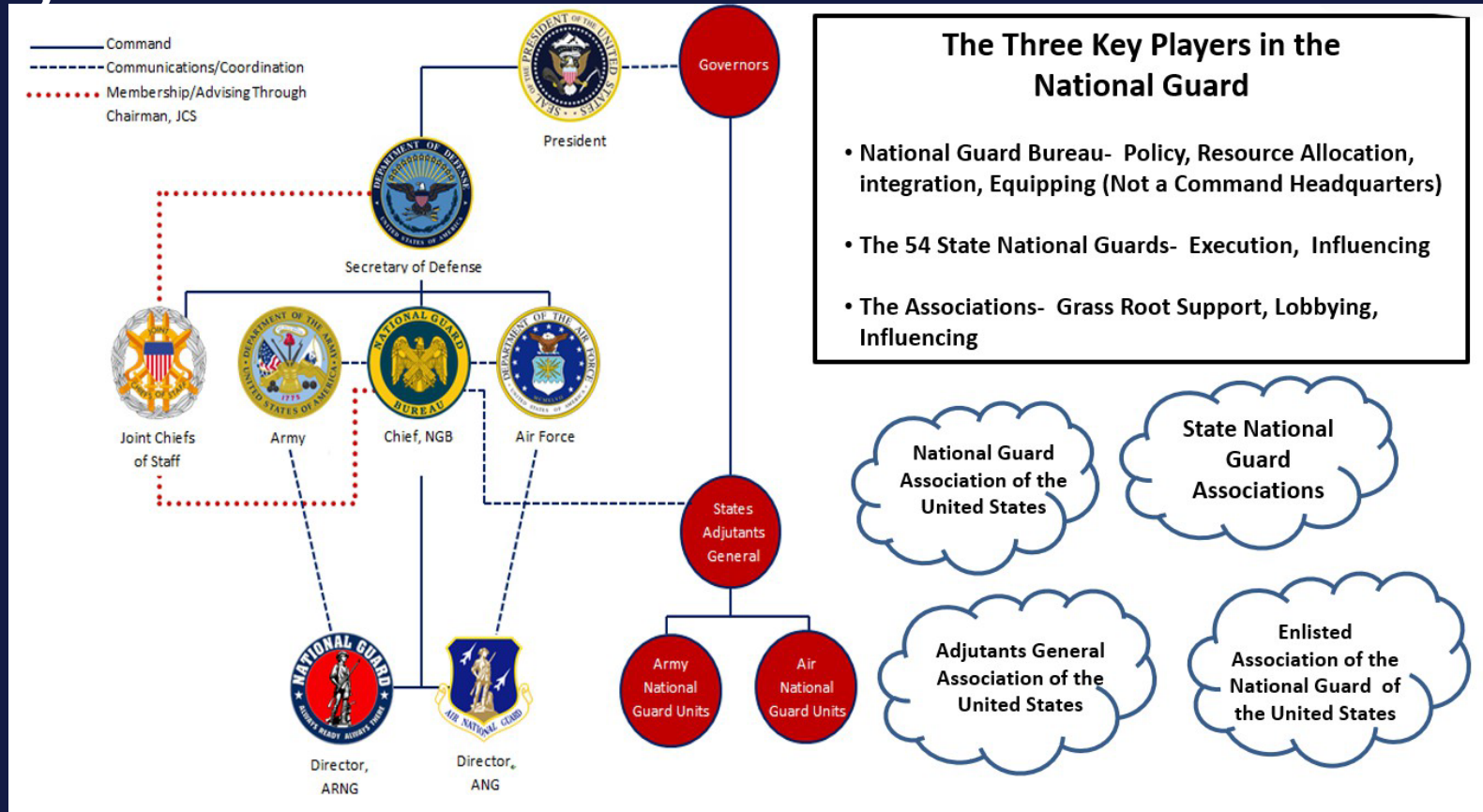




NGAUS

Relationships, Command and Control, Influencers



NGAUS

**CORPORATE
 ADVISORY
 PANEL**

MG(R) Tim Gowen

NGAUS Welcome and Senior Leader Remarks

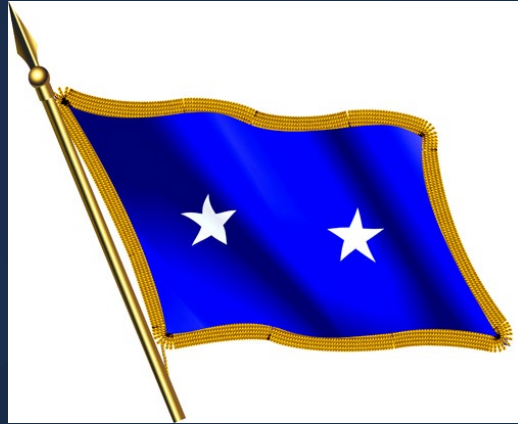
MG (Ret.) Francis M. McGinn
NGAUS President

Chief of the National Guard Bureau



General Steven Nordhaus
Chief, National Guard Bureau

Acting Director, Air National Guard Brief



Maj Gen Duke Pirak
Acting Director of the Air National Guard

NGB Legislative Update

COL Jonathan Grabill
NGB-LL



NATIONAL GUARD BUREAU LEGISLATIVE LIAISON HOUSE AND SENATE

Division Chief



COL Jonathan Grabill
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Region 7



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Region 8



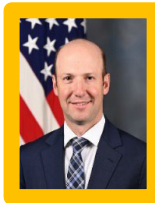
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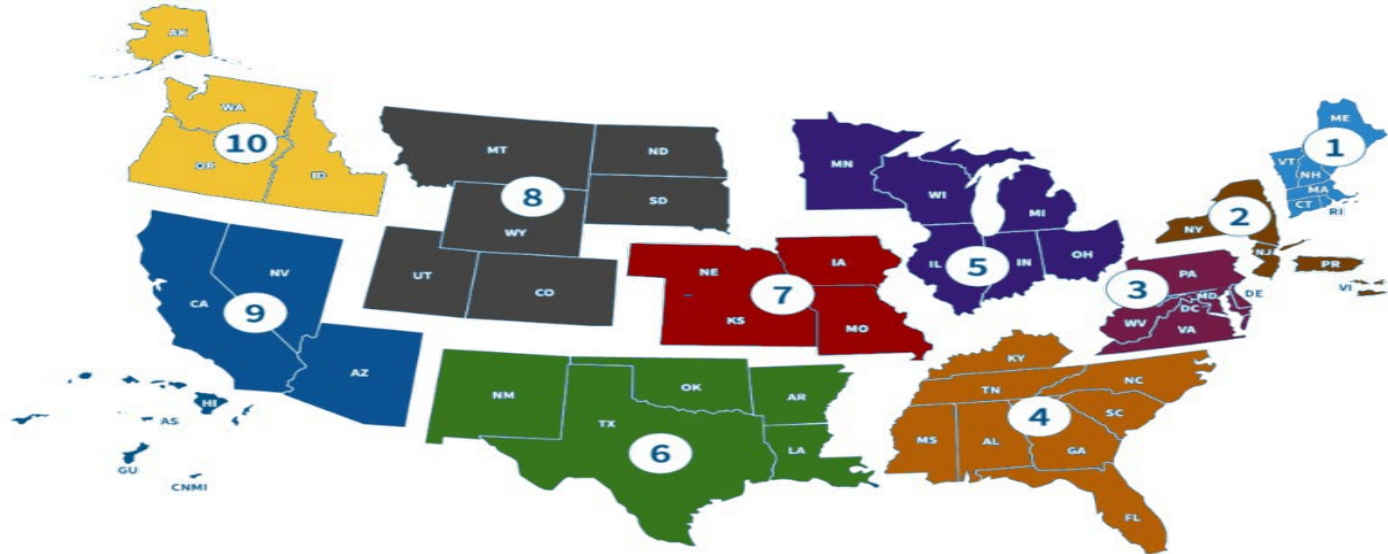


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NGB and NGAUS: What is the difference?

COL Grabill & COL (Ret.) Jon Eisberg

What's the Difference: NGAUS & NGB



- Private 501(c)(19)
- Advocate & Influence
- Registered Lobbyists
- Responsible to our membership
- Professional Development Association
- Close relationship with AGAUS / EANGUS



- Constrained by Title 10
- Educate and Inform
- Best Military Advice
- Inquiry response
- Accountable to Dept and MILDEPS

Break until 1000



NGAUS Resolutions and Legislative Priorities

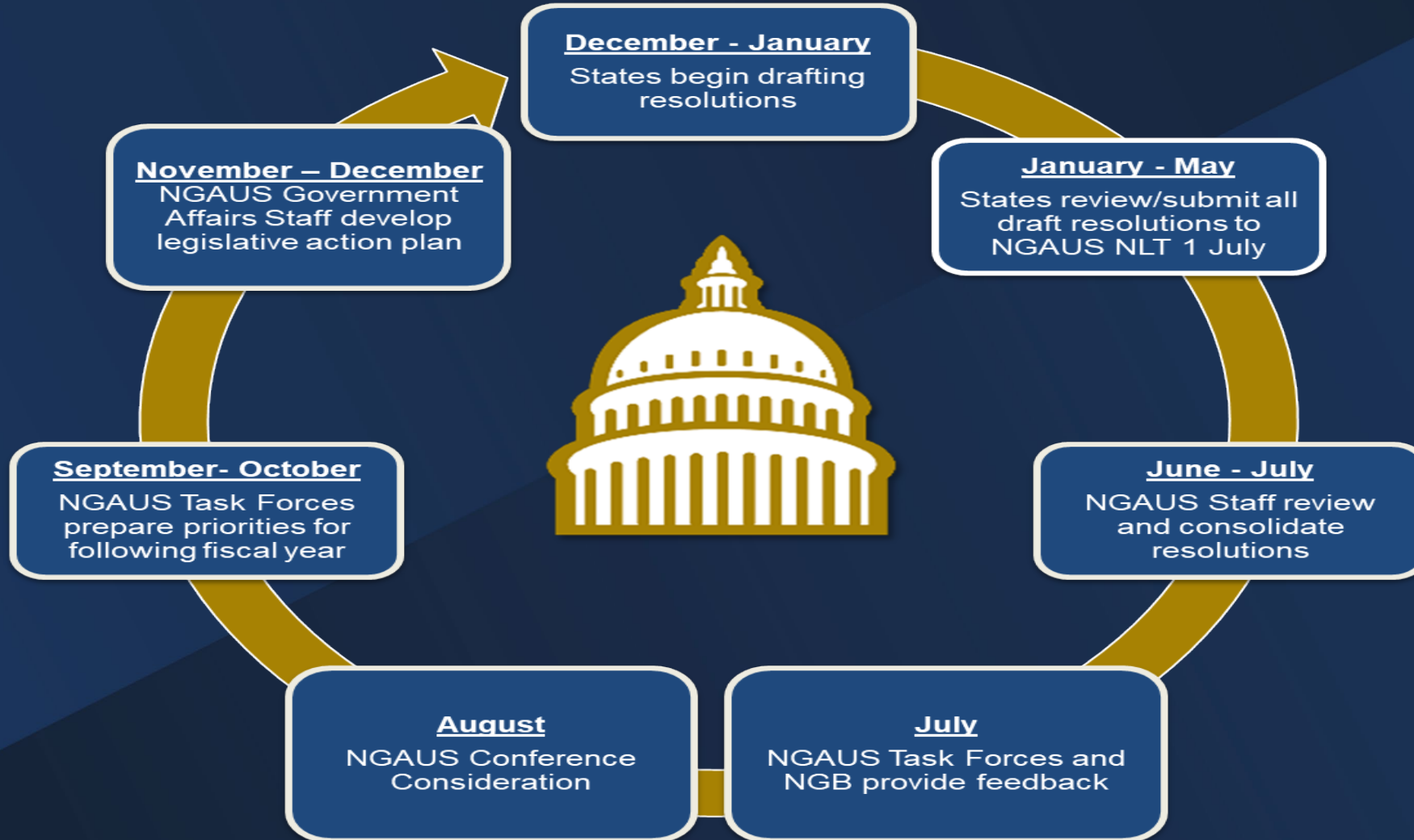
Jon “Ice” Eisberg
Vice President
Government Affairs



NGAUS

Resolutions

What should NGAUS advocate for?



NGAUS Resolutions POC: Mikaila.Flagg@ngaus.org

Resolutions Review and Cleanup

2025

Considered: 232

- **Army:** 2 failed, 2 withdrawn
- **Air:** 1 withdrawn
- **Joint:** 4 failed

Passed: 223

- **Army:** 4 Additions, 9 Changes, 9 Deletions
- **Air:** 25 Additions, 13 Changes, 63 Deletions
- **Joint:** 12 Additions, 4 Changes, 84 Deletions

By-Law
Change

Deleted 156
last year!!!

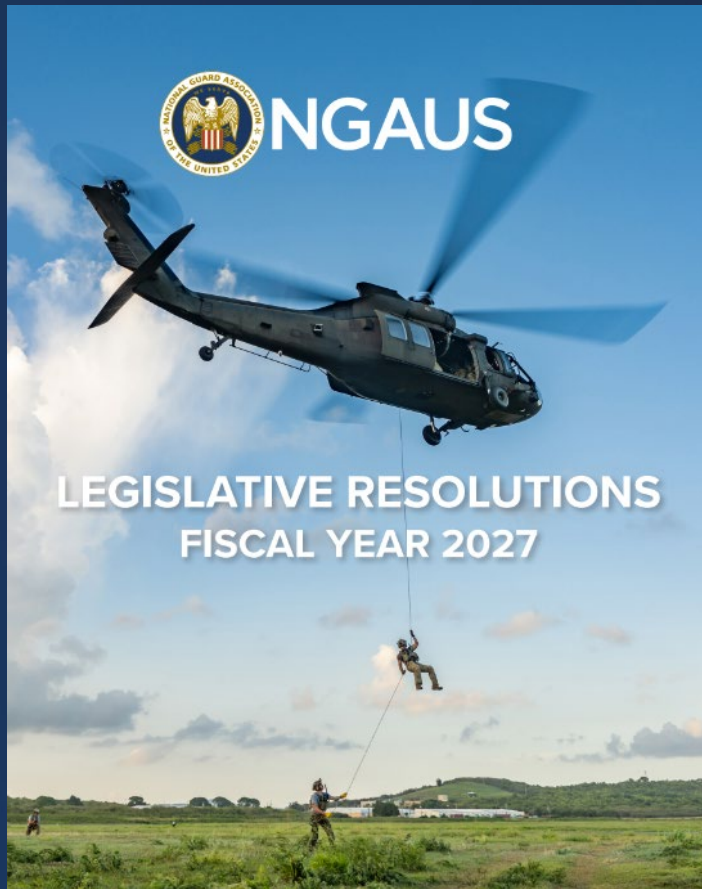
2026

Total Resolutions under Review: **142**

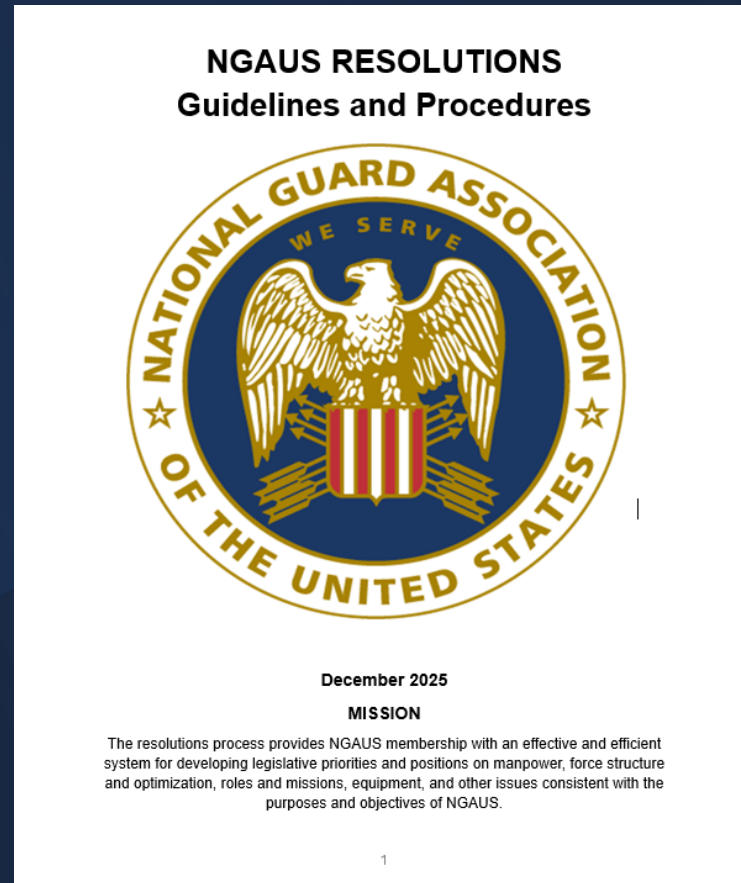
- **Army:** 19
- **Air:** 37
- **Joint:** 86

Resolutions – Year Ahead

Share with your Members!



FY27 Resolutions Booklet



Resolutions SOP - NEW

**National Guard Association of the United States
Draft Resolution Form**

State Association Presidents, Executive Directors and Resolutions Chair are responsible for uploading proposed changes to standing resolutions, new resolutions, and any state or territory co-sponsorships. All resolutions must be submitted via the NGAUS Resolutions portal, located here:

State Association Admin	Subject Matter Expert
First Name: <input type="text"/>	First Name: <input type="text"/>
Last Name: <input type="text"/>	Last Name: <input type="text"/>
Rank: <input type="text"/>	Rank: <input type="text"/>
Title: <input type="text"/>	Title: <input type="text"/>
Email: <input type="text"/>	Email: <input type="text"/>
Phone: <input type="text"/>	Phone: <input type="text"/>
Date (MM/DD/YY): <input type="text"/>	Resolution Number: <input type="text"/>
Year: <input type="text"/>	Item Number: <input type="text"/>
State: <input type="text"/>	Resolution Type: <input type="text"/>
Category: <input type="text"/>	Task Force: <input type="text"/>

Relating To:

Proposal Statement: In one sentence, please describe the specific item, program or legislation being proposed.

Recommendation Information: Use this box to further explain the changes being proposed above. This can identify policy, modernization program, equipment, status, states or personnel impacted.

NGAUS

Resolutions Template - NEW

Available at [NGAUS.org/legislation/resolutions](https://www.ngaus.org/legislation/resolutions)



Resolutions – Best Practices

Things to keep in mind when submitting a resolution:

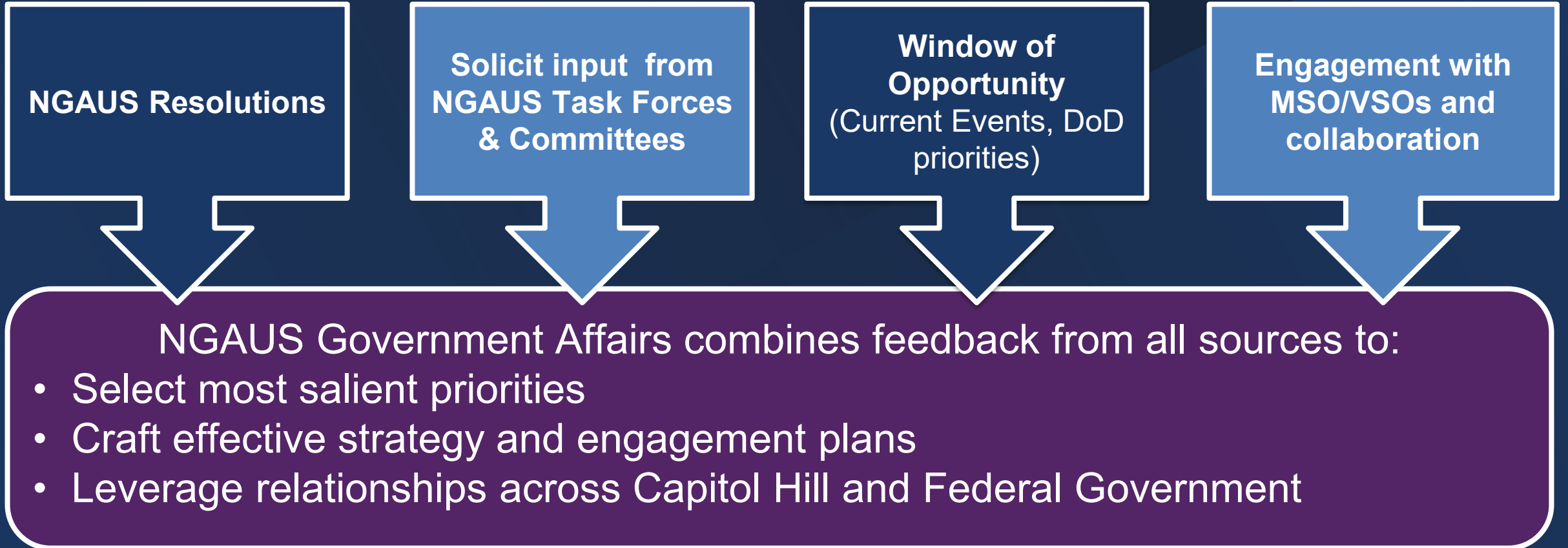
- Collaborate with State Association Leadership **PRIOR** to submission to State Conference
- Continue communicating with State Assoc. Leadership to ensure resolution is submitted at the national level **NLT 1 July**
- Provide supporting recommendation information for NGAUS Government Affairs staff to use when preparing handouts/TPs on the item, product, equipment
 - **Submit a white paper to support your resolution**

Resolutions – Best Practices

Things to avoid:

- Resolution **cannot contain** proprietary product names
- Avoid proprietary nomenclature in the resolution when explaining it in the white paper
- Acronyms
- Don't over engineer or complicate the resolution (i.e., Not too technical)

Establishing NGAUS Priorities



FY27 NGAUS Priorities - Joint

Personnel Reform

- **Duty Status Reform**
- Military Technician Modernization

GI Bill Parity

Reduced Premiums for Grey Area Retirees

Establish Title 32 Cyber Authorities & Incentive Pay

Enhance UAS/C-UAS Capabilities & Authorities



FY27 NGAUS Priorities – Army

ARNG Aviation Modernization

- AC/RC Aviation Force Structure Parity
- Procurement & Upgrade UH-60M, CH-47F, & LUH-72

ARNG Artillery and Air Defense Modernization

- Self-Propelled & Towed Cannon Artillery Modernization
- M-SHORAD Modernization

ARNG Vehicle Modernization

- Enhance Engineering Platforms & Capabilities
- HMMWV Modernization & Sustainment



FY27 NGAUS Priorities – Air

Fighter Recapitalization

- F-35 Procurement & Modification
- F-15EX Procurement

Mobility Modernization and Recapitalization

- C-130J & KC-46A Procurement
- C-17 Modifications

Operational training / Mission Support

- Tactical Command and Control platform conversion
 - JWICS access across ANG Wing installations
 - Modernization of the Combat Readiness Training Center
- Enterprise Infrastructure and Ranges



So what's next?

Questions?

The Adjutant General Association of the United States (AGAUS)

MG (Ret) Tim Orr
Executive Director, Adjutant General Association of the United
States



The Adjutants General Association of the United States (AGAUS)

“The Adjutants General’s Role in the Guard Enterprise”

MG (Ret) Tim Orr
AGAUS Executive Director
Former Adjutant General, Iowa
✉ agus.executive.director@gmail.com
☎ (515) 360-5282

The Adjutant General (TAG)

“The Role Industry Must Understand First”

- **Senior state military official** and principal military advisor to the Governor
- **Appointed by (or elected by)** the Governor (*except the District of Columbia*) and serves at the pleasure of the Governor.
- **Responsible for both the Army National Guard and Air National Guard** within the State, Territory, or DC
- **Ensures readiness, domestic response, and execution of federal missions**
- **Operates across state and federal authorities**, coordinating with the National Guard Bureau, the Department of War, and Congress

Additional TAG Responsibilities

“Beyond Army, Air, and Domestic Operations”

- **Principal interface with the National Guard Bureau** for readiness, resourcing, and policy execution
- **May lawfully engage Members of Congress** in a state capacity, unlike Title 10 commanders
- **Leads interagency coordination** during state disasters and Defense Support of Civil Authorities (DSCA)
- **Responsible for the State Partnership Program (SPP)** and represents the State in national and international Guard engagements
- **Some TAGs have additional state responsibilities**, such as emergency management and Veterans Affairs.

What is AGAUS?

The Adjutants General Association of the United States

- **Professional association of the 54 Adjutants General**
(States, Territories, and the District of Columbia)
- **Represents the collective perspective of State military leadership**
responsible for the Army National Guard and Air National Guard
forces nationwide
- **A forum where State requirements are aligned and elevated**
into National Guard priorities
- **Not a headquarters and not a trade association**
— focuses on **requirements, readiness priorities, and execution**
- **Key integrator across the Guard enterprise** connecting Governors,
the National Guard Bureau, Congress, and partners

AGAUS – How The Organization Functions

Leadership & Governance

- **Peer-led organization** of the **54 Adjutants General**
- Leadership roles are filled by **serving TAGs**, elected by their peers

How Work Gets Done

- AGAUS operates through **TAG-led committees**, not staff-driven action
- Committees focus on **AGAUS priorities**, and outputs reflect **collective TAG judgment** and consensus
- Most engagements are virtual – two annual conferences

Key Committees (Proposed)

- **Force Structure & Modernization** (Army & Air perspectives)
- **Strategic Engagement**
- **Legislative & Policy**
- **Infrastructure & Facilities**
- **Council of Governors**

Bottom-Line: AGAUS is a peer-led, priority-driven organization focused on requirements, readiness, and execution

AGAUS – Mission and Priorities

Mission: To align and advance National Guard requirements, readiness priorities, and execution realities—ensuring the Guard remains ready for state, federal, and global missions

Priorities

People

- Full-time manning and technician reform
- Recruiting, retention, and force readiness

Force Structure

- Modernization parity with the Total Force
- NGREA utilization and Guard-proportional transformation

Facilities

- MILCON parity and resilient installations
- Installation protection, including counter-UAS

Bottom-Line: AGAUS focuses on what the Guard must have to execute—today and tomorrow

National Guard Enterprise: Roles and Balance

“How Requirements Become Readiness”

AGAUS – Adjutants General - Requirements and Execution

Aligns state-level Guard requirements and readiness priorities into a national perspective

NGAUS – Officers, Enlisted, and Retiree members across the 54 - Legislation and Resourcing

Advocates on Capitol Hill to secure authorities, funding, and benefits

EANGUS – Enlisted Soldiers and Airmen - Enlisted Voice & Force Health

Focus on readiness, retention, and quality of life for the force & families

NGEDA – State association executive leadership - Enterprise Enabler

Provides governance, continuity, and operational support to state associations

Bottom-Line:

- Together, AGAUS, NGAUS, and EANGUS deliver unified advocacy, professional support, and strategic engagement for the National Guard enterprise
- NGEDA enables the enterprise to function effectively

Funding Authority Available to TAGs

“Multiple Paths to Resource Guard Capabilities”

State Funding - *Governor-controlled resources*

- Rapid, flexible procurement
- Domestic response, resilience, cyber, infrastructure
- Often, the first mover for emerging requirements

Federal Guard Funding - *Title 32 / NGB-managed*

- Training, readiness, and modernization
- Must align with national Guard priorities
- Subject to federal acquisition rules
- Congressionally Directed

NGREA - *Congressional modernization authority*

- Addresses Guard-unique equipment gaps
- Three-year obligation window
- Enables rapid adoption of proven solutions

Bottom-Line: TAGs are not limited to a single checkbook—effective solutions align to the right funding path at the right time

NGREA

“National Guard and Reserve Equipment Account”

What is NGREA?

- **Congressional procurement authority** separate from Service POM cycles
- Designed to address **Guard-unique and underfunded equipment gaps**
- Enables **faster modernization** using proven, fieldable solutions

What NGREA Is Not?

- Not a substitute for Service modernization programs
- Not a one-off earmark for individual States
- Not early-stage R&D or experimental technology funding

How NGREA Works?

- **TAGs validate operational capability gaps**
- **AGAUS aggregates priorities** across the 54
- **Congress appropriates NGREA funding**
- Equipment is procured with a **three-year obligation window**

Bottom-Line: NGREA rewards readiness-driven, Guard-relevant solutions—not concepts looking for a customer

NGREA (Slide 2 of 2)

“Three Distinct NGREA Requirement Processes”

Joint Requirements

- Cross-domain / multi-component or joint capabilities
- **DSCA & homeland defense**
- NGB joint validation

Army National Guard (ARNG) Requirements

- Ground, sustainment, maneuver, and protection capabilities
- Validated through **Army Guard equipping and modernization channels**

Air National Guard (ANG) Requirements

- Air, mobility, ISR, cyber, and enabling capabilities
- Validated through **Air Guard-specific equipping & WEBTAC conference process**

Common Across All Three

• Congressional appropriation	• Three-year obligation window
• TAG-validated operational gaps	• National-level prioritization

Bottom Line: Industry must align solutions to the correct NGREA requirement pathway

ARNG NGREA Process

“Requirement Development and Validation”

Fall (Oct–Nov) — Requirement Definition

- TAGs identify **operational capability gaps**
- Priorities shaped by readiness, DSCA, and mission demand
- State-level alignment begins

 **Industry influence window: HIGH**

Problem framing and solution relevance matter most here

Early Winter (Dec–Jan) — State Submissions

- States submit NGREA proposals via NGB processes
- Requirements must be **validated, mature, and executable**
- Late or speculative ideas do not survive

 **Industry influence window: NARROW**

Solutions should already be known and trusted

Requirements Development Bottom-Line: If industry is not aligned before January, NGREA is likely not the right path that year

ARNG NGREA Process (2 of 2)

“Prioritization, Funding and Execution”

Late Winter–Early Spring (Feb–Mar) — Review and Prioritization

- NGB reviews submissions for feasibility and alignment
- AGAUS perspective informs **National Guard priorities**

 **Industry role: LOW**

Spring–Summer (Apr–Jun) — Congressional Action

- NGREA funding considered during appropriations
- Funding categories and totals finalized

 **Industry role: INFORM, NOT ADVOCATE**

Execution Phase (FY +3 Years) — Procurement & Fielding

- Funds available with a **three-year obligation window**
- Contracting, delivery, and fielding occur

 **Industry role: DELIVER**

Execution Bottom-Line: NGREA rewards readiness-driven solutions that are ready to field—not concepts looking for sponsorship

The State Partnership Program (SPP)

“An Additional Opportunity for Industry Engagement”

What SPP Is?

- **Long-term security cooperation partnerships** between U.S. States/Territories and partner nations
- Focused on **capacity building, interoperability, and readiness**

Why SPP Matters to Industry?

- Partner nations often **mirror Guard capabilities and equipment**
- Solutions adopted by a State Guard can influence partner-nation procurement and Foreign Military Sales (FMS) pathways

How Industry Engages?

- Align solutions to **Guard capabilities used in SPP activities**
- Support **training, sustainment, and interoperability**, not just hardware

Bottom-Line: SPP extends Guard requirements beyond the U.S.—creating global opportunities for proven, Guard-relevant solutions

Strategic Engagement

“AGAUS Conferences & Coordination”

AGAUS Annual Conference Cycle

Winter - Washington, DC - 23-24 Feb 26 - NGAUS Bldg

- Sponsor-focused engagement
- A, available sponsorship opportunities with ability to address TAGs

Summer (Rotating Location) - 22-26 Jun 26 - New Orleans

- Booths, showcases, and expanded interaction

Industry Advantages

- **Full social access** with Adjutants General, their spouses and former National Guard Bureau leadership
- Opportunity to hear from a wide range of senior military leaders including TAGs, NGB leadership, and invited federal and state officials

Action

- **Winter Conference** - Engage NGAUS Industry Liaison (Nina)
- **Summer Conference** - AGAUS 2026 NOLA website or Corporate Relations Chairman, Mr. Todd Landry (337) 278-8228.

Working Effectively with TAGs and AGAUS

“How to Build Durable Guard Partnerships”

- **Lead with the TAG perspective**
 - Focus on state mission needs, readiness, and execution realities
- **Respect the TAG decision model**
 - TAGs decide—**staff analyze, vet, and recommend for purchase**
 - Build credibility with TAGs, JFHQ-State, Army, and Air
- **Engage through AGAUS**
 - Align solutions to **National Guard priorities**, not single-state asks
- **Be timing-smart**
 - Engage early, before requirements and funding paths are locked
 - Considering partnering with states to demonstrate capabilities
- **Show up where Guard leadership engages**
 - **Attend and support AGAUS, NGAUS, and EANGUS annual conferences**
 - Build trust through consistent presence—not transactional pitching

Bottom-Line: The most effective industry partners earn trust by aligning early, supporting the Guard community, and delivering when it matters

Key Takeaways

- **The Adjutant General (TAG)** is the critical decision-maker operating across state and federal authorities
- **AGAUS** represents the collective requirements and readiness priorities of the 54 Adjutants General
- **The Guard enterprise works when roles are aligned** (AGAUS, NGAUS, EANGUS — enabled by NGEDA)
- **TAG funding authority is multi-path** (State, Federal, Congressional Directed, and NGREA)
- **Successful industry partners align early, think nationally, and execute when funded**

Closing Line: Clarity on the TAG role, the Guard enterprise, and timing enables effective partnership

Questions & Discussion

Lunch until 1300

ARNG Modernization Priorities and Efforts

Mr. Trey Jones
ARNG Force Development



The Army National Guard (ARNG) and the National Guard & Reserve Equipment Appropriation (NGREA)

**Mr. Virgil (Trey) C. Jones
Chief, Resource Management Branch
Force Development Division
Army National Guard
National Guard Bureau**



Authority / Intent of NGREA

- Created by Congress in 1981 to supplement the Army's base procurement appropriations for the Reserve Components (RC) as a response to Headquarters, Department of the Army (HQDA) budget priorities
- Special 3-year Defense Procurement Appropriation to improve Army National Guard (ARNG) combat and activities in the homeland readiness by procuring critical shortfall and modernization items the base procurement appropriations do not fund
- Not identified in NDAA; Amount funded each year unknown until annual Defense Appropriations Act passed
- **Not meant to relieve HQDA from appropriately funding & equipping the ARNG**

Until the Army can support total Army modernization, NGREA funding allows the ARNG to procure critical equipment to improve operational readiness and ensure interoperability, deployability, and sustainability



Historical NGREA Amounts & Availability

Annual Amounts

FY	\$	FY	\$	FY	\$
2027	310	2011	250	1996	96
2026	250	2010	575	1995	117
2025	263.5	2009	779	1994	191
2024	310	2008	1,268	1993	387
2023	335	2007	1,075	1992	344
2022	285	2006	770	1991	806
2021	285	2005	111	1990	332
2020	395	2004	99	1989	256
2019	421	2003	29	1988	273
2018	429	2002	217	1987	146
2017	248	2001	50	1986	532
2016	330	2000	30	1985	150
2015	415	1999	20	1984	100
2014	315	1998	64	1983	50
2013	460	1997	101	1982	50
2012	320				

* Amounts listed are in million of dollars

Availability

- FY16: **May 2016** (7 mos)
- FY17: **Aug 2017** (10 mos)
- FY18: **Jul 2018** (9 mos)
- FY19: **Jan 2019** (3 mos)
- FY21: **Mar 2021** (5 mos)
- FY22: **May 2022** (7 mos)
- FY23: **Mar 2023** (5 mos)
- FY24: **Jul 2024** (9 mos)
- FY25: **Jun 2025** (8 mos)
- FY26: **Apr 2026** (Est.)

Availability of funding has impact on ability to find procurement sources



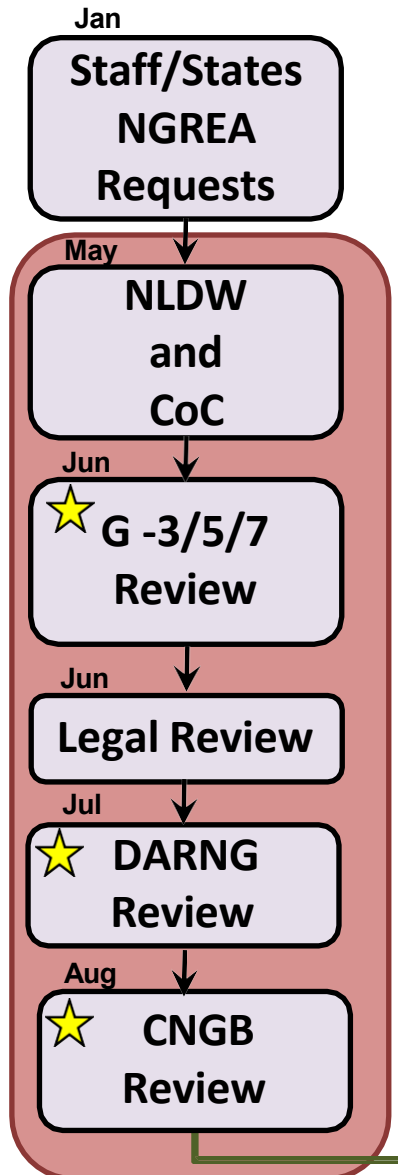
Requirements vs. Spend Plan

- NGREA **enhances** ARNG's equipment posture to execute both Federal and State missions
- ARNG's annual NGREA equipment requests **do not** reflect all equipping shortfalls
- ARNG only fields to **90% fill-rate** with NGREA (MTOE & TDA)
- As the Army modernizes in a resource-constrained environment, equipping **gaps continue to grow** due to increasing costs

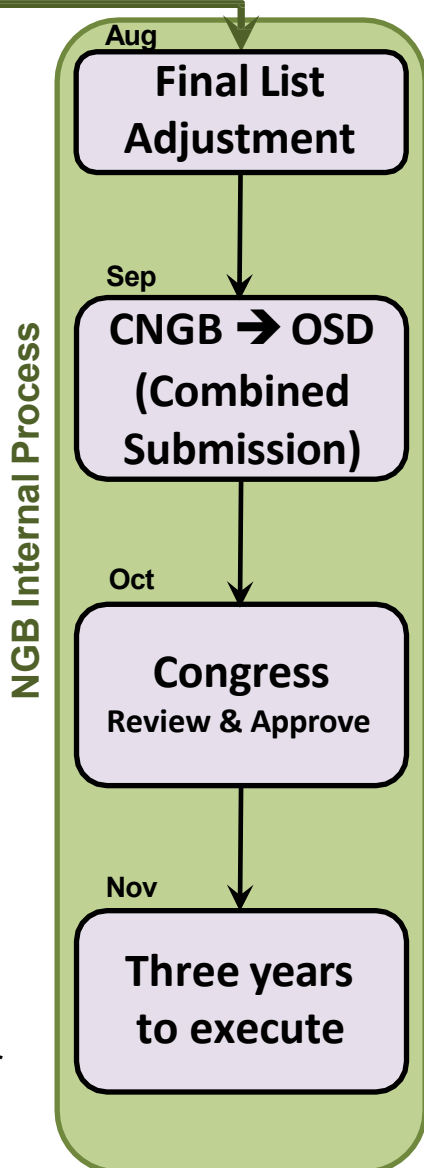
FY24 NGREA Requests: \$2.01B / \$310M
FY25 NGREA Requests: \$3.78B / \$263.5M
FY26 NGREA Requests: \$3.59B / \$250M
FY27 NGREA Requests: \$TBD / \$310M



NGREA Process: Step-By-Step



- **DARNG Prioritization Guidance (NLT 01 DEC)**
- Nominations from States & NGB Staff (Army and Joint)
- NLDW Conference (NDA)
 - States, portfolio chairs/co-chairs, NGB staff
 - Review all nominated systems
 - Validate equipment and forward to CoC
- NGREA Council of Colonels (NDA)
 - NGB Staff, portfolio chairs/co-chairs
 - Prioritize list of validated equipment requirements
 - Develop recommended buy-list
- **G-3/5/7 Reviews/recommends changes to list**
- Legal Review
- **DARNG Reviews/recommends changes to list**
- **CNGB approves and submits combined ARNG & ANG list to OSD**
- OSW submits final buy-list to Congress 30 days after budget appropriation



UNCLASSIFIED



Combat-Focused NGREA

- **Not focused on**
 - Large ticket / low density items
 - Items HQDA is still fielding to the ARNG
 - Items fielded at 90% or higher
- **Focused on**
 - Equipment units deploy with to enable combat operations
 - Equipment that trains Soldiers to do their combat mission
 - Items with no other funding stream
 - Items not being fielded by the Army
 - Items not being fielded to the ARNG in the next few years
 - Items to bridge the gap for equipment the Army is no longer sustaining

Not meant to relieve HQDA from appropriately funding & equipping the ARNG



Prioritization of Submissions

- **Prioritization of weighted criteria**
 - Criterion 1: Item is listed in Appropriation Act for priority consideration?
 - Criterion 2: DARNG priority?
 - Criterion 3: Identified in NGRER?
 - Criterion 4: Satisfies combat-focused definition?
 - Criterion 5: Contract in place?
 - Criterion 6: On CDU list?
 - Criterion 7: Number of States with **requirement**?
 - Criterion 8: Number of **requesting** States?
 - Criterion 9: Purchased in previous year?
 - Criterion 10: Can we close out program?

Results

- Objective evaluation of each individual system (CRT)
- Automated to ensure objectivity
- Greater consensus among portfolios
- Ability to refine evaluative process year over year

Evaluative Criteria (EC)				
Rank	Criteria	Importance	Multiplier	Weight
1	Congressional Priority Item	Equal to	1.00	21.97266
2	DARNG NGREA Priority	Somewhat More	1.50	21.97266
3	NGRER Item	Slightly More	1.25	14.64844
4	"Combat-focused"?	Considerably More	2.00	11.71875
5	Contract in place?	Slightly More	1.25	5.859375
6	On CDU list?	Somewhat More	1.50	4.6875
7	# of States with requirement	Slightly More	1.25	3.125
8	# of States requesting	Considerably More	2.00	2.5
9	Purchased last year	Equal To	1.00	1.25
10	Can we Close Program Out?			1.25



NGREA buy-list consideration

There must be an equipping requirement defined by an ARNG agency!

- **Conduct visits & product demonstrations with States**
 - States may recognize product as filling capability gap
 - Complete State visits prior to January each year
 - State will request in submission portal (open in January)
 - **States drive demand-signal; not NGB**
 - **NGB has limited interaction with vendors**
 - Typically manages legacy systems and programs of record
 - Exceptions: Program gaps (UAS/cUAS, marksmanship sims)
- **NGREA List Development Workshop**
 - Conducted each April
 - Due to recent budget restriction, is now conducted virtually
 - Virtual does not permit vendor participation



NGREA buy-list consideration: Example

Rescue Helmets International (RHI) designed a full-face helmet that provides improved protection over the current combat helmet with integrated night and thermal vision, integrated secure comms with civilian band capability, integrated mapping and land navigation display, zoom-in and record capability, a range-finder, and an integrated air filtration system. RHI wants to introduce the product to the Army National Guard, specifically for Disaster Relief missions.

- RHI knows the NLDW is always the first week in April
- RHI collects contact information for interested State representatives and sets up future coordination with requesting States
- RHI ensures all coordination / visits are conducted prior to January to ensure their helmet is included in the **next** iteration of the NGREA buy list development process
- Multiple States nominate RHI's helmet for NGREA consideration in the submission portal
- RHI's helmet is considered at the NLDW and the Council of Colonels
- If approved for purchase, and after the appropriations bill is passed, RHI is contacted by a contract servicing agency for the ARNG for acquisition
- **NOTE: Nomination by a State(s) does not guarantee procurement; only consideration**

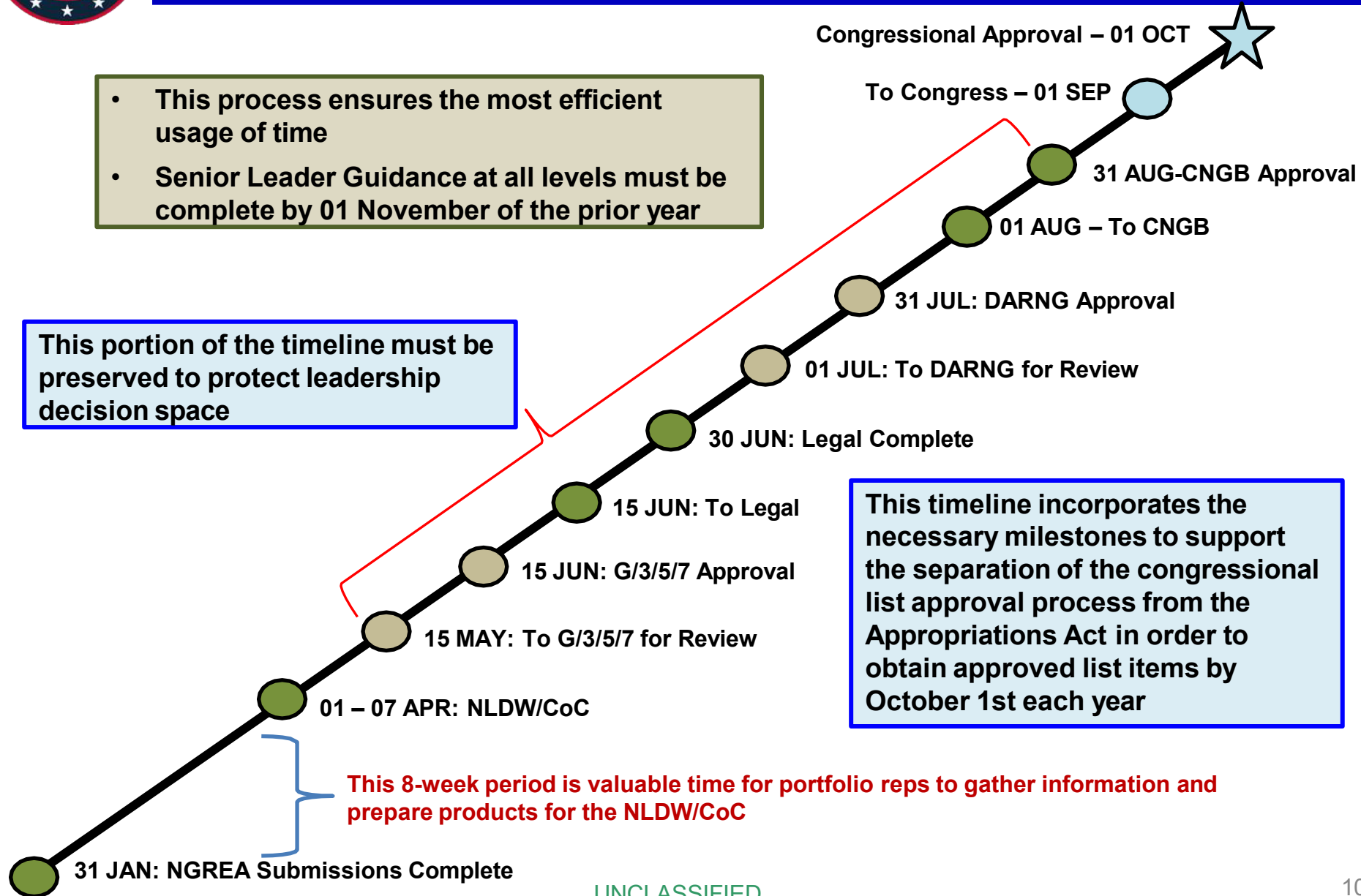


Annual NGREA Timeline

- This process ensures the most efficient usage of time
- Senior Leader Guidance at all levels must be complete by 01 November of the prior year

This portion of the timeline must be preserved to protect leadership decision space

This timeline incorporates the necessary milestones to support the separation of the congressional list approval process from the Appropriations Act in order to obtain approved list items by October 1st each year





Summary

- NGREA is an essential component to the ARNG's equipment modernization strategy
- NGREA is the only resource to procure DSCA-centric mission equipment and equipping items not funded elsewhere
- Industry partner insertion takes place with the States
- NGB is not the best solution to meet with or discuss product capability with industry partners (with some exceptions)



148th Conference

COL (Ret.) Jeff Coomler
Indiana National Guard Association

NGAUS 2026
28 August – 1
September



THURSDAY 27AUG26



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CUI

Sponsors Golf
Outing (Invite
Only)
Day 1
(Thursday
8/27)



FRIDAY 28AUG26



INDIANA
NATIONAL GUARD

CUI

Attendee
Golf Outing
Day 2 (Friday
8/28)





Optional Event- Walking tour of War Memorials (Friday 8/28)

- Walking tour of Indianapolis' many war memorials.
- Route Start at the front of the Indiana State Museum
- Include stops at Medal of Honor Memorial on the canal, Soldiers and Sailors Monument, Veterans Memorial Plaza, American Legion Plaza, Abraham Lincoln Statue corner of Pennsylvania and New York Street, Benjamin Harrison Monument, the Cenotaph, the Indiana 9/11 Memorial, Schuyler Colfax Statue, USS Indianapolis Memorial, The Vietnam War Memorial and the Korean War Memorial

Optional Event – IMS Museum & Track Tour

- Bus transportation to the Indianapolis Motor Speedway
- Ticket to the IMS Museum
- Track tourPicture on the yard of Bricks
- Goal cost to attendees \$30



TAG
Reception
Day 2
(Friday
8/28)



CGO/FGO Mixer Day 2 (Friday 8/28)



Senior Warrant
Mixer
Day 2 (Friday
8/28)



SATURDAY 29AUG26



INDIANA
NATIONAL GUARD

CUI

5k Fun Run
Day 3
(Saturday
8/29)



Opening
Ceremony
Day 3
(Saturday
8/29)



States Dinner
Day 3
(Saturday
8/29)



SUNDAY 30AUG26



INDIANA
NATIONAL GUARD

CUI



Spouse Luncheon
Day 4 (Sunday 8/30)



Retired/Separated
Caucus/Luncheon
Day 4 (Sunday 8/30)

Warrant Officer
Caucus/Luncheon
Day 4 (Sunday
8/30)



MONDAY 31AUG26



INDIANA
NATIONAL GUARD

CUI



TAG Spouse Luncheon
Day 5 (Monday 8/31)

TUESDAY 1SEP26



INDIANA
NATIONAL GUARD

CUI

Governor's
Reception
Day 5 (Monday 9/1)



SPONSORSHIP OPPORTUNITIES

3 types of sponsorships available

- Foundational Sponsors
- Event sponsorships and co-sponsorships
- General sponsorships

Sponsorships include:

- Event naming rights
- Marketing and signage
- Access to invite only events

Summer AGAUS Preview

Todd Landry
Chief Executive Officer
Louisiana National Guard Foundation

AGAUS 2026

54 Adjutant Generals in 1 Location

The Best Location!

New Orleans, Louisiana



AGAUS 2026 JUNE 22-26



LAISSEZ
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TEMPS
rouler

Put your business in front
of 54 Adjutant Generals



Scan for more info.



AGAUS
2026
JUNE 22-26



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Dine & Drink Amongst
54 States and Territories'
Top Leadership



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AGAUS
2026
JUNE 22-26



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4 to 5 Minute Speaking
Opportunities in Front of Every
State's Adjutant General



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AGAUS
2026
JUNE 22-26



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6 Breakfast & Lunch Opportunities
3 Evening Socials
2.5 Business Session Days



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AGAUS 2026 JUNE 22-26



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AGAUS2026NOLA.COM



Scan for more info.

National Guard Executive Directors Association

Mrs. Elizabeth Jara, President



Industry Day

Maximizing Membership:
Working with State Associations

Mrs. Elizabeth Jara

NGAA Executive Director (Arkansas)
NGEDA President



NGAUS

Agenda

- Mission of NGEDA
- NGEDA Membership
- NGEDA Annual Meeting
- State Associations
- Resolutions Process State Level
- Resources



Mission Statement

- To provide a forum for the exchange of timely information of common interest for the mutual benefit of members and the organizations they represent.
- To encourage and assist, when feasible, each state, commonwealth, territory, and the District of Columbia to organize and maintain a National Guard Association.
- To participate in improving the operational readiness, training, and image of the National Guard on both state and national levels.



NGEDA Membership

Why become a member of NGEDA?

- Eligible to attend NGEDA annual meeting and network with Association Leaders
- Meet Executive Directors and elected officers from each state-level association
- Receive NGEDA annual Directory, newsletters, and website access
- Become a sponsor of NGEDA
- Availability to place an advertisement in the Directory



NGEDA Annual Meeting

- January 5-7, 2027
- Hyatt Regency - Downtown Salt Lake City
- Agenda
 - January 5, 2027: Welcome Reception - 5 p.m.
 - January 6, 2027: General sessions, NGAUS convention center visit, Industry Dinner
 - January 7, 2025: General sessions, CAP meetings, Awards banquet
- Sponsorship opportunities
- For more information or to register see: www.NGEDA.org



State Associations

State association overview:

- Each state or territory to include Washington D.C. has an association that represents the men and women of the National Guard
- Each association has an Executive Director that may be full or part time
- Some state associations are combined membership and work with both NGAUS and EANGUS
- Some states have additional staff for insurance, administrative duties, government relations, and membership



State Associations

State association overview:

- Most Executive Director positions are part time
- Each association will host an annual conference to conduct elections, review and vote on resolutions and business matters for the upcoming year
- Works with state and national Legislators, through NGAUS, to improve the readiness and benefits of our National Guard



Resolutions Process at States

What happens to my resolution once I send it to states?

- Resolution is submitted to the Executive Director on the NGAUS Resolutions form
- Attach information paper for explanation of resolution (if needed)
- Once verified on correct form it is then forwarded to the state resolutions Committee



Resolutions Process at States

What happens to my resolution once I send it to states?

- Committee will review with their subject matter expert and decide if it is applicable to the state or to co-sponsor for another state
- If recommended by the Committee, it is brought before the membership for vote to support and forward to NGAUS (normally during the state association's annual conference)
- If resolution fails, the originator will be informed that the state will not support this resolution.



State Conferences/ Industry Days

Annual Conference or Industry Day:

- Active component conference v. National Guard conference
- A corporate partner program is a source of funding for these events and any professional development programs or membership events
- Exhibitions and conferences allow industry to coordinate with end users to the benefit of the American taxpayer.



State Association Industry Program Award (SAIPA)

- Programs vary across the 54
- Awards programs inspire competition and drive innovation and creativity
- Industry input on award-worthy programs is essential.
- Corporate Partner Review Form:





Resources

Where do I find more information about NGEDA and state associations?

- NGAUS Website www.ngaus.org
- NGEDA Website www.ngeda.org
- NGEDA Directory
- NGEDA President Elizabeth Jara email: ejara@ngaa.org
- NGEDA Secretary Maria Kelly email: mariakellyllc@gmail.com
- State association website



Questions?

Break until 1500

The Changing Federal Procurement Landscape

Mr. Rob Burton

NGAUS Legislative Panel

Ms. Julian Plamann, Mr. Blaise Lemke,
Col (Ret) Pete Boone

Army National Guard Brief



MG Dan Degelow
Chief of Staff, Army National Guard

COL Bettye Dufour, Division Chief,
ARNG Force Development

**Save the Date:
Industry Day
December 7-8, 2026**

Final Thoughts and Close Out



INDUSTRY DAY

National Guard Association of the United States

RECEPTION