)	(R-MS)	(R-AL)	(D-WA)	
Appropriations	Patty Murray	Susan Collins	Kay Granger	Rosa DeLauro	
	(D-WA)	(R-ME)	(R-TX)	(D-CT)	
Defense	Jon Tester	Susan Collins	Ken Calvert	Betty McCollum	
Subcommittee	(D-MT)	(R-ME)	(R-CA)	(D-MN)	
VA/MILCON	Martin Heinrich	John Boozman	John Carter	Debbie Wasserman Schultz (D-FL)	
Subcommittee	(D-NM)	(R-AR)	(R-TX)		
Veterans' Affairs	John Tester	Jerry Moran	Mike Bost	Mark Takano	
	(D-MT)	(R-KS)	(R-IL)	(D-CA)	



Notable FY23 Accomplishments Army Joint/Personnel

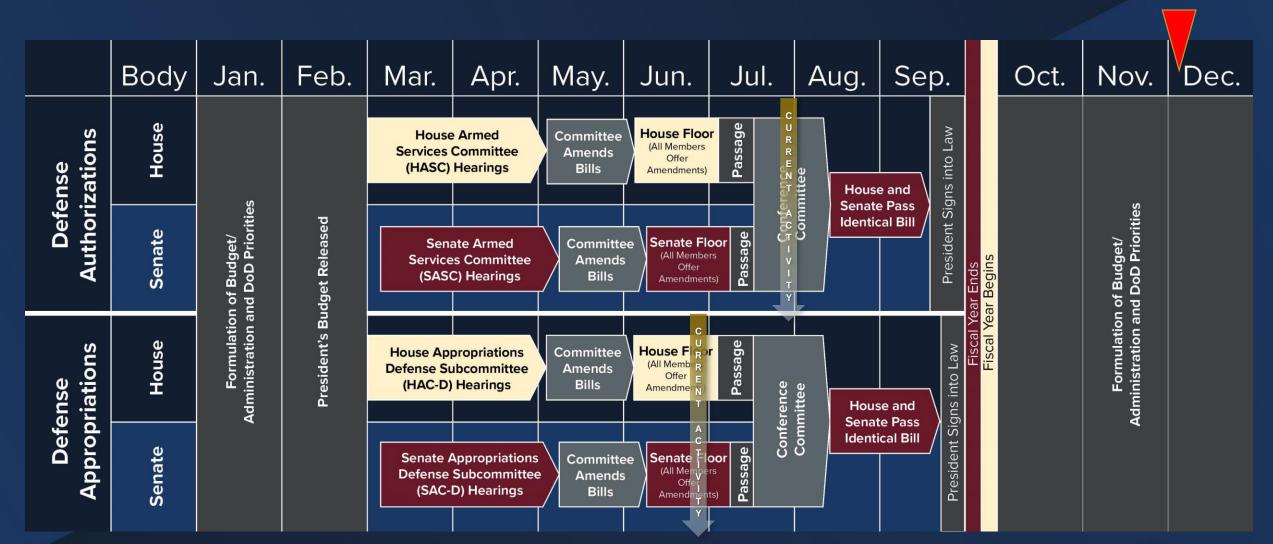
- \$1.2B to modernize 90 M1 Abrams for the Army
- \$923.4M for 35 UH-60M Black Hawks for the ARNG
- \$693.8M for the 35 AH-64 Apache Block IIIA helicopters for the ARNG
- \$350.0M for MQ-1C Gray Eagles for the ARNG
- \$120.0M for ARNG High Mobility Multi-purpose Wheeled Vehicle (HMMWV) modernization program
- \$680.0M for the Paladin Integrated Management System for the Army

Air

- \$1.7B for 16 C-130J Super Hercules aircraft for ANG
- **\$224.7M** for C-130H modernization, includes:
 - **\$60.7M** for NP2000 propeller upgrades
 - \$41.2M for T-56 Series 3.5 engine mods
 - **\$20.0M** for Modular Airborne Firefighting System
- \$53.0M for F-16 Viper AESA radars for ANG
- \$1.2B for 20 HH-60W Jolly Green II helicopters for AF

- Backdates effective date of rank for reserve officers in the National Guard due to delays in Federal Recognition
- Inclusion of natural and man-made disaster response items in CNGB's unfunded priorities report
- Robust National Guard MILCON:
 - **\$459.0M** for the ARNG
 - \$279.3M for the ANG
- \$1.0B for the National Guard and Reserve Equipment Account (NGREA), includes:
 - \$335.0M for ARNG
 - \$305.0M for ANG
- Additional support for National Guard Counterdrug, State Partnership, Youth ChalleNGe, and Starbase programs
- Continued support for FireGuard and wildfire prevention and response programs

Defense Congressional Cycle





Legislative Update - Recap

FY24 President's Budget

President's Budget - Requested \$886.0 Billion in total defense spending

- \$842.0 Billion requested for the Department of Defense
- Released March 9, 2023

FY24 Authorizations

Conference report to accompany H.R.2670: National Defense Authorization Act for Fiscal Year 2024

- The House and Senate negotiators filed a compromised version of the NDAA on December 6, 2023.
- Authorized \$886 billion for the Total National Defense Topline, including \$842 billion for the DOD topline; matches the President's Budget request.
- Senate opened debate on the committee report on December 7, 2023.

FY24 Appropriations

H.R.4365 – Department of Defense Appropriations Act, 2024

- Passed on September 28, 2023, with a vote of 218 to 210.
- Provides \$826.45 Billion in new discretionary spending.
- \$1.0 Billion is for NGREA, with \$312 Million designated for the ARNG and \$305 Million for the ANG

S.4633 – Fiscal 2024 Defense Appropriations

- The Senate Appropriations Committee for Defense passed S.4633 on July 27, 2023. It has not been brought to the Senate floor.
- Provides \$831.8 billion in new discretionary spending, \$33.5 billion above the amount provided in FY23.
- \$850 million for NGREA, with \$278.1 million for the ARNG and \$255.1 million for the ANG



Priorities for a 21st Century National Guard Ensuring Deployability, Sustainability, and Interoperability with the Active Component through...



The **Same** Organization

- Future Multi-Domain Battlefield Interoperability, including:
 - Deployable & Interoperable Force Structure that is Validated & Doctrinally Consistent
 - Space National Guard as Primary Combat Reserve within Space Force
 - Continued National Guard Integration into Total Force Cyber Mission & Training



The Same Equipment

- Deployable, Interoperable & Sustainable Equipment
- Concurrent & Proportional Fielding of Equipment to the National Guard, including:
 - UH-60M, MQ-1C 25M, F-35A, KC-46A, C-130J & FVL Procurement
- National Guard Equipment Modernization & Recapitalization, including:
 - AH-64E, HMMWV, M1 & M2, C-130H, A-10, F-15 & F-16 Modernization



- **Zero Cost TRICARE to Ensure Reserve Component Medical Readiness**
- Post 9/11 GI Bill Parity
- Robust National Guard & Reserve Equipment Account (NGREA) Funding
- **Tax Incentives for Guardsmen & Employers**
- **Ready Access to Mental Health Care & Suicide Prevention**
- **Increased National Guard Military Construction (MILCON) Funding**





Questions?



NGAUS Industry Program Update

Blaise Lemke NGAUS Industry Liaison



Restructured Membership Benefits

Old Benefits

Restructured Benefits

Benefits	Platinum \$2.500/YR	Gold \$1,500/YR	Silver \$1.000/YR	Bronze \$500/YR
Company name inscribed on platinum plaque displayed on the wall at the National Guard Memorial	~			
Dinner "one on one" with NGAUS chairman of the board or president	~			
Two invitations to NGAUS hosted congressional and Guard receptions	~			
"One on one" business strategy meetings with NGAUS staff	THREE	ONE		
5% discount to advertise in NATIONAL GUARD magazine	~	~	*	~
\$200 discount per 10' x 10' booth when exhibiting at the NGAUS annual conference (Category A, B & C only)	~	~	~	~
Company name and product/service description in June issue of National Guard Magazine	~	~	~	~
Industry Day Registration	TWO Complimentary	ONE Complimentary	\$100 Discount	\$100 Discou
Company and logo displayed on NGAUS website with direct link to your website	~	~	~	~
Preferred booth space at annual conference	~	~	~	~
Invitation to NGAUS sponsored Business Development Sessions: Industry Day, annual conference or at the National Guard Memorial	~	~	~	~
Participate in state industry partnership program	~	~	~	~
Distinctive membership plaque, card and lapel pin	~	~	*	~
Complimentary magazine subscription	7 Copies	5 Copies	3 Copies	1 Сору
Access to Members Only section of the NGAUS website	~	~	~	~
Licensed to use the NGAUS Corporation logo on company publications	~	~	•	~
Subscription to Washington Report, the NGAUS weekly e-newsletter	~	~	~	~
Complimentary office and parking at the National Guard Memorial	~	~	~	-





Corporate Notes Rebrand

Old Format

NGAUS News Digest November 15, 2023

Note: Attached, you'll find Defense Morning Clips, news stories compiled by DoD.

1. U.S. Senate Committee on Small Business & Entrepreneurship press release - Shaheen Introduces Legislation to

U.S. Senator Jeanne Shaheen (D-NH), Chair of the U.S. Senate Committee on Small Business and Entrepreneurship (made to veteran-owned small businesses.

"For National Guard veterans, starting a business is another way to showcase their commitment, resiliency, and disthe loan process for many veterans and make it more accessible. Once again, we thank Chairwoman Shaheen for h

 $\underline{https://www.sbc.senate.gov/public/index.cfm/pressreleases?id=7774CB26-07AD-4A0D-A591-173E46B0B011}$

FULL STORY BELOW

2. Dakota New Now - Promise Crawford is the SD Army National Guard's first female Native American Sergeant N

Elizabeth "Promise" Crawford was promoted to the rank of Sergeant Major in the South Dakota Army National Gual Dakota National Guard. Crawford is from Poplar, Montana, and the Fort Peck Assiniboine and Sioux Indian Reservat

https://www.dakotanewsnow.com/2023/11/14/promise-crawford-is-sd-army-national-guards-first-female-native-a

FULL STORY BELOW

3. Oswego County Today (N.Y.) - Oswego Air Guardsman Receives State's Top Valor Medal For Car Crash Actions

U.S. Air Force Lt. Col. Joshua Carter, the director of the 174th Operations Support Squadron's commander's action g

New Format



Corporate Notes 11/14/2023

Blaise's Bulletin

DRAFT AGENDA BELOW: Industry Day - December 11-12, 2023: SLOTS ARE FILLING FAST! Get your registrations in to secure your spot. We operate the registration as first come, first serve and have limited capacity at NGAUS. Capitalize on this opportunity to register for Industry Day and take full advantage of your Corporate Member Benefits

Please fill out the link below and email it back to me at blaise.lemke@ngaus.org. Your registration will be complete as soon as I process the form and receive payment - if applicable.

Thank you for being great supporters of the Association and I look forward to hosting a great Industry Day.

Industry Day DRAFT Agenda

Industry Day Registration Form

NEW WAVE CR? The House is scheduled to consider Speaker Mike Johnson's two-tiered plan to keep the government funded past Friday. One thing became clear Monday. ... It's never too late to try new things. Enough Republicans have come out against the measure, with some saying they won't even vote in favor of the rule to open debate on the proposal. Johnson, for his part, anticipated needing Democrats to help him clear the bill. But with the clock ticking to avert a government shutdown, House

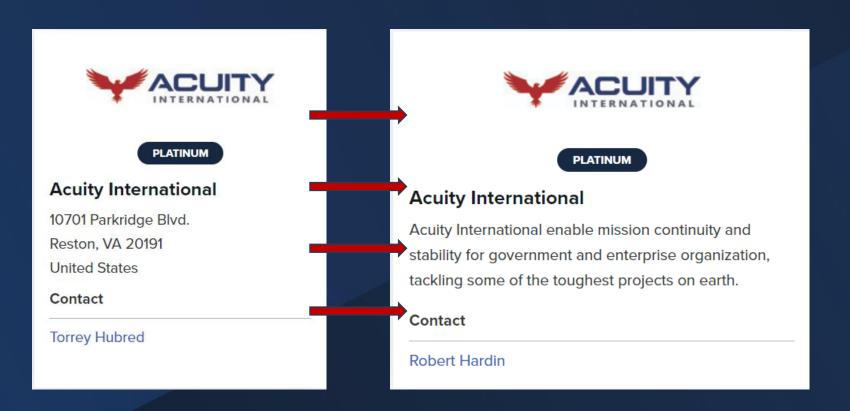


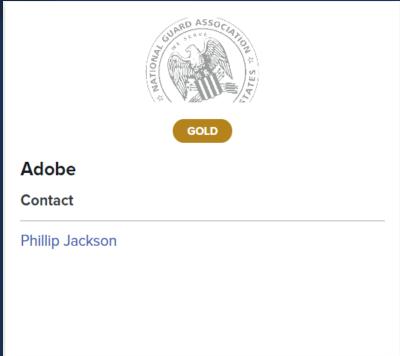
Corporate Member Directory Update

Old Format

New Format

No Info Format







NEW PLATINUM MEMBER BENEFIT

All platinum members may submit one free advertisement to the Washington Report per year.

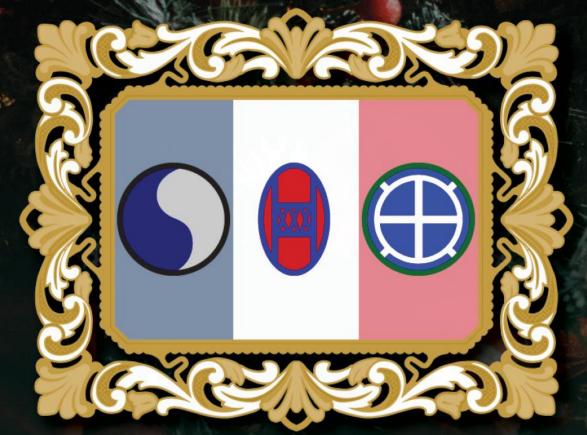


Break until 1030





Break until 1030



Commemorative Ornament

The National Guard Educational Foundation recognizes the 80th anniversary of D-Day with our 2023 ornament. The Guard's significant contributions to that momentous offensive are represented by the insignia of the first three National Guard divisions to land in France appearing over the French flag.

Now Available in the NGAUS Library

Proceeds benefit the National Guard Educational Foundation, a 501(c)3 not-for-profit organization that preserves 387 years of National Guard history.

National Guard Association of the United States, Washington, D.C. | www.ngaus.org

Guardsmen in Congress: Protecting Guard Equities

Rep. Steve Womack R-Arkansas-3



ANG Modernization Priorities and Efforts

Col Astro Wenthe Deputy Director, ANG A5





NGAUS INDUSTRY DAY

Col Mathew Wenthe NGB/A5 12 Dec 2023



Morning's Objectives

■ INFORM...

- Understand ANG Acquisition and Procurement Process
- How to engage in that process as industry partners

■ INVITE...

- Longtime partners to continue partnering with ANG
- New partners to begin working with ANG team

■ CHALLENGE...

- Work with us to identify new game-changers
- Provide combat capability to the warfighter faster!!!



NGB/A5 Mission

Represent the ANG in DoD Requirements Development Processes Develop,
Coordinate and
Execute ANG
Modernization
Plans in Support
of NGB and AF
Leadership

Identify, Verify,
Validate and Field
Material Solutions
for ANG Airman
Operating at
Home and
Abroad





"Strategic Approach"

- ENDS Field Combat Capability to the Warfighter Fast
- MEANS -
 - Clear descriptions of the operational capabilities (WEPTAC/DCP)
 - Active program management (you can talk to us!)
 - Off-the-shelf capabilities (TRL 7+) (leverage your investments)
 - Funding sources are our challenge
- WAYS Relationships
 - ...with Industry
 - ...with MAJCOMs, CCMDs
 - ...with Program Offices
 - ...with the Hill
 - ...with other Services



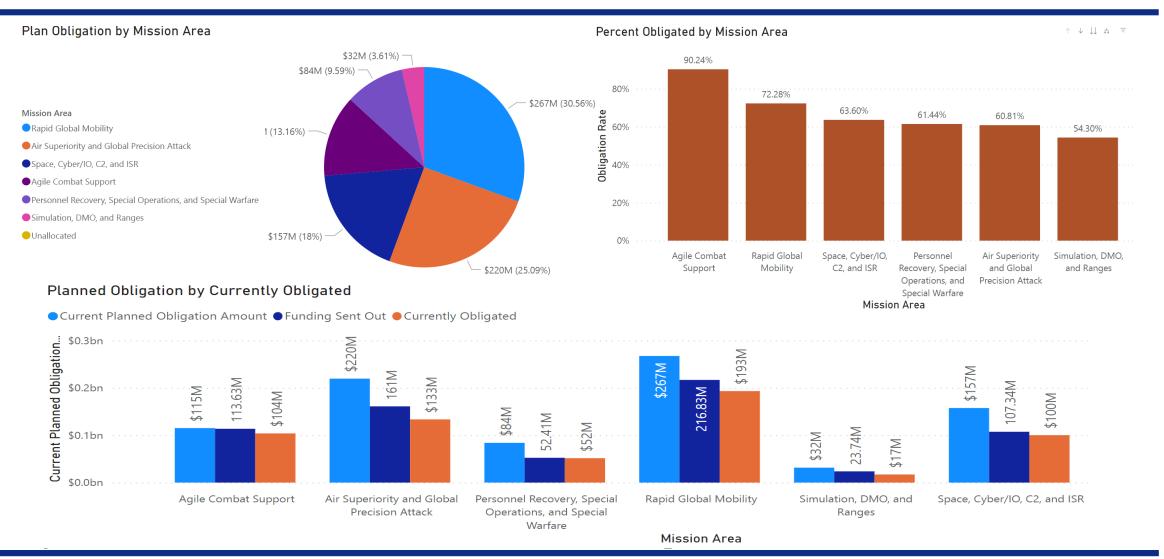


NGREA

- National Guard and Reserve Equipment Account (NGREA) is a "separate direct appropriation" from Congress to all DoD Reserve Components; NOT budgeted nor guaranteed
- NGREA is not necessarily taken from USAF or DoD TOA
- Procurement only; no research and development (TRL 7+)
- Spend plan informed by WEPTAC/DCP critical capability gaps
- Spend plan approved directly by Congress
- Coordinated with the ARNG and AF Reserves



FY20-23 NGREA Financial Data





ANG "Requirements" Process

- Identify and prioritize capability shortfalls at two field-driven conferences
 - Weapons and Tactics Conference (WEPTAC)
 - Domestic Capability Priorities Conference (DCP)
- 2. Verification and Validation
 - Aircraft requirements and modifications are validated through the JCIDS process
 - Non-aircraft equipment validated by NGB
- 3. Manage NGREA and Acquisition Progress thru 3-year budget cycle

It Doesn't Count Until Its In The Hands of The Warfighter



ARC Acquisition in AF Futures Cycle

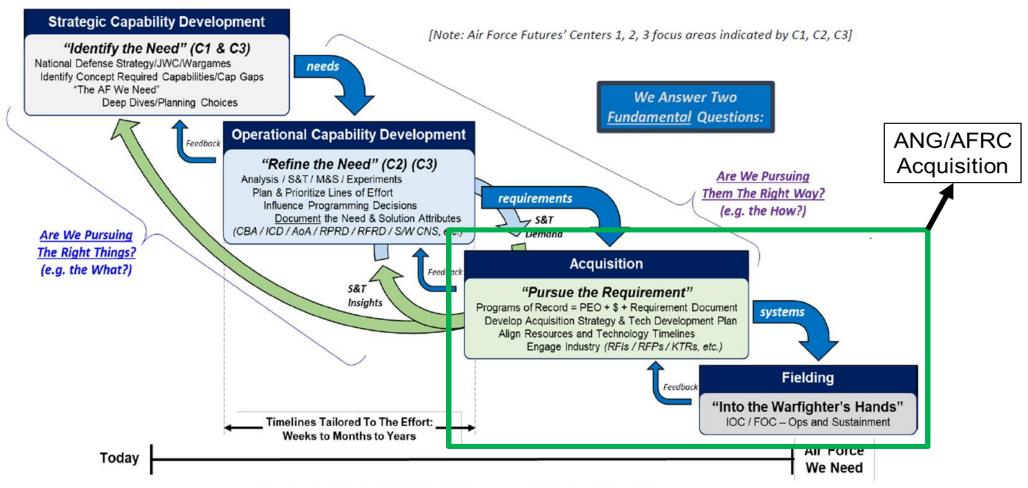


Figure 1.1 Capability Development Flow – Overview



Scope and Scale

- Majority of NGREA modifications under \$50M
- Rapid acquisition and completion (~2-3 years to complete)
- Programs tend to be "smaller" than the AF programs
- "Dual use" preferred: meets both overseas and domestic missions
- AATC can demonstrate the operational utility (TRL 7+)





What We Need...

- High TRL Solutions... Ok not to pass Operational Test
- We need lethality, connectivity, and survivability for all aircraft/weapons systems in all potential threat environments
- What are the gamechangers that AF is not tracking?
- "Can we do it?" approach vs. "Should we do it?" approach
- Open architecture solutions able to be spiral upgraded
- The Mod Books are your roadmaps

80% of the Solution for 20% of the Cost



How You Can Help...

- Relevant technologies have a rapid refresh rate!
- We are seeing global pressure from near-peer threats
- Leverage our strengths to mutual benefit of our warfighters
 - SPP in 90+ nations Interopability and Innovation
 - Political influence: we are in every District, State and Territory
 - We both have unique expertise
 - We are smaller, more agile = Technical risk mitigation
- The ANG can be your conduit into the DOD-wide effort



Points of Contact

Colonel Mathew "Astro" Wenthe

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240-612-9366

Mr. Frank "Lips" Ballinger Franklin.ballinger@us.af.mil 240-612-9351



Start with us and we'll direct you to the subject matter experts



DISCUSSION

Patrick Henry Award Presentation

COL (Ret.) John Bonsell, Staff Director, SASC Nick Runkle, MLA, Rep. Womack

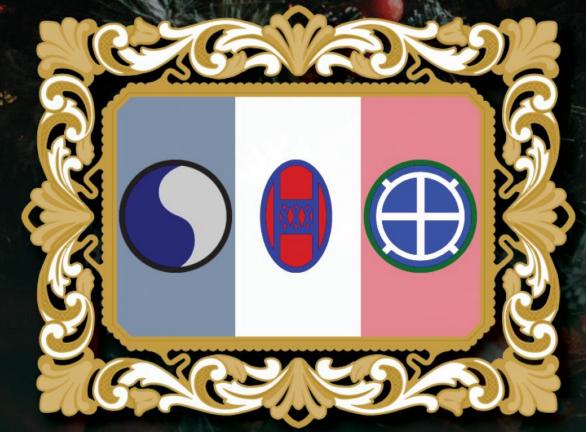


Lunch until 1300





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ARNG Modernization Priorities and Efforts

COL Kevin Ressel
Chief, ARNG Force Development





National Guard & Reserve Equipment Appropriation (NGREA) Process Overview

COL Kevin D. Ressel
Chief, Force Development Division



- Authority / Intent of NGREA
- Requirements vs. Spend Plan
- Historical NGREA Amounts
- Historical Funds Availability
- NGREA Process: Step-By-Step
- Modernization Equipping Requirements Conference
- NGREA Council of Colonels
- NGREA Business Rules
- NGREA Glidepath
- Summary







Authority / Intent of NGREA

- Created by Congress in 1981 as a response to Headquarters, Department of the Army (HQDA) budget priorities to supplement the Army's base procurement appropriations for the Reserve Components (RC)
- Special 3-year Defense Procurement Appropriation to improve Army National Guard (ARNG) combat and activities in the homeland readiness by procuring critical shortfall and modernization items the base procurement appropriations do not fund
- Not meant to relieve HQDA from appropriately funding & equipping the ARNG
- NGREA is not programmed or budgeted as part of the Planning, Programming, Budgeting, Execution (PPBE) process...No President's Budget Request
- Complies with Appropriation language and:
 - Equipment/systems require sustainment funding or sustainment plan
 - Not intended for Operational Needs Statement (ONS) or JUONS
 - A validated requirement MTOE, TDA, or JCADP-approved

Until the Army can support total Army modernization, NGREA funding allows the ARNG to procure critical equipment in order to improve operational readiness and ensure interoperability, deployability, and sustainability

JCADP: Joint Capability Assessment and Development Process

JUONS: Joint Urgent Operational Needs Statement

MTOE: Modified Table of Equipment



Requirements vs. Spend Plan

- The ARNG's annual NGREA equipment requests do not reflect all shortfalls or capability gaps
- FY23 NGREA requests exceed funded amount by \$733M
- As the Army modernizes in a resourced constrained environment, capability gaps continue to grow due to increasing equipment costs.
- This does not factor items the Army is fielding the ARNG at the end of equipment fielding cycles
- NGREA enhances the ARNG's equipment posture to execute both Federal and State missions

	Requested	Total Funded
Assured Mobility	6.05 M	5.44 M
Aviation	219.75 M	73.78 M
CBRNE and DSCA	72.49 M	38.04 M
IEW	21.81 M	24.13 M
Installations	454.46 M	123.77 M
Sustainment	1.68 M	1.57 M
Training	156.45 M	32.80 M
Transportation	94.87 M	15.46 M
Unified Mission Command Network	40.48 M	20.00 M
	1.068.03 M	335.00 M



Historical NGREA Amounts

	FY	\$		FY	\$		FY	\$	l
	2023	335		2009	779		1995	117	I
	2022	285		2008	1,268		1994	191	
ı	2021	285		2007	1,075		1993	387	
ı	2020	0		2006	770		1992	344	
ı	2019	421		2005	111		1991	806	
ı	2018	429		2004	99		1990	332	
	2017	248		2003	29		1989	256	
	2016	330		2002	217		1988	273	
	2015	415		2001	50		1987	146	
	2014	315		2000	30		1986	532	
	2013	460		1999	20		1985	150	
	2012	320		1998	64		1984	100	
	2011	250		1997	101		1983	50	
	2010	575		1996	96		1982	50	
	* Amounts listed are in million of dollars								

- NGREA Funds removed in FY20 and appropriated for other uses
- FY24: In development

CUI



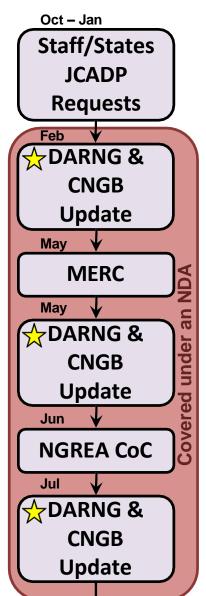
Historical Funds Availability

- FY16 ARNG NGREA: Funds available May 2016
- FY17 ARNG NGREA: Funds available Aug 2017
- FY18 ARNG NGREA: Funds available Jul 2018
- FY19 ARNG NGREA: Funds available Jan 2019
- FY21 ARNG NGREA: Funds available Mar 2021
- FY22 ARNG NGREA: Funds available May 2022
- FY23 ARNG NGREA: Funds available Mar 2023

Availability of funding impacts ability to meet OSD obligation rates



NGREA Process: Step-By-Step



- Senior Leader Guidance issued (NLT 010CT)
- Nominations from States & National Guard Bureau (NGB) Staff (Army and Joint) into JCADP
- Senior Leader Touchpoint (G-3/5/7, DARNG, J-Staff)
- MERC Conference (NDA)
 - States, portfolio chairs/co-chairs, NGB staff, Modernization Readiness Advisory Council (MOD RAC)
 - Review all nominated systems
 - Validate equipment and forward to Council of Colonels (CoC)
- Senior Leader Touchpoint (G-3/5/7, DARNG, J-Staff)
- NGREA Council of Colonels (NDA)
 - NGB Staff, portfolio chairs/co-chairs, MOD RAC
 - Prioritize list of validated equipment requirements
 - Develop recommended buy-list
 - Forward to DARNG
- Senior Leader Touchpoint (G-3/5/7, DARNG, J-Staff)
- Final list adjustment and legal review
- CNGB approves and submits combined ARNG & ANG list to OSD
- OSD submits final buy-list to Congress 30 days after budget appropriation

CNGB: Chief, National Guard Bureau DARNG: Director, Army National Guard





Modernization Equipping Requirements Conference (MERC)

 Provides the NGREA Council of Colonels a synchronized, prioritized, and staffed list of validated requirements shaped by the States and Territories

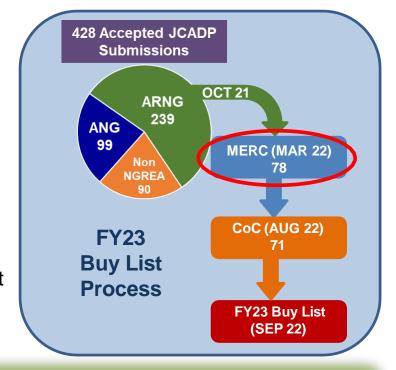
Empowers the States and Territories with a direct / coordinated voice through

representation:

Designated MOD RAC representative

State portfolio chairs and/or co-chairs

- 2 attendees per State
- ARNG G-staff
- Process
 - Off-site to ensure participation and engagement
 - Industry invited to attend
 - Shapes the following fiscal year's NGREA buy-list
 - Create synergy with activities in the homeland programs



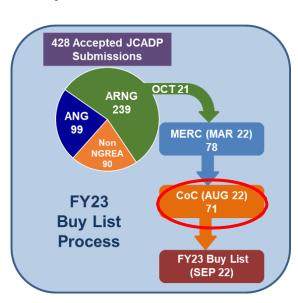
The MERC is the prime opportunity for industry to demonstrate capability and affect future State JCADP submissions



NGREA Council of Colonels

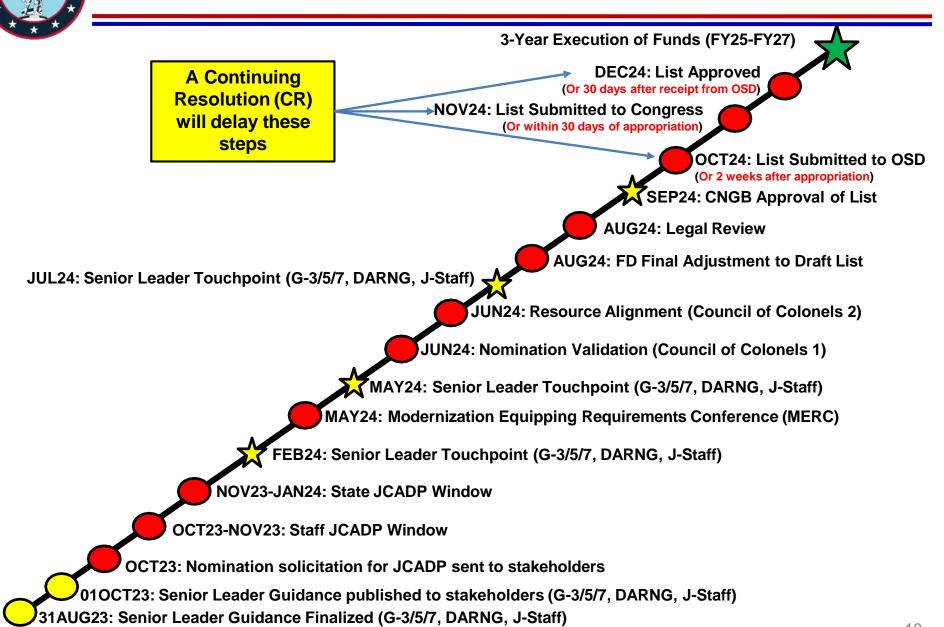
- ARNG G-staff chairs, co-chairs, portfolio managers, and system managers
- State chairs and co-chairs
- Only CNGB or DARNG can add a submission after JCADP window closes
- Final list narrowed down by same business rules used in MERC
- Objective criteria-based formula creates Order of Merit List (OML) list;
 informs distribution of funding percentage
- NGREA amount unknown until budget is enacted
- Planning figures used; if higher or lower, formula self-adjusts
- May require more than one iteration

The ARNG's objective criteria method ensures the process remains consistent with senior leader guidance and removes the ability to subjectively shape the list





FY25 NGREA Buy List Glidepath





- The development of the NGREA Buy List is a collaborative and transparent effort across the ARNG enterprise, led from the bottom-up
- It is imperative for participants to provide their inputs during their window of opportunity
- NGREA funding varies from year-to-year
- NGREA funding is not known until Appropriations Bill is passed
- The same business rules used to allocate funding across the list are the same rules used manage the list to the last dollar



NGB Acquisitions

Ms. Monica Williams
ED of Acquisitions and
Head of Contracting Activity, NGB





National Guard Bureau Executive Director of Acquisitions & Head of Contracting Activity



Ms. Monica C. Williams, SES



Operational Contracting (AQ-C) Overview



LTC Michael Wade Deputy Division Chief, AQ-C



AQ-C Mission

The Operational Contracting Division provides *timely, effective and efficient* cradle-to-grave acquisition support to the CNGB, VCNGB, Director of the Army National Guard, Director of the Air National Guard, and Director of the Joint Staff.

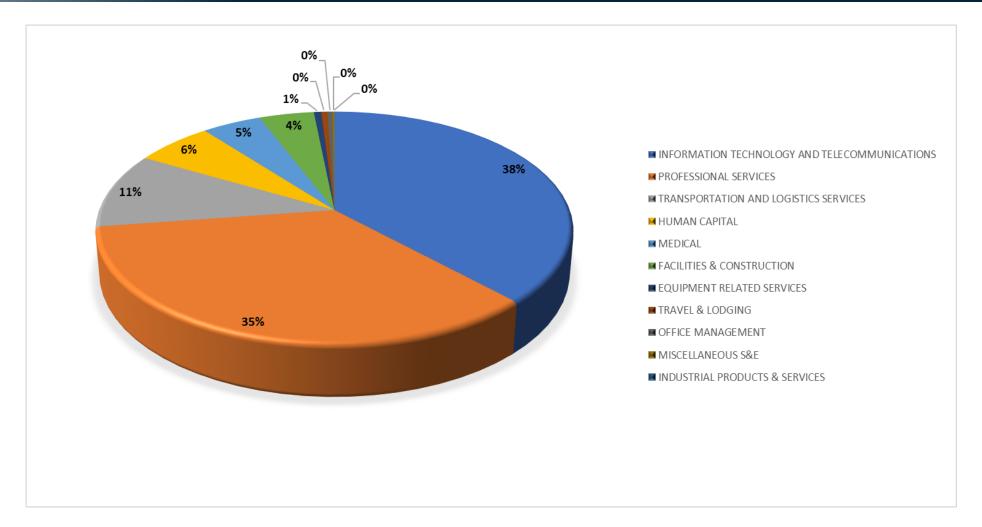


AQ-C Responsibilities

- Executes and oversees 400+ NGB contract actions for supplies and services valued at more than \$355M annually.
- Approves assisted acquisitions for the entire enterprise ~\$2B per year.
- Oversees all visit requests between AQ-C customers and industry.
- Responds to Freedom of Information Act requests.
- Executes and manages all Cooperative Agreements on behalf of NGB related to Army Compatible Use Buffers.
- Provides emergency assistance to the Field (54 states, territories, and District of Columbia).

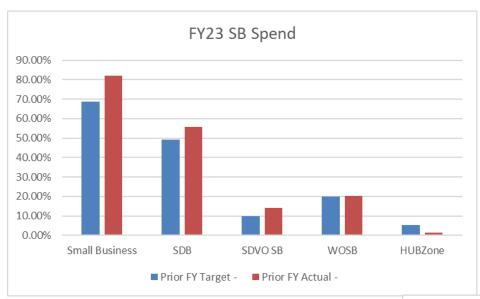


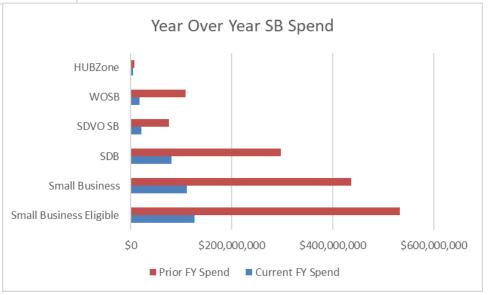
What we buy?





AQ-C Small Business Metrics







FY25 AQ-C Industry Day

- 1. Who YOU, AQ-C and NGB requirement holders
- 2. What AQ-C Industry Day / Matchmaking
- 3. When December 2024 (Actual Day is TBD)
- 4. Where Joint Base Andrews JBA, MD
- 5. Why Provide industry with upcoming requirements for the Joint Staff, Army National Guard and Air National Guard and improve/create partnerships between contractors.

We need your help in shaping what you want to see at Industry Day. If you are interested in sharing your requests please email Ms. Candace Medina, Chief and LTC Michael Wade, Deputy Chief at NGB-AQIndustryDay2025@army.mil



Questions

AMC Priorities

Brig Gen Daniel Begin Special Assistant to the AMC/CC





'Vintage' Aircraft Reality



- "Heartbreak Hotel" by Elvis Presley was #1 this year
- "The Ten Commandments" was the #1 movie this year
- Average price of a car in the U.S. was \$3,120
- Average price of yearly college tuition was ~\$900
- A six pack of beer was ~\$1.20

The Year 1956

The Aircraft KC-135

Air-refueling Generations



GEN 1 - 1950s



Platform:

- Power: Propellers/Turbojet
- Airframe: Straight wing
- Comms: LOS voice
- Infrastructure Requiremer
 Military

Mission System:

Boom Only

Survivability:

• Permissive environments

Automation:

None / Early Autopilot tech

GEN 2 - 1970s



Platform:

- Power: Turbofan / Highbypass
- Airframe: Swept wing
- Comms: Commercial SATCOM
- Infrastructure Requirements: Military

Mission System:

- Boom
- Drogue (added equip)

Survivability:

Permissive environments

Automation:

Autopilot

GEN 3 - 2010s



Platform:

- Power: High Efficiency Turbofan
- Airframe: Composite material Tube and wing form
- Comms: Some tactical datalink Military SATCOM
- Infrastructure Requirements: Commercial/Cyber

Mission System:

- Integrated Boom & Drogue
- Some Task Automation

Survivability:

- Permissive environments
- Some tactical countermeasures

Automation:

- Fly-by-wire
- · Early Auto-routing

GEN 4 - 2030s?



Platform:

Architecture: Open
Power: Very High Efficiency
Airframe: Evolutionary
Comms: Multi-Path
Secure Comms / Battlespace
Awareness Suite
Infrastructure Requirements:
Platform Dependent

Massion System:

- UAS refueling
- Advanced Automation
- Sensing & data relay

Survivability:

- Contested environments
- Advanced countermeasures

Automation:

Advanced Task Automation

GEN 5 - 2050s?



Platform:

- Architecture: Open
- Power: Revolutionary
- Airframe: Revolutionary
- Comms: Cognitive
- Infrastructure Requirements:

 Platform Dependent

Mission System:

- Fully Automated
- Advanced Sensing & Data Operations
- Adaptable

Survivability:

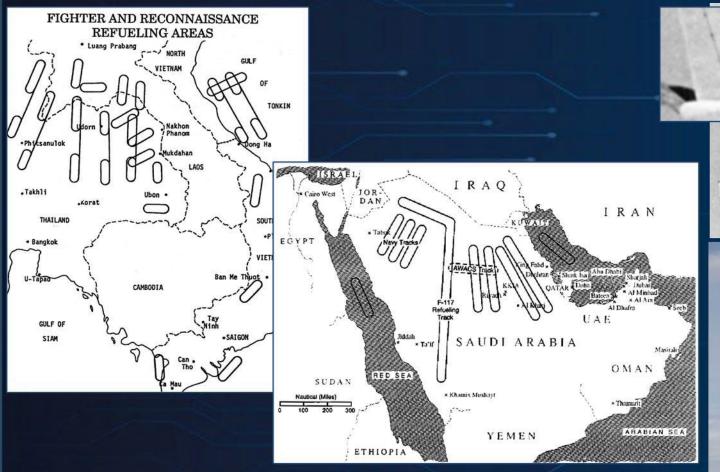
- Denied environments
- Cognitive countermeasures
- LO / Attritable Options

Automation:

Mission level

Legacy Operations









OVERSEAS COMBAT OPERATIONS

18.10M PASSENGERS
7.89M TONS OF CARGO
1,017,211 SORTIES



TOTAL FORCE TEAM

48,216 ACTIVE DUTY & CIVILIAN 35,657 AIR NATIONAL GUARD 22,613 AIR FORCE RESERVE

One Departure Every 4.2 Minutes... Every Day... 365 Days a Year!

AIRLIFT SINCE 9/11
29.06M PASSENGERS
10.72M TONS OF CARGO

24.5B POUNDS OF FUEL

(3.66B GALLONS OF FUEL)

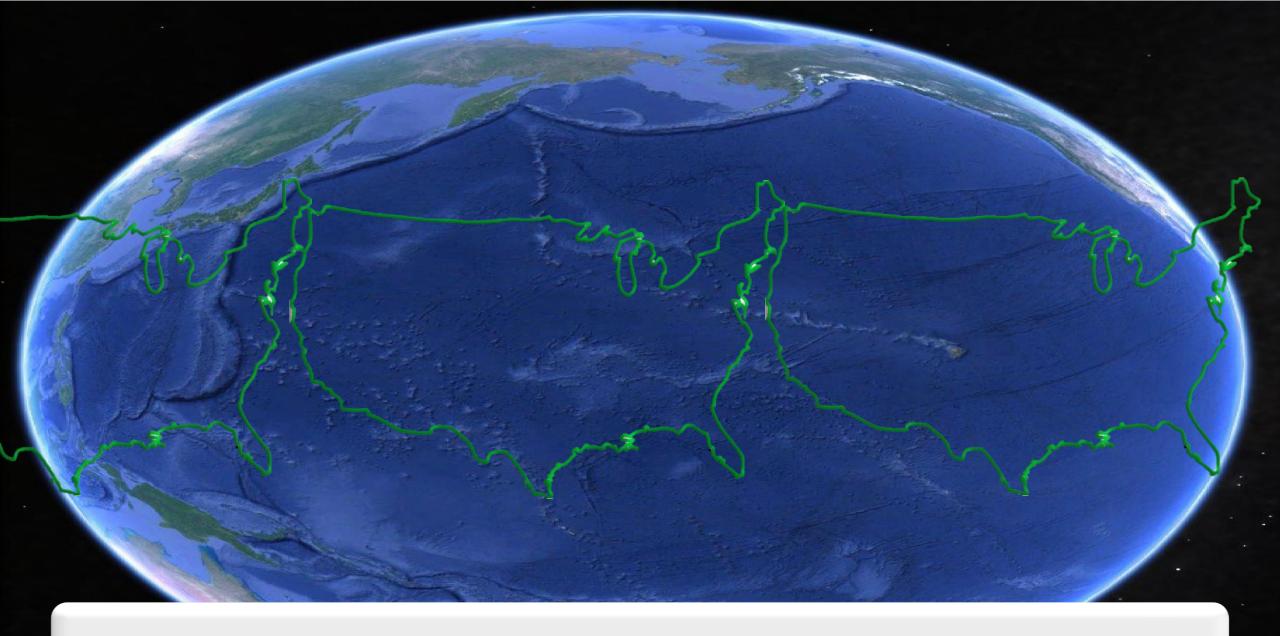
AEROMEDICAL EVACUATION

SINCE OIF

52,106 SORTIES

252,346 PATIENT MOVEMENTS





Distance + Limited Basing + Current Joint Integration = Readiness Shortfall

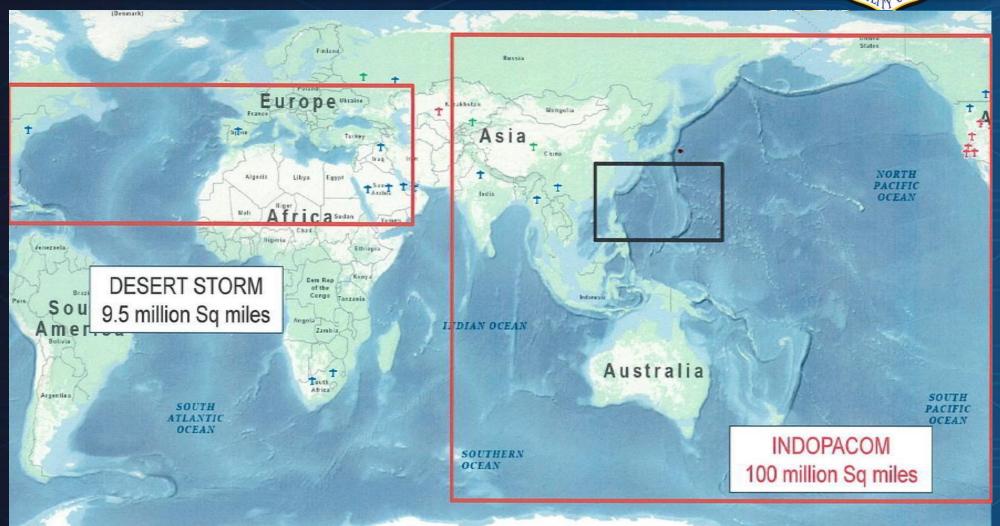
Scaling the Pacific





Operational Problem at Scale





THE AMC MANIFESTO



"Victory will be delivered on the shoulders of Mobility Airmen and Victory Starts Now." - AMC Strategy, March 2022

- Mobility Air Forces must be able to:
 - 1. Communicate
 - 2. Navigate
 - 3. Maneuver
- At the tempo required to win inside the first island chain and anywhere else
- Air Mobility will be contested in all domains
- Demand for logistics will exceeds supply, both in mass and velocity
- Air Mobility is the meaningful maneuver of the Joint Force and provides an asymmetric advantage to the warfighter, delivering lethality

WHAT DOES THIS MEAN TO YOU



- Tanker / Airlift / GAMSS Connectivity Needed ASAP
 - Federated not integrated
 - Line of Sight / Beyond Line of Sight
 - Interoperable across weapons systems
- We will likely go to war with the tools we currently have
 - Precision, Navigation, Timing solutions needed
 - Technical solutions at the back end of the aircraft still needed (i.e. material handling, loading equipment upgrades)
- Asymmetric AMC solutions/ 'Game Changers' to the Joint Force
 - Palletized Effects
 - Max Endurance enablers

AMC & INDUSTRTY - Marco-Polo



- AMC to Industry (Marco) Spring Industry Preview, 10-12 Apr 23
 - AMC presentations on capability gaps to Industry
- Industry to AMC (Polo) Fall Industry Panel, 8-9 Nov 23
 - Industry presentations to AMC Panels

Results:

- Potential follow-up with broader AMC staff and others
- Continual dialogue to include whether a defined requirement exists/will exist (i.e. Requirements/Planning Council Process)

Next Event:

- 2024 Spring Industry Preview, 16-17 Apr 24 – Location TBD

AMC & INDUSTRTY - Other Events / Contact



- 12-14 Feb 24 AFA Warfare Symposium, CO
- 27 Feb 24 AMC Joint Industrial Capacity & Capability Board (JICCB), Scott AFB – to determine industrial capacity and capabilities of US aviation industry and the ability to quickly support MAF in conflict (AMC/A4 led)
- 16-18 Sept 24 Air, Space, and Cyberspace Conference, DC
- 31 Oct-3 Nov 24 Airlift/Tanker Association Conference, TX
- AMC Industry POC:
 - Mr. Amanda Dahm
 - Phone: (618)-229-2268
 - Email: HQ.AMC.IndustryEngagement@us.af.mil

Questions





NGAUS Industry Program Update

Blaise Lemke NGAUS Industry Liaison



Restructured Membership Benefits

Old Benefits

Restructured Benefits

Benefits	Platinum \$2.500/YR	Gold \$1,500/YR	Silver \$1.000/YR	Bronze \$500/YR
Company name inscribed on platinum plaque displayed on the wall at the National Guard Memorial	~			
Dinner "one on one" with NGAUS chairman of the board or president	~			
Two invitations to NGAUS hosted congressional and Guard receptions	~			
"One on one" business strategy meetings with NGAUS staff	THREE	ONE		
5% discount to advertise in NATIONAL GUARD magazine	~	~	*	~
\$200 discount per 10' x 10' booth when exhibiting at the NGAUS annual conference (Category A, B & C only)	~	~	~	~
Company name and product/service description in June issue of National Guard Magazine	~	~	~	~
Industry Day Registration	TWO Complimentary	ONE Complimentary	\$100 Discount	\$100 Discou
Company and logo displayed on NGAUS website with direct link to your website	~	~	~	~
Preferred booth space at annual conference	~	~	~	~
Invitation to NGAUS sponsored Business Development Sessions: Industry Day, annual conference or at the National Guard Memorial	~	~	~	~
Participate in state industry partnership program	~	~	~	~
Distinctive membership plaque, card and lapel pin	~	~	*	~
Complimentary magazine subscription	7 Copies	5 Copies	3 Copies	1 Сору
Access to Members Only section of the NGAUS website	~	~	~	~
Licensed to use the NGAUS Corporation logo on company publications	~	~	•	~
Subscription to Washington Report, the NGAUS weekly e-newsletter	~	~	~	~
Complimentary office and parking at the National Guard Memorial	~	~	~	-





Corporate Notes Rebrand

Old Format

NGAUS News Digest November 15, 2023

Note: Attached, you'll find Defense Morning Clips, news stories compiled by DoD.

1. U.S. Senate Committee on Small Business & Entrepreneurship press release - Shaheen Introduces Legislation to

U.S. Senator Jeanne Shaheen (D-NH), Chair of the U.S. Senate Committee on Small Business and Entrepreneurship (made to veteran-owned small businesses.

"For National Guard veterans, starting a business is another way to showcase their commitment, resiliency, and disthe loan process for many veterans and make it more accessible. Once again, we thank Chairwoman Shaheen for h

 $\underline{https://www.sbc.senate.gov/public/index.cfm/pressreleases?id=7774CB26-07AD-4A0D-A591-173E46B0B011}$

FULL STORY BELOW

2. Dakota New Now - Promise Crawford is the SD Army National Guard's first female Native American Sergeant N

Elizabeth "Promise" Crawford was promoted to the rank of Sergeant Major in the South Dakota Army National Gual Dakota National Guard. Crawford is from Poplar, Montana, and the Fort Peck Assiniboine and Sioux Indian Reservat

https://www.dakotanewsnow.com/2023/11/14/promise-crawford-is-sd-army-national-guards-first-female-native-a

FULL STORY BELOW

3. Oswego County Today (N.Y.) - Oswego Air Guardsman Receives State's Top Valor Medal For Car Crash Actions

U.S. Air Force Lt. Col. Joshua Carter, the director of the 174th Operations Support Squadron's commander's action g

New Format



Corporate Notes 11/14/2023

Blaise's Bulletin

DRAFT AGENDA BELOW: Industry Day - December 11-12, 2023: SLOTS ARE FILLING FAST! Get your registrations in to secure your spot. We operate the registration as first come, first serve and have limited capacity at NGAUS. Capitalize on this opportunity to register for Industry Day and take full advantage of your Corporate Member Benefits

Please fill out the link below and email it back to me at blaise.lemke@ngaus.org. Your registration will be complete as soon as I process the form and receive payment - if applicable.

Thank you for being great supporters of the Association and I look forward to hosting a great Industry Day.

Industry Day DRAFT Agenda

Industry Day Registration Form

NEW WAVE CR? The House is scheduled to consider Speaker Mike Johnson's two-tiered plan to keep the government funded past Friday. One thing became clear Monday. ... It's never too late to try new things. Enough Republicans have come out against the measure, with some saying they won't even vote in favor of the rule to open debate on the proposal. Johnson, for his part, anticipated needing Democrats to help him clear the bill. But with the clock ticking to avert a government shutdown, House

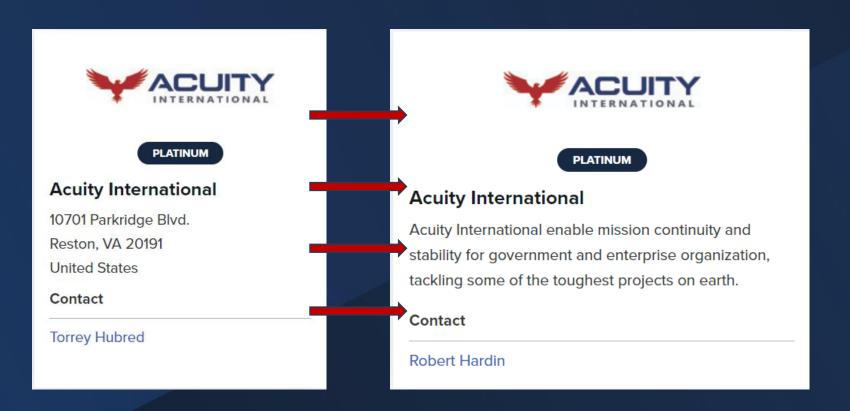


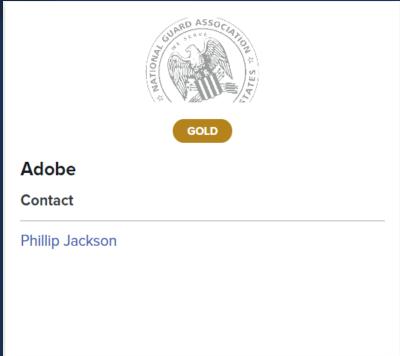
Corporate Member Directory Update

Old Format

New Format

No Info Format







NEW PLATINUM MEMBER BENEFIT

All platinum members may submit one free advertisement to the Washington Report per year.



146th NGAUS Conference and Summer AGAUS Save the Dates

TJ Pierce/Deb Salters, NGA-Michigan COL Ed Suarez/Kevin Rose, NGA-Minnesota



SAVE THE DATE



AUGUST 23 - 26, 2024



2024 AGAUS Summer Conference



June 11-14, 2024 - Bloomington, Minnesota

Attending the AGAUS Summer 2024
Conference in Minnesota will provide
you with valuable networking,
knowledge, and professional
development opportunities, as well as
a chance to stay updated on
developments in the National Guard
and defense communities. It's an
excellent platform to connect, learn,
and collaborate with the senior
appointed military leader from each
state, territory, and the District of
Columbia.

Event Registration & Hotel Reservations



\$750 per person or \$1,000 for two!

25 Exhibitor Spaces

32 Sponsorship Opportunities

All Exhibitors & Sponsors include:

- ☐ Conference Registration for up to (2) attendees.
- Sponsor logo on all print and on-line event website.
- ☐ Attend all general sessions and open committee meetings with The Adjutants General.
- ☐ Attendance at the Reception, off-site dinner, all breaks, and meals.
- ☐ Scrolling logos throughout breaks or meals on main screen.
- Unlimited sponsor provided collateral left at seats/tables for guests.
- ☐ Display sponsor provided signage.

Cancellations & Refunds: Sponsorships are 100% non-refundable.

Joint us at the Hilton Minneapolis/St.

Paul Airport in Bloomington,
Minnesota. Showcase your
company's products, services, and
solutions by adding on a special event
sponsorship. Industry partners who
wish to sponsor a conference event
will receive an opportunity to provide
a brief presentation to the senior
appointed military leader from each
state, territory, and the District of
Columbia. For more information
contact: Kevin Olson at 651-212-0573
or email: kevin@snowglobepr.com

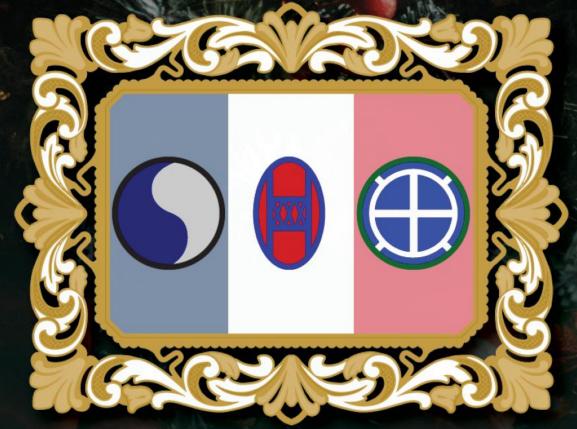


Break until 1515





Break until 1515



Commemorative Ornament

The National Guard Educational Foundation recognizes the 80th anniversary of D-Day with our 2023 ornament. The Guard's significant contributions to that momentous offensive are represented by the insignia of the first three National Guard divisions to land in France appearing over the French flag.

Now Available in the NGAUS Library

Proceeds benefit the National Guard Educational Foundation, a 501(c)3 not-for-profit organization that preserves 387 years of National Guard history.

National Guard Association of the United States, Washington, D.C. | www.ngaus.org

Air National Guard Brief

Lt Gen Michael Loh Director of the Air National Guard



NGAUS Legislative Panel

Ms. Marcy Weldin, Ms. Julian Plamann, Mr. Russel Read



Army National Guard Brief

LTG Jon Jensen
Director of the Army National Guard



Special Recognition

Col (Ret.) Bruce VanSkiver NGAUS CAP Chair



Final Thoughts and Close Out



Questions?



Backup



Mission



- Serve as a strong advocate for National Guard service members, their families, and veterans in Washington, D.C.
- Continuously improve National Guard readiness, modernization, and quality of life within the Total Force
- Preserve and promote the National Guard's rich militia heritage as the first military organization of the U.S.

Strategic Overview

- Advocacy
- Apolitical & Non-Partisan



Lobby for National Guard equipment parity and benefits equity





Collaboration with:

- DoD, NGB, VA and DHS
- Military Service Organizations, Veteran Service Organizations



Develop strong relationships with Congress and staff



Grassroots engagement



Priorities for a 21st Century National Guard Ensuring Deployability, Sustainability, and Interoperability with the Active Component through...



The **Same** Organization

- Future Multi-Domain Battlefield Interoperability, including:
 - Deployable & Interoperable Force Structure that is Validated & Doctrinally Consistent
 - Space National Guard as Primary Combat Reserve within Space Force
 - Continued National Guard Integration into Total Force Cyber Mission & Training



The Same Equipment

- Deployable, Interoperable & Sustainable Equipment
- Concurrent & Proportional Fielding of Equipment to the National Guard, including:
 - UH-60M, MQ-1C 25M, F-35A, KC-46A, C-130J & FVL Procurement
- National Guard Equipment Modernization & Recapitalization, including:
 - AH-64E, HMMWV, M1 & M2, C-130H, A-10, F-15 & F-16 Modernization

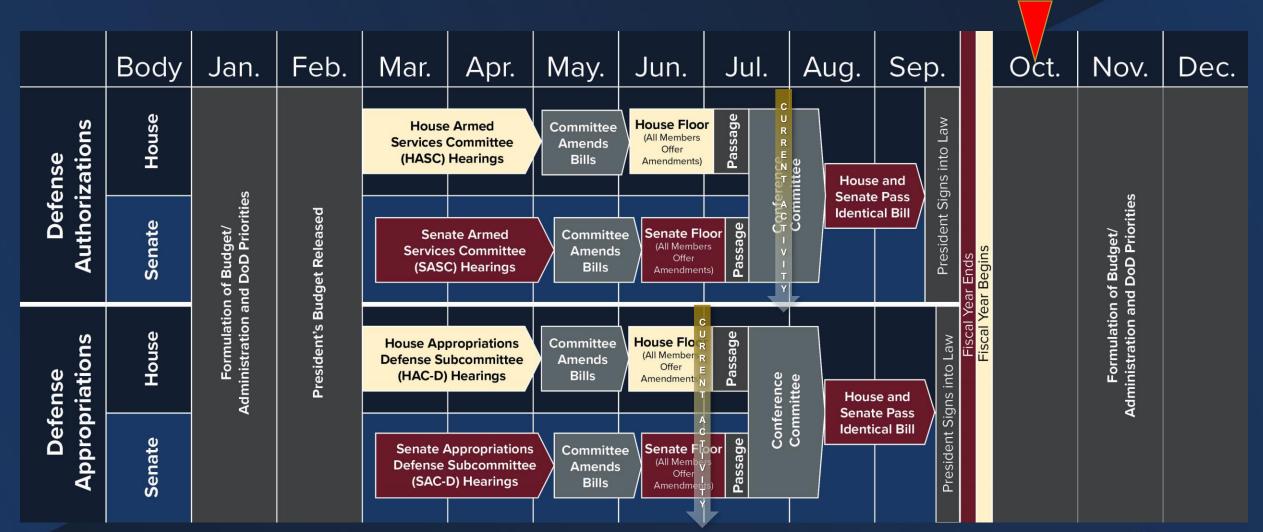


- **Zero Cost TRICARE to Ensure Reserve Component Medical Readiness**
- Post 9/11 GI Bill Parity
- Robust National Guard & Reserve Equipment Account (NGREA) Funding
- **Tax Incentives for Guardsmen & Employers**
- **Ready Access to Mental Health Care & Suicide Prevention**
- **Increased National Guard Military Construction (MILCON) Funding**





Defense Congressional Cycle





What Can You Do?



Get Informed



Communicate & Socialize



District Congressional Staff
Outreach



Membership Type and Dues Structure

Company Grade 01, 02, 03, W01, CW2, CW3	\$40.00
Field Grade 04, 05, 06, CW4, CW5	\$80.00
Flag Officer 07, 08, 09, 010	\$130.00
Digital Life/Active Life Membership	\$500/\$1,000

- Active Annual Membership: Dues are collected based on pay grade
- Digital or Active Life Membership: Paid once or in installments for a lifetime membership
 - Monthly Installments available (up to two years to pay off)
 - Your Annual Membership can be applied to the Life Payment

